

REGISTERED NUMBER: 10826193 (England and Wales)

Report of the Directors and
Consolidated Financial Statements for the Year Ended 31 December 2023
for
Hack The Box Ltd.

WEDNESDAY



ADBW6MG1

A32

18/09/2024

#69

COMPANIES HOUSE

Hack The Box Ltd (Registered number: 10826193)

Contents of the Consolidated Financial Statements
for the Year Ended 31 December 2023

	Page
Company Information	1
Report of the Directors	2
Report of the Independent Auditors	5
Consolidated Profit and Loss Account and other Comprehensive Income	9
Consolidated Balance Sheet	10
Company Balance Sheet	11
Consolidated Statement of Changes in Equity	12
Company Statement of Changes in Equity	13
Consolidated Cash Flow Statement	14
Notes to the Consolidated Cash Flow Statement	15
Notes to the Consolidated Financial Statements	16

Hack The Box Ltd

Company Information
for the Year Ended 31 December 2023

DIRECTORS:

Mr James Hooker
Mr Charalampos Antonios Pylarinos
Mr Ioannis Tsakatanis
Mr Nikos Fountas

SECRETARY:

Mr James Hooker

REGISTERED OFFICE:

38 Walton Road,
Folkestone,
Kent
CT19 5QS

REGISTERED NUMBER:

10826193 (England and Wales)

AUDITORS:

KPMG LLP
2 Forbury Place
33 Forbury Road
Reading
RG1 3AD

Hack The Box Ltd (Registered number: 10826193)

Report of the Directors
for the Year Ended 31 December 2023

The directors present their report with the financial statements of the company and the group for the year ended 31 December 2023.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2023 to the date of this report.

Mr James Hooker
Mr Charalampos Antonios Pylarinos

Other changes in directors holding office are as follows:

- Mr Gibbuda Emmett Witham resigned as a director on 14 September 2023.
- Mr Aristomenis Zikopoulos resigned as a director on 5 April 2023.
- Mr Nikos Fountas was appointed as a director on 5 April 2023.
- Mr Ioannis Tsakatanis was appointed as a director on 6 December 2023.

CHARITY DONATIONS AND EXPENDITURE

During the year, the company made charity donations totalling £ 11,923. These donations were made in the interest of supporting Doctors Without Borders, UN's World Food Programme (WFP), Meal Train LLC. and to the Exploitation and Management Company of Athens University of Economics and Business property S.A.. The company believes in maintaining transparency in its financial dealings and ensures that all donations are made in compliance with relevant regulations and standards. No charity expenditure, other than the aforementioned donations, was incurred during the year.

PRINCIPAL ACTIVITY

Hack The Box specializes in cybersecurity upskilling and talent assessment, offering a gamified software platform for individuals, businesses, and institutions. Their principal activities focus on enhancing offensive and defensive cybersecurity skills, serving a diversified, global client base.

BUSINESS OVERVIEW

During this fiscal year, Hack The Box has allocated the raised capital from the Series B funding in 2022 to bolster its cybersecurity upskilling platform. The primary focus included:

- Further development of innovative cybersecurity upskilling offerings.
- Expansion of the platform's capabilities to meet evolving market demands.
- Acceleration of global market penetration and accessibility.

The substantial investment received during the previous fiscal year, drives the Company's financial position for the current fiscal. Detailed financial figures are disclosed in the annual financial statements, reflecting the impact of the Series B funding on the Company's balance sheet and prospects.

The directors consider turnover and loss before tax to be the key performance indicators of the Company. Turnover for 2023 grew by £ 4.99 million or 47.4 % when compared to 2022. The increase in loss before taxation reflects investments in the business during the most recent period. The performance is in line with expectation.

Hack The Box Ltd (Registered number: 10826193)

Report of the Directors
for the Year Ended 31 December 2023

RISK MANAGEMENT

The Company is using the funds received from the Series B fundings to mitigate operational and market risks while ensuring prudent utilization of resources to drive sustainable growth and innovation.

SUSTAINABILITY

Hack The Box is committed to fostering a sustainable cybersecurity ecosystem. The Company continues to promote cybersecurity awareness, upskilling, and responsible practices to contribute positively to the industry.

FUTURE OUTLOOK

The Series B funding reinforces Hack The Box's commitment to enhancing cybersecurity upskilling globally. The Company anticipates accelerated growth and market expansion, aiming to solidify its position as a leader in cybersecurity upskilling.

SERIES B

In December 2022, a Series B fundraise was completed, raising £43.6m. Investors included entities affiliated with the Carlyle Group, Paladin SPC II LLC, Marathon Venture Capital SVP I LLP, Osage University Partners III LLP, Ophelia International Investments SA, Endeavor Catalyst IV L.P and various individual investors.

As a result of the fundraise, Octachoron Topco Limited is the ultimate parent as at 31 December 2022 and 31 December 2023.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the Group and parent Company financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the Group and parent Company financial statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and parent Company and of the Group's profit or loss for that period. In preparing each of the Group and parent Company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent Company's transactions and disclose with reasonable accuracy at any time the financial position of the parent Company and enable them to ensure that its financial statements comply with the Companies Act 2006. They are responsible for such internal control as they

Hack The Box Ltd (Registered number: 10826193)

Report of the Directors
for the Year Ended 31 December 2023

determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the Group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the Group's auditors are aware of that information.

AUDITORS

The auditors, KPMG LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:

DocuSigned by:

Ioannis Tsakatanis

9FBEDB444AFA688.....

Director

Date: 8/21/2024

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF HACK THE BOX LTD

Opinion

We have audited the financial statements of Hack the Box Ltd ("the Company") for the year ended 31 December 2023 which comprise the Consolidated Statement of Comprehensive Income, Consolidated Balance sheet, Company Balance sheet, Consolidated Statement of Changes in Equity, Consolidated Cashflow statement and related notes, including the accounting policies in note 2.

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the parent Company's affairs as at 31 December 2023 and of the Group's loss for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Group in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

Going concern

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the Group or the Company or to cease their operations, and as they have concluded that the Group and the Company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over their ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

In our evaluation of the directors' conclusions, we considered the inherent risks to the Group's business model and analysed how those risks might affect the Group and Company's financial resources or ability to continue operations over the going concern period.

Our conclusions based on this work:

- we consider that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate;
- we have not identified, and concur with the directors' assessment that there is not, a material uncertainty related to events or conditions that, individually or collectively, may cast significant doubt on the Group or the Company's ability to continue as a going concern for the going concern period.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the above conclusions are not a guarantee that the Group or the Company will continue in operation.

Fraud and breaches of laws and regulations – ability to detect

Identifying and responding to risks of material misstatement due to fraud

To identify risks of material misstatement due to fraud ("fraud risks") we assessed events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud. Our risk

assessment procedures included:

- Enquiring of directors as to the Group's high-level policies and procedures to prevent and detect fraud, as well as whether they have knowledge of any actual, suspected or alleged fraud.
- Reading Board and other relevant meeting minutes.
- Considering remuneration incentive schemes and performance targets for management, directors.
- Using analytical procedures to identify any unusual or unexpected relationships.

We communicated identified fraud risks throughout the audit team and remained alert to any indications of fraud throughout the audit.

As required by auditing standards, and taking into account possible pressures to meet profit targets, we perform procedures to address the risk of management override of controls and the risk of fraudulent revenue recognition, in particular the risk that Group management may be in a position to make inappropriate accounting entries, the risk of bias in accounting estimates and the risk that revenue is overstated through recording revenues in the wrong period.

We did not identify any additional fraud risks.

We also performed procedures including:

- Identifying journal entries and other adjustments to test for all full scope components based on risk criteria and comparing the identified entries to supporting documentation. These included those posted to unusual accounts.
- Evaluated the business purpose of significant unusual transactions.

Identifying and responding to risks of material misstatement related to compliance with laws and regulations

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience, and through discussion with the directors and other management (as required by auditing standards), and discussed with the directors and other management the policies and procedures regarding compliance with laws and regulations.

We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit.

The potential effect of these laws and regulations on the financial statements varies considerably.

The Group is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related companies legislation), distributable profits legislation, and taxation legislation, and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Whilst the Group is subject to many other laws and regulations, we did not identify any others where the consequences of non-compliance alone could have a material effect on amounts or disclosures in the financial statements. Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the directors and other management and inspection of regulatory and legal correspondence, if any. Therefore if a breach of operational regulations is not disclosed to us or evident from relevant correspondence, an audit will not detect that breach.

Context of the ability of the audit to detect fraud or breaches of law or regulation

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our

audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it.

In addition, as with any audit, there remained a higher risk of non-detection of fraud, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Our audit procedures are designed to detect material misstatement. We are not responsible for preventing non-compliance or fraud and cannot be expected to detect non-compliance with all laws and regulations.

Directors' report

The directors are responsible for the directors' report. Our opinion on the financial statements does not cover that report and we do not express an audit opinion thereon.

Our responsibility is to read the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the directors' report;
- in our opinion the information given in that report for the financial year is consistent with the financial statements; and
- in our opinion that report has been prepared in accordance with the Companies Act 2006.

Matters on which we are required to report by exception

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to take advantage of the small companies exemption from the requirement to prepare a strategic report.

We have nothing to report in these respects.

Directors' responsibilities

As explained more fully in their statement set out on page 3 the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.



Terri Coughlan (Senior Statutory Auditor)
for and on behalf of KPMG LLP, Statutory Auditor
Chartered Accountants
2 Forbury Place
33 Forbury Road
Reading
RG1 3AD

Date: 21 August 2024

Hack The Box Ltd (Registered number: 10826193)

Consolidated Profit and Loss Account and other Comprehensive Income
for the Year Ended 31 December 2023

	Notes	31.12.23 £	31.12.22 £
TURNOVER	3	15,526,994	10,533,493
Cost of sales		<u>2,573,708</u>	<u>1,957,312</u>
GROSS PROFIT		12,953,286	8,576,181
Administrative expenses		<u>24,400,353</u>	<u>14,133,362</u>
OPERATING LOSS		(11,447,067)	(5,557,181)
Interest receivable and similar income		<u>137</u>	<u>120</u>
LOSS BEFORE TAXATION	6	(11,446,930)	(5,557,061)
Tax on loss	7	<u>159,426</u>	<u>554,585</u>
LOSS FOR THE FINANCIAL YEAR		(11,606,356)	(6,111,647)
OTHER COMPREHENSIVE (LOSS)/INCOME			
Foreign Exchange on Consolidation		(82,563)	(120,124)
Income tax relating to other comprehensive (loss)/income		<u>-</u>	<u>-</u>
OTHER COMPREHENSIVE (LOSS)/INCOME FOR THE YEAR, NET OF INCOME TAX		<u>(82,563)</u>	<u>(120,124)</u>
TOTAL COMPREHENSIVE LOSS FOR THE YEAR		<u>(11,688,919)</u>	<u>(6,231,771)</u>
Loss attributable to: Owners of the parent		<u>(11,606,356)</u>	<u>(6,111,647)</u>
Total comprehensive loss attributable to: Owners of the parent		<u>(11,688,919)</u>	<u>(6,231,771)</u>

The notes on pages 16 to 32 form part of these financial statements

Hack The Box Ltd (Registered number: 10826193)**Consolidated Balance Sheet as at 31 December 2023**

	Notes	31.12.23 £	31.12.22 £
FIXED ASSETS			
Intangible assets	9	61,418	66,336
Tangible assets	10	<u>240,999</u>	<u>234,649</u>
		302,417	300,985
CURRENT ASSETS			
Stocks	12	75,387	1,422
Debtors	13	5,056,307	2,499,079
Cash at bank and in hand		<u>39,661,456</u>	<u>46,755,084</u>
		44,793,150	49,255,585
CREDITORS			
Amounts falling due within one year	14	55,618,433	49,452,843
NET CURRENT LIABILITIES		<u>(10,825,283)</u>	<u>(197,258)</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>(10,522,866)</u>	<u>103,727</u>
CAPITAL AND RESERVES			
Called up share capital	15	1,633	1,633
Share premium	16	8,484,359	8,484,359
Other reserves	16	1,109,159	129,396
Retained earnings	16	<u>(20,118,017)</u>	<u>(8,511,661)</u>
SHAREHOLDERS' (DEFICIT)/ FUNDS		<u>(10,522,866)</u>	<u>103,727</u>

The financial statements were approved by the Board of Directors and authorised for issue on 8/21/2024 and were signed on its behalf by:

DocuSigned by:

Ioannis Tsakatanis

9FB2BD114AFA468...

Director

The notes on pages 16 to 32 form part of these financial statements

Hack The Box Ltd (Registered number: 10826193)Company Balance Sheet as at 31 December 2023

	Notes	31.12.23 £	31.12.22 £
FIXED ASSETS			
Intangible assets	9	61,418	66,336
Tangible assets	10	31,949	35,357
Investments	11	<u>1,933,918</u>	<u>1,933,917</u>
		2,027,285	2,035,610
CURRENT ASSETS			
Stocks	12	75,387	1,422
Debtors	13	4,283,523	2,228,230
Cash at bank		<u>38,828,461</u>	<u>46,583,733</u>
		43,187,371	48,813,385
CREDITORS			
Amounts falling due within one year	14	<u>56,166,537</u>	<u>51,038,775</u>
NET CURRENT LIABILITIES		<u>(12,979,166)</u>	<u>(2,225,390)</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		(10,951,881)	(189,780)
CREDITORS			
Amounts falling due after more than one year		-	<u>46,615</u>
NET LIABILITIES		<u>(10,951,881)</u>	<u>(236,395)</u>
CAPITAL AND RESERVES			
Called up share capital	15	1,633	1,633
Share premium	16	8,484,359	8,484,359
Other reserves	16	1,261,418	199,092
Retained earnings	16	<u>(20,699,291)</u>	<u>(8,921,479)</u>
SHAREHOLDERS' (DEFICIT)/FUNDS		<u>(10,951,881)</u>	<u>(236,395)</u>
Company's loss for the financial year		<u>(11,777,812)</u>	<u>(6,424,229)</u>

The financial statements were approved by the Board of Directors and authorised for issue on 8/21/2024..... and were signed on its behalf by:

DocuSigned by:

Ioannis Tsakatanis

9FBEDD1144PA468...

Mr Ioannis Tsakatanis - Director

The notes on pages 16 to 32 form part of these financial statements

Hack The Box Ltd (Registered number: 10826193)

Consolidated Statement of Changes in Equity
for the Year Ended 31 December 2023

	Called up share capital £	Retained earnings £	Share premium £	Other reserves £	Total equity £
Balance at 1 January 2022	1,633	(2,400,014)	8,484,359	(96,527)	5,989,451
Changes in equity					
Total comprehensive loss	-	(6,111,647)	-	-	(6,111,647)
Foreign Exchange Reserve	-	-	-	120,124	120,124
Share Based Payment Equity	-	-	-	105,800	105,800
Balance at 31 December 2022	<u>1,633</u>	<u>(8,511,661)</u>	<u>8,484,359</u>	<u>129,397</u>	<u>103,728</u>
Changes in equity					
Total comprehensive loss	-	(11,606,356)	-	-	(11,606,356)
Foreign Exchange Reserve	-	-	-	(82,563)	(82,563)
Share Based Payment Equity	-	-	-	1,062,326	1,062,326
Balance at 31 December 2023	<u>1,633</u>	<u>(20,118,017)</u>	<u>8,484,359</u>	<u>1,109,159</u>	<u>(10,522,866)</u>

The notes on pages 16 to 32 form part of these financial statements

Hack The Box Ltd (Registered number: 10826193)

Company Statement of Changes in Equity
for the Year Ended 31 December 2023

	Called up share capital £	Retained earnings £	Share premium £	Other reserves £	Total equity £
Balance at 1 January 2022	1,633	(2,497,250)	8,484,359	93,292	6,082,034
Changes in equity					
Deficit for the year	-	(6,424,229)	-	-	(6,424,229)
Total comprehensive loss	-	(6,424,229)	-	-	(6,424,229)
Share Based Payment Equity	-	-	-	105,800	105,800
Balance at 31 December 2022	<u>1,633</u>	<u>(8,921,479)</u>	<u>8,484,359</u>	<u>199,092</u>	<u>(236,395)</u>
Changes in equity					
Deficit for the year	-	(11,777,812)	-	-	(11,777,812)
Total comprehensive loss	-	(11,777,812)	-	-	(11,777,812)
Share Based Payment Equity	-	-	-	1,062,326	1,062,326
Balance at 31 December 2023	<u>1,633</u>	<u>(20,699,291)</u>	<u>8,484,359</u>	<u>1,261,418</u>	<u>(10,951,881)</u>

The notes on pages 16 to 32 form part of these financial statements

Hack The Box Ltd (Registered number: 10826193)

Consolidated Cash Flow Statement
for the Year Ended 31 December 2023

	Notes	31.12.23 £	31.12.22 £
Cash flows from operating activities			
Cash generated from operations	1	(6,634,885)	(3,113,084)
Tax paid		<u>(171,630)</u>	<u>28,691</u>
Net cash from operating activities		<u>(6,806,515)</u>	<u>(3,084,393)</u>
Cash flows from investing activities			
Purchase of tangible fixed assets		(183,334)	(130,559)
Sales proceeds from sale of tangible fixed assets		637	-
Octachoron Topco Investment		-	43,580,823
Octachoron Bidco Investment		-	(1,633)
Interest received		<u>137</u>	<u>120</u>
Net cash from investing activities		<u>(182,560)</u>	<u>43,448,751</u>
(Decrease)/increase in cash and cash equivalents		(6,989,075)	40,364,358
Cash and cash equivalents at beginning of year	2	46,755,084	6,755,362
Effect of foreign exchange rate changes		<u>(104,553)</u>	<u>(364,636)</u>
Cash and cash equivalents at end of year	2	<u>39,661,456</u>	<u>46,755,084</u>

The notes on pages 16 to 32 form part of these financial statements

Hack The Box Ltd (Registered number: 10826193)

Notes to the Consolidated Cash Flow Statement
for the Year Ended 31 December 2023

1. RECONCILIATION OF LOSS BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS - GROUP

	31.12.23 £	31.12.22 £
Loss before taxation	(11,446,930)	(5,557,061)
Depreciation and Amortisation	176,352	148,855
Foreign Exchange Movements	220,419	(89,352)
Share Option Expense	1,062,326	105,800
Interest receivable and similar income	(137)	(120)
Loss on Disposal of Fixed Assets	535	-
	(9,987,435)	(5,391,878)
(Increase)/decrease in stocks	(73,965)	15,361
Increase in trade and other debtors	(2,455,015)	(919,628)
Increase in trade and other creditors	5,881,530	3,183,061
Cash generated from operations	(6,634,885)	(3,113,083)

2. CASH AND CASH EQUIVALENTS - GROUP

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 31 December 2023

	31.12.23 £	1.1.23 £
Cash and cash equivalents	<u>39,661,456</u>	<u>46,755,084</u>

Year ended 31 December 2022

	31.12.22 £	1.1.22 £
Cash and cash equivalents	<u>46,755,084</u>	<u>6,755,363</u>

3. ANALYSIS OF CHANGES IN NET FUNDS - GROUP

	At 1.1.23 £	Cash flow £	FX Impact £	At 31.12.23 £
Net cash				
Cash at bank and in hand	<u>46,755,084</u>	<u>(6,989,075)</u>	<u>(104,553)</u>	<u>39,661,456</u>
	<u>46,755,084</u>	<u>(6,989,075)</u>	<u>(104,553)</u>	<u>39,661,456</u>
Total	<u>46,755,084</u>	<u>(6,989,075)</u>	<u>(104,553)</u>	<u>39,661,456</u>

The notes on pages 16 to 32 form part of these financial statements

Hack The Box Ltd (Registered number: 10826193)

Notes to the Consolidated Financial Statements
for the Year Ended 31 December 2023

1. STATUTORY INFORMATION

Hack The Box Ltd is a private company, limited by shares, registered in England and Wales. The Company's registered number is 10826193 and registered office address is 38 Walton Road, Folkestone, Kent, United Kingdom, CT19 5QS.

2. ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention and in Accordance with Financial Reporting Standard 102 ('FRS 102'), the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

Basis of preparing the financial statements

The financial statements have been prepared on a going concern basis which the directors consider to be appropriate for the following reasons.

In determining the appropriate basis of preparation of the financial statements for the year ended 31 December 2023, the directors are required to consider whether the Group and the Company can continue in operational existence for the foreseeable future. The directors have concluded that it is appropriate to adopt the going concern basis having considered the financial projections of the Company and the Group for a period of at least 12 months from the date of signing the accounts.

At the balance sheet date, the Group had net liabilities of £10.52 million, including deferred income balances of £9.23 million, and a consolidated cash position of £39.66 million. At the balance sheet date, the Company had net current liabilities of £12.98 million and was holding cash of £38.83 million.

The Group is experiencing significant growth in revenues, however at the same time the Group has substantial marketing and developing expenses as the part of the Board approved growth strategy. For the year ended 31 December 2023, the Group recognized a loss of £11.61 million. The directors have prepared base and downside cash flow forecasts for the period of at least 12 months from the date of approval of these financial statements which indicate that, taking account of reasonably possible downsides and its financial resources, the Group and the Company will have sufficient funds to meet its liabilities as they fall due for that period. The Group and the Company meets its day to day working capital requirements through cash generating from underlying operations and the £43.6 million Series B investment (in the parent company Octachoron Topco Limited) from investment funds, including funds affiliated with the Carlyle Group (a public listed entity on Nasdaq, ticker symbol: CG) made in December 2022. Consequently, the directors are confident that the Company will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on a going concern basis.

All amounts in the financial statements have been rounded to the nearest £1.

Disclosure exemptions

The Company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by FRS 102 for qualifying entities:

- (a) No cash flow statement has been presented for the Company.
- (b) Disclosures in respect of financial instruments have not been presented.
- (c) No disclosure has been given for the aggregate remuneration of key management personnel.

Hack The Box Ltd (Registered number: 10826193)

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023

2. ACCOUNTING POLICIES - continued

Basis of consolidation

Parent Company: Hack the Box Ltd

Group Structure: The group includes the parent company and its subsidiaries:

Hack The Box Inc. (US)

Hack The Box SMPC (Greece)

Hack The Box Pty Ltd (AU)

Parrot Security CIC (UK)

Basis of Consolidation:

The consolidated financial statements are prepared in accordance with Financial Reporting Standard 102 (FRS 102).

The consolidation includes Hack the Box Ltd and the subsidiaries it controls.

Subsidiaries are fully consolidated line by line from the date of acquisition, being the date on which Hack the Box Ltd obtains control, and continue to be consolidated until the date that such control ceases.

Control:

Control is primarily determined by share ownership.

Hack the Box Ltd holds a 100% ownership interest in Hack the Box Inc. (US), Hack the Box SMPC (Greece) and Hack The Box Pty Ltd (AU), indicating full control.

For Parrot Security CIC (UK), Hack the Box Ltd holds a 50% ownership interest, however does not have a controlling interest.

Accounting for Subsidiaries:

Full consolidation is applied to Hack the Box Inc., Hack the Box SMPC and Hack The Box Pty Ltd, with all intercompany transactions, balances, and unrealized gains eliminated.

For Parrot Security CIC, where Hack the Box Ltd holds a 50% interest, the investment is accounted for using the equity method.

Non-controlling Interests:

Non-controlling interests are not applicable for Hack the Box Inc., Hack the Box SMPC and Hack The Box Pty Ltd due to 100% ownership.

For Parrot Security CIC, the 50% interest not held by Hack the Box Ltd is accounted for as a non-controlling interest.

Changes in Ownership Interests:

Any future changes in ownership interests that do not result in a loss of control will be treated as equity transactions between Hack the Box Ltd and non-controlling interest holders.

Loss of Control:

Procedures for the event of a loss of control over any of the subsidiaries are in place, which would include derecognition of assets and liabilities and recognition of any surplus or deficit in profit or loss.

Hack The Box Ltd (Registered number: 10826193)

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023

2. ACCOUNTING POLICIES - continued

Subsidiary Details:

Hack the Box Inc. (US) - 100% ownership 1209 Orange Street, Willington, New Castle County United States, 19801

Hack the Box SMPC (Greece) - 100% ownership 53 Ippokratous str, Elliniko, Attica, Greece 16777

Hack the Box Pty Ltd (Australia) - 100% ownership Level 5, 10 Shelley Street, NSW 2000, Sydney, Australia

Parrot Security CIC (UK) - 50% ownership 3c Mitre Court, Lichfield Road, Sutton Coldfield, England, B74 2LZ

Measurement Convention

The financial statements are prepared on the historical cost basis except that the following assets and liabilities are stated at their fair value: financial instruments classified at fair value through the profit or loss, and investments in associates and joint ventures measured at fair value.

Foreign currency

Transactions in foreign currencies are translated to the Group companies' functional currency at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated to the functional currency at the foreign exchange rate ruling at that date.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are retranslated to the functional currency at foreign exchange rates ruling at the dates the fair value was determined. Foreign exchange differences arising on translation are recognised in the profit and loss account.

The assets and liabilities of foreign operations are translated to the Group's presentational currency, British Pounds (£), at foreign exchange rates ruling at the balance sheet date. The revenues and expenses of foreign operations are translated at an average rate for the month these revenues and expenses were recognized, where this rate approximates to the foreign exchange rates ruling at the dates of the transactions. Foreign exchange differences arising on retranslation are recognised in other comprehensive income.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. Hack The Box turnover derives from three revenue streams. Business-to-business (B2B) sales of Hack The Box services, Business-to-consumer (B2C) sales of Hack The Box services, and Stuff We All Get (SWAG) sales of Hack The Box branded products.

B2B and B2C turnover is recognised over the subscription period, whereas the SWAG turnover is recognized at the point of completion of the sale.

The Company recognises a deferred revenue liability at year end related to advance consideration received from customers where the performance obligations have yet to be satisfied.

Hack The Box Ltd (Registered number: 10826193)

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023

2. ACCOUNTING POLICIES – continued

Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses. Patents and licences are being amortised evenly over their estimated useful life.

Tangible fixed assets

Depreciation is charged to the profit and loss account on a straight-line basis over the estimated useful lives of each part of an item of tangible fixed assets.

Fixtures and fittings	- straight line over 3 years
Computer equipment	- straight line over 3 years

Depreciation methods, useful lives and residual values are reviewed at each balance sheet date.

Research and development

Hack The Box is involved in research and development activities primarily aimed at advancing its gamified cybersecurity upskilling, certification, and talent assessment software platform. Consistent with FRS 102, the Company recognises all research and development expenditures as expenses in the profit and loss account when incurred.

During the reporting period, the Company continued to invest in R&D activities.

Government grants

A subsidiary Hack the Box SMPC received government grants totalling £3,128 (€3,600) during the year. The total of the amount relates to Hack the Box SMPC payroll grants. In accordance with our accounting policy, the grants are recognised in the profit and loss account over the periods in which the Company recognises the related costs for which the grants are intended to compensate except when this is not a viable option. In these instances, the grant amounts received are allocated to Other Income.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Profit and Loss Account and other Comprehensive Income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Hack The Box Ltd (Registered number: 10826193)

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023

2. ACCOUNTING POLICIES - continued

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

Share Based Payments

Where share options are awarded to employees, the fair value of the options at the date of grant is charged to profit or loss over the vesting period. Non-market vesting conditions are taken into account by adjusting the number of equity instruments expected to vest at each balance sheet date so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored into the fair value of the options granted. The cumulative expense is not adjusted for failure to achieve a market vesting condition.

The fair value of the award also takes into account non-vesting conditions. These are either factors beyond the control of either party or factors which are within the control of one or other of the parties (such as the company keeping the scheme open or the employee maintaining any contributions required by the scheme). Where the terms and conditions of options are modified before they vest, the increase in the fair value of the options, measured immediately before and after the modification, is also charged to profit or loss over the remaining vesting period. Where equity instruments are granted to persons other than employees, the profit and loss account is charged with the fair value of goods and services received.

Initial Measurement: The fair value of equity-settled share-based payments is measured at the grant date. This fair value is determined using the Black-Scholes model, which takes into account the terms and conditions upon which the instruments were granted.

Subsequent Measurement: The cost of equity-settled transactions is recognised over the vesting period, based on the number of awards expected to vest. The vesting period is the period during which all the specified vesting conditions must be satisfied.

Adjustments for Non-Market Vesting Conditions: At each reporting date, the entity revises its estimates of the number of equity instruments expected to vest. It recognises the impact of the revision to original estimates, if any, in the income statement, with a corresponding adjustment to equity.

Hack The Box Ltd (Registered number: 10826193)

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023

Judgements in applying accounting policies and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements on the application of its accounting policies and make estimates about the future. Actual results may differ from these assumptions. The items in the financial statements where these judgements and estimates have been made include:

Estimates:

Share based payments – The company has estimated the fair value of the equity settled share-based payments using the Black-Scholes valuation model.

Judgements:

No judgements have been made by the directors, in the application of these accounting policies that have a significant effect on the financial statements or would have a significant risk of material adjustment in the next year statements.

Hack The Box Ltd (Registered number: 10826193)**Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023****3. TURNOVER**

The turnover and loss before taxation are almost entirely attributable to the one principal activity of the group. The turnover of HTB branded products amounts to £130,695.

An analysis of turnover by geographical market is given below:

	31.12.23	31.12.22
	£	£
Europe	4,781,311	3,330,586
United States of America	8,289,176	5,499,370
South America	254,761	155,398
APAC	2,037,672	1,464,175
Africa	164,074	83,964
	<u>15,526,994</u>	<u>10,533,493</u>

4. EMPLOYEES AND DIRECTORS

	31.12.23	31.12.22
	£	£
Wages and salaries	12,508,064	8,281,484
Social security costs	1,605,500	944,304
Other pension costs	34,471	30,705
Shared based payment expense	<u>1,062,326</u>	<u>105,800</u>
	<u>15,210,361</u>	<u>9,362,293</u>

The average number of employees during the year was as follows:

	31.12.23	31.12.22
Hack The Box Ltd	23	21
Hack The Box SMPC	121	100
Hack The Box Inc	42	37
Hack The Box PTY LTD	-	-
	<u>186</u>	<u>158</u>

The average number of employees by undertakings that were proportionately consolidated during the year was 186 (2022 - 158)

Hack The Box Ltd (Registered number: 10826193)**Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023****5. DIRECTORS' EMOLUMENTS**

	31.12.23	31.12.22
	£	£
Directors' remuneration	1,164,195	869,829
Amounts receivable under long term incentive schemes	-	-
Company contributions to money purchase pension plan	34,471	30,705
Compensation for loss of office	-	-
Amounts paid to third parties in respect of directors' services	-	-
Other director Expenses	59,774	67,601
	<u>1,258,440</u>	<u>968,135</u>

The aggregate of remuneration of the highest paid director was £362,061 (2022: £253,105), and company pension contributions of £13,705 were made to a money purchase scheme on his behalf.

During the year, the highest paid director did not receive or exercise share options and did not receive any shares under a long-term incentive scheme.

The number of directors who held office in the group for the year is 8 (2022: 6).

The number of directors who exercised share options was Nil.

The number of directors in respect of whose qualifying services shares were received or receivable under long term incentive schemes was Nil

6. LOSS BEFORE TAXATION

The loss is stated after charging/(crediting):

	31.12.23	31.12.22
	£	£
Other operating leases	193,322	84,068
Depreciation - owned assets	171,434	145,253
Patents and licences amortisation	4,918	3,602
Auditors' remuneration	162,500	148,000
Foreign exchange differences	<u>387,285</u>	<u>(89,352)</u>

7. TAXATION**Analysis of the tax charge**

The tax charge on the loss for the year was as follows:

	31.12.23	31.12.22
	£	£
Current tax:		
UK corporation tax	186,717	(30,063)
Deferred tax	<u>(27,291)</u>	<u>584,648</u>
Tax on loss	<u>159,426</u>	<u>554,585</u>

Hack The Box Ltd (Registered number: 10826193)

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023

7. TAXATION - continued

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK.
The difference is explained below:

	31.12.23 £	31.12.22 £
Loss before tax	<u>(11,446,930)</u>	<u>(5,557,061)</u>
Loss multiplied by the standard rate of corporation tax in the UK of 23.5% (2022 - 19%)	(2,690,028)	(1,055,842)
Effects of:		
Expenses not deductible for tax purposes	261,524	63,032
Income not taxable for tax purposes	(137)	(120)
Capital allowances in excess of depreciation	(21,360)	(15,801)
Hack The Box SMPC Taxes	75,090	43,158
Hack The Box INC Taxes	111,627	112,408
Hack The Box Pty Ltd	-	-
UK R&D Tax Credit 2020	-	(185,628)
Deferred Tax not Recognised	<u>2,422,710</u>	<u>1,593,378</u>
Total tax charge	<u>159,426</u>	<u>554,585</u>

Tax effects relating to effects of other comprehensive income

	Gross £	31.12.23 Tax £	Net £
Foreign Exchange on Consolidation	<u>(82,563)</u>	<u>-</u>	<u>(82,563)</u>

	Gross £	31.12.22 Tax £	Net £
Foreign Exchange on Consolidation	<u>120,124</u>	<u>-</u>	<u>120,124</u>

The Directors have assessed the recoverability of the deferred tax asset in light of the growth phase of the business and investment being made to achieve this, taking into account the future expected profit timelines. Deferred tax assets on trading losses have not been recognised as the Directors do not believe there is sufficient evidence that these will be recovered through the generation of taxable profit in the near future.

As at the date of these financial statements the total carried forward tax losses was £19,440,725 which would have created a deferred tax asset of £4,860,181.

Effective 1 April 2023, the main rate of UK corporation tax increased from 19% to 25%. The blended standard rate of current tax for the period is 23.5%. This has increased the Company's future current tax charge accordingly.

Hack The Box Ltd (Registered number: 10826193)

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023

8. INDIVIDUAL PROFIT AND LOSS ACCOUNT AND OTHER COMPREHENSIVE INCOME

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

9. INTANGIBLE FIXED ASSETS

Group

Patents
and
licences
£

COST

At 1 January 2023
and 31 December 2023

72,039

AMORTISATION

At 1 January 2023
Amortisation for year

5,703

4,918

At 31 December 2023

10,621

NET BOOK VALUE

At 31 December 2023

61,418

At 31 December 2022

66,336

Company

Patents
and
licences
£

COST

At 1 January 2023
and 31 December 2023

72,039

AMORTISATION

At 1 January 2023
Amortisation for year

5,703

4,918

At 31 December 2023

10,621

NET BOOK VALUE

At 31 December 2023

61,418

At 31 December 2022

66,336

Hack The Box Ltd (Registered number: 10826193)Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023**10. TANGIBLE FIXED ASSETS****Group**

	Fixtures and fittings £	Computer equipment £	Total £
COST			
At 1 January 2023	95,266	443,952	539,218
Additions	-	183,334	183,334
Disposals	-	(9,660)	(9,660)
Exchange differences	<u>(1,757)</u>	<u>(8,758)</u>	<u>(10,515)</u>
At 31 December 2023	<u>93,509</u>	<u>608,868</u>	<u>702,377</u>
DEPRECIATION			
At 1 January 2023	58,037	246,532	304,569
Charge for year	26,524	144,910	171,434
Eliminated on disposal	-	(8,488)	(8,488)
Exchange differences	<u>(1,089)</u>	<u>(5,048)</u>	<u>(6,137)</u>
At 31 December 2023	<u>83,472</u>	<u>377,906</u>	<u>461,378</u>
NET BOOK VALUE			
At 31 December 2023	<u>10,037</u>	<u>230,962</u>	<u>240,999</u>
At 31 December 2022	<u>37,229</u>	<u>197,420</u>	<u>234,649</u>

Company

	Fixtures and fittings £	Computer equipment £	Total £
COST			
At 1 January 2023	6,042	95,567	101,609
Additions	-	20,905	20,905
At 31 December 2023	<u>6,042</u>	<u>116,472</u>	<u>122,514</u>
DEPRECIATION			
At 1 January 2023	4,754	61,498	66,252
Charge for year	680	23,633	24,313
At 31 December 2023	<u>5,434</u>	<u>85,131</u>	<u>90,565</u>
NET BOOK VALUE			
At 31 December 2023	<u>608</u>	<u>31,341</u>	<u>31,949</u>
At 31 December 2022	<u>1,288</u>	<u>34,069</u>	<u>35,357</u>

Hack The Box Ltd (Registered number: 10826193)

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023

11. FIXED ASSET INVESTMENTS

Company	Unlisted investment £
COST	
At 1 January 2023	1,933,917
At 14 September 2023	
Hack The Box Pty Ltd Incorporation	1
At 31 December 2023	<u>1,933,918</u>
NET BOOK VALUE	
At 31 December 2023	<u>1,933,918</u>
At 31 December 2022	<u>1,933,917</u>

The investment balance is made up of three investments in the below companies:

Hack The Box Inc 100% Ordinary shares, at registered office: 319 COLUMBIA DR, Tampa, FL 33606, USA. Total investment: £7.86

Hack The Box SMPC 100% Ordinary shares, at registered office: Ippokratous 53, Elliniko, Attica, 16777, Greece,. Total investment: £1,933,909.18

Hack the Box Pty Ltd - 100% Ordinary shares, at registered office: Level 5, 10 Shelley Street, NSW 2000, Sydney, Australia. Total Investment £0.52

The subsidiary undertakings listed below are exempt from the Companies Act 2006 requirements relating to the audit of their individual accounts by virtue of Section 479A of the Act as this company has guaranteed the subsidiary company under Section 479C of the Act.

12. STOCKS

	Group		Company	
	31.12.23	31.12.22	31.12.23	31.12.22
	£	£	£	£
Stocks	<u>75,387</u>	<u>1,422</u>	<u>75,387</u>	<u>1,422</u>

Hack The Box Ltd (Registered number: 10826193)

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023

13. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	31.12.23	31.12.22	31.12.23	31.12.22
	£	£	£	£
Trade debtors	2,983,791	1,552,793	2,983,791	1,552,793
Other debtors	1,084,258	511,525	699,890	398,442
Corporation tax	168,723	30,922	-	-
Prepayments	819,535	403,839	599,842	276,995
	<u>5,056,307</u>	<u>2,499,079</u>	<u>4,283,523</u>	<u>2,228,230</u>

14. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	31.12.23	31.12.22	31.12.23	31.12.22
	£	£	£	£
Trade creditors	458,698	259,638	2,652,110	2,689,372
Amounts owed to group undertakings	43,582,457	43,580,823	43,582,457	43,580,823
Corporation tax	380,792	297,643	7,987	35,357
Social security and other taxes	428,668	297,635	6,480	5,040
VAT	135,418	83,144	134,567	83,144
Other creditors	26,413	(2,861)	6,521	(358)
Deferred income	9,234,816	4,387,356	9,234,816	4,387,356
Accrued expenses	1,371,171	549,465	541,599	258,041
	<u>55,618,433</u>	<u>49,452,843</u>	<u>56,166,537</u>	<u>51,038,775</u>

The amounts owed to group undertakings are interest free and repayable on demand.

Hack The Box Ltd (Registered number: 10826193)**Notes to the Consolidated Financial Statements - continued**
for the Year Ended 31 December 2023**15. CALLED UP SHARE CAPITAL**

Allotted, Issued and paid:

Number:	Class:	Nominal Value:	31.12.23 £	31.12.22 £
77,040	Ordinary	0.01	770	770
11,490	Series A	0.01	115	115
74,843	Series B	0.01	<u>748</u>	<u>748</u>
			<u>1,633</u>	<u>1,633</u>

During 2022, there was a restructuring of shares via share for share exchange. This occurred to accompany the investments listed above in basis of preparation which involved the new ultimate parent Octachoron Topco Limited and as part of the Series B and Secondary investment.

As a result of the Secondary investment, the Ordinary shareholders, Series Seed shareholders and the majority Series A shareholders, irrevocably and unconditionally consented to and approved the transfer, as Secondary Sales shares to funds affiliated with the Carlyle Group, of the number of shares in the capital of the Company as follows: 14,979 Ordinary shares, 37,522 Series Seed shares, 22,342 Series A shares. The abovementioned shareholders also consented to and approved the creation of Series B preferred shares of £0.01 each in the capital of the Company having the rights set out in the most recent Articles of Association of the Company.

The Secondary Sale shares were automatically converted into and re-designated as Series B shares of £0.01 each in the capital of HTB (on a one Series B share for one Secondary Sale Share basis) immediately upon acquisition of the Secondary Sale shares.

Prior the Series B transaction the stock option pool consisted of 20,460 stock options already granted or to be granted to qualifying individuals. Post Series B, 3,000 stock options were added to the stock option pool. Post Series B the stock option pool totalled 23,460 stock options. In 2023 the stock option pool under Hack The Box Ltd was exchanged in full with a similar stock option pool of 23,460 stock options in the Ultimate Parent Company, Octachoron Topco Limited. As a result, option holders of the updated stock option scheme, have the right to purchase ordinary shares of the Ultimate Parent Company. As at 31 December 2023, no stock options were exercised for the updated plan.

Series B and Series A shares are preference shares. Series B shares, Series A shares and Ordinary shares all have equal voting rights. The deferred shares do not have voting rights.

The Series B shares are entitled to a fixed cumulative preferential dividend. Series B shares holders have the right to receive dividends in priority to the rights of the holders of any other class of shares in the capital of the Company.

The Series A shares are entitled to a fixed, non-cumulative preferential dividend. Payment of the Series A shares' preferential dividend ranks in priority to payment of any Ordinary shares' dividend.

The Series B shares, Series A shares, and Ordinary shares all have equal distribution rights.

Hack The Box Ltd (Registered number: 10826193)**Notes to the Consolidated Financial Statements - continued**
for the Year Ended 31 December 2023**16. RESERVES****Group**

	Retained earnings £	Share premium £	Other reserves £	Totals £
At 1 January 2023	(8,511,661)	8,484,359	129,397	102,095
Deficit for the year	(11,606,356)			(11,606,356)
Foreign Exchange Reserve	-	-	(82,563)	(82,563)
Share Based Payment Equity	-	-	1,062,326	1,062,326
At 31 December 2023	<u>(20,118,017)</u>	<u>8,484,359</u>	<u>1,109,159</u>	<u>(10,524,499)</u>

Company

	Retained earnings £	Share premium £	Other reserves £	Totals £
At 1 January 2023	(8,921,479)	8,484,359	199,092	(238,028)
Deficit for the year	(11,777,812)			(11,777,812)
Share Based Payment Equity	-	-	1,062,326	1,062,326
At 31 December 2023	<u>(20,699,291)</u>	<u>8,484,359</u>	<u>1,261,418</u>	<u>(10,953,514)</u>

Retained earnings – This distributable reserve records retained earnings and accumulated losses.

Other reserves – This reserve includes the share-based payment transactions and foreign currency exchange differences on consolidation.

17. CONTROL AND ULTIMATE PARENT COMPANY

Following the completion of the Series B fundraising in December 2022, Octachoron Bidco Limited is the immediate parent company registered at 38 Walton Road, Folkestone, England, CT19 5Q. The ultimate parent company is Octachoron Topco Limited, registered at 38 Walton Road, Folkestone, England, CT19 5Q.

18. SHARE-BASED PAYMENT TRANSACTIONS

Until 2022, the company operated a share-based payment scheme for its employees, which included the issuance of share options as part of the compensation package. Under this scheme, employees and other option holders were granted options to purchase shares in the Hack The Box Ltd at a predetermined price after a specified vesting period.

In 2023, and following the Series B transaction, the corporate structure of the Group has been altered to include a newly incorporated ultimate parent company, Octachoron Topco Limited. All Hack The Box Ltd existing option holders as at 31 December 2022, were proposed to release their original option in Hack The Box Ltd in exchange for a replacement option of

Hack The Box Ltd (Registered number: 10826193)**Notes to the Consolidated Financial Statements - continued**
for the Year Ended 31 December 2023**18. SHARE-BASED PAYMENT TRANSACTIONS - continued**

equivalent value, with the same vesting terms as the original options, and subject to the same or materially equivalent terms, over ordinary shares in Octachoron Topco Limited.

In 2023, all option holders of the original options in Hack The Box Ltd chose to replace their options with their replacement option in Octachoron Topco Limited.

The share-based payment transactions were accounted for as equity-settled transactions. The company measured the fair value of the services received in return for the share options granted and recognised this value as an expense, with a corresponding increase in equity, over the vesting period of the options. Share options expire ten years from grant date and vest over service periods ranging from two to four years.

The fair value of the share options granted during the year was estimated on the grant date using a Black-Scholes model. The share-based payment expense for the year was £1,062,326 and the balance of the reserve in equity for this purpose was £1,261,418 as at 31 December 2023.

The Company is a qualifying entity and has elected to take advantage of the disclosure exemption under the requirements of FRS 102 Section 26 Share-based Payment paragraphs 26.18 (b), 26.19 to 26.21 and 26.23. Furthermore, these disclosures are presented in the consolidated financial statements of the ultimate parent company, Octachoron Topco Limited.

19. OPERATING LEASES

Non-cancellable operating lease rentals are payable as follows:

	Group	Company	Group	Company
	31.12.23	31.12.23	31.12.22	31.12.22
	£	£	£	£
Less than one year	507,866	7,913	21,223	4,762
Less than one year	2,096,468	23,391	159,126	2,373
More than five years	<u>284,202</u>	<u>-</u>	<u>-</u>	<u>-</u>
At 31 December 2023	<u>2,888,536</u>	<u>31,304</u>	<u>180,349</u>	<u>7,135</u>

During the year £193,322 (2023) was recognised by the Group as an expense in the profit and loss account in respect of operating leases.

20. CAPITAL COMMITMENTS

The total amount contracted for, but not provided, in the financial statements was £104,103

Hack The Box Ltd (Registered number: 10826193)

Notes to the Consolidated Financial Statements - continued
for the Year Ended 31 December 2023

21. RELATED PARTY TRANSACTIONS

Hack The Box Ltd considers as related parties, its directors, its subsidiaries and the directors of its subsidiaries. Also, its Immediate, Intermediary and Ultimate Parent Companies (Octachoron BidCo LTD, Octachoron MidCo LTD and Octachoron TopCo LTD respectively) and their directors.

Each of the directors have declared that no close family members have a related party interest in the Company.

During the financial year no director fees were paid to the directors of the Company or to directors of its subsidiaries. As at the 31st of December 2023, there were no other demands from all above-mentioned directors or any liabilities to these directors.

The Company has open balances with its subsidiaries rising from inter-company transactions. In 2022, the Company has received the amount of the Series B funding, on behalf of its Ultimate Parent (Octachoron TopCo LTD) and is owed to its Ultimate Parent (Octachoron TopCo LTD) and has a receivable balance from its Immediate Parent (Octachoron BidCo LTD). The amounts owed to group undertakings are interest free and repayable on demand.

	Group		Company	
	31.12.23	31.12.22	31.12.23	31.12.22
Related Parties	£	£	£	£
Octachoron TopCo LTD	(43,580,823)	(43,580,823)	(43,580,823)	(43,580,823)
Octachoron MidCo LTD	-	-	-	-
Octachoron BidCo LTD	1,633	1,633	1,633	1,633
Hack The Box SMPC	-	-	(1,835,788)	(2,002,344)
Hack The Box INC	-	-	(484,762)	(463,834)
Hack The Box Pty Ltd	-	-	-	-
Totals	<u>(43,579,190)</u>	<u>(43,579,190)</u>	<u>(45,899,740)</u>	<u>(46,045,368)</u>