

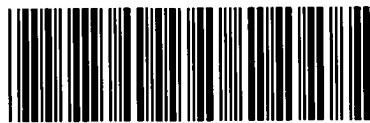
Baillie Gifford & Co Limited

Annual Report and Financial Statements

Registered number SC069524

31 March 2023

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Strategic Report

The Directors present their Strategic Report for the year ended 31 March 2023.

About the Baillie Gifford Group

Baillie Gifford & Co Limited (the Company) is a wholly owned subsidiary of Baillie Gifford & Co.

References to the Baillie Gifford Group (BG Group) refer to the group of companies headed up by Baillie Gifford & Co, the ultimate holding undertaking.

Principal activities

The Company carries on business as an Authorised Corporate Director (ACD) of Open Ended Investment Companies (OEICs). The Company is also an Alternative Investment Fund Manager (AIFM), and at the financial year end provided investment management services for twelve UK listed Investment Trusts, one Guernsey-domiciled listed Investment Company and seven Canadian Pooled Funds, as well as six UK Non-UCITS Retail Schemes.

The Company offers OEICs to institutional and other investors and actively markets to institutional investors, intermediaries and retail investors. It aims to add value for clients over the long term and increase the value of funds under management for all of its pooled investment vehicles.

Review of the business and future developments

The Company aims to offer a high level of service and administration to its investors and this is monitored by the Board on a regular basis using key performance indicators, such as:

- Performance of the Company's funds, which is an important consideration for current and potential investors. The Company's funds are compared to relevant indices over 3 and 5 year periods as appropriate. *Active investment management will inevitably have performance cycles, and this is especially the case for the Company's funds which have a strong bias towards investing in growth companies. The current cycle is proving to be particularly powerful. After more than a decade of strong returns for most of the Company's funds, the reversal of that trend has been sharp. It began late in 2021 and accelerated in 2022. As a result short term performance has been disappointing for a large number of funds, and longer-term performance is mixed. The Board will continue to keep performance under review. Further detail on performance of the OEICs is contained in the value assessment report which will be published by 31 July 2023.*
- The value of funds under management (FUM), upon which investment management fees, the Company's main source of income, are based. The Company's total FUM at 31 March 2023 was £64.4bn, including OEICs £38.8bn, Investment Trusts £22.5bn and Canadian Pooled Funds £3.1bn (2022: £84.4bn including OEICs £54.4bn, Investment Trusts £27.2bn and Canadian Pooled Funds £2.8bn). As noted above, short term performance was disappointing for a number of funds and net fund flows during the financial year were disappointingly negative.

In July 2022 the Company published its third value assessment for the OEICs. This reported that value was delivered to investors for 36 funds with longer-term performance remaining strong and costs low, in line with the policy of maintaining fees at fair and reasonable levels. One fund did not deliver value with action taken in a prior period.

Strategic Report (continued)

Review of the business and future developments (continued)

In May 2022 the Company launched the Baillie Gifford Sustainable Multi Asset Fund. Baillie Gifford UK Equity Focus Fund was merged with Baillie Gifford UK Equity Alpha Fund at the start of the financial year and the Baillie Gifford Multi Asset Feeder Fund was closed during the year.

The Company remains the holder of one subscriber share of €1 in Baillie Gifford Worldwide Funds Plc and also the holder of one subscriber share of US\$1 in The Schiehallion Fund Limited. The Board does not consider either of these investments to be material to the Company's operations and each investment was made in support of the BG Group's wish to offer further investment choices to institutional clients.

During the year the Company invested US\$1 million in each of three incubator strategies on its own account. These are not available as pooled funds for investment by clients.

Results

The profit for the financial year, after taxation, was £17.7million (2022: £27.4 million).

Key risks

The Company exercises oversight of the risk management framework through the Board, which in turn delegates responsibility to the various risk committees of Baillie Gifford & Co.

Fund risk management is retained by the Company and is not delegated.

The BG Group committee structure and risk management reporting framework, outlined below, is designed to provide a mechanism to assure management that risks are managed effectively and internal control processes are operating as required.

The framework takes a bottom up approach to risk assessments complemented by a top-down assessment of the risk profile and is organised using a three line model. Management of each business area is responsible for continually identifying, documenting, assessing and managing the risks within their area on a day-to-day basis. Key risks and controls are reviewed by departmental management as and when changes occur to the business profile, processes, risks, controls and external environment. This process is supplemented by a quarterly assessment by each business area, which is facilitated by the Business Risk Department and overseen by the Operational Risk Committee. The Business Risk and Compliance functions, assisted by other functions such as Legal, Finance and Human Resources, support the risk and compliance committees. This second line provides policy direction and oversees and monitors the risk framework to determine whether all key risks are being identified, assessed and controlled by management in a manner commensurate with the BG Group's applicable risk appetite and regulatory needs. The third line, led by the Group Audit Committee and including internal audit, independently assesses the adequacy and effectiveness of the processes within lines one and two and provides periodic assurance on the control environment across the BG Group.

Strategic Report (continued)

Key Risks (continued)

The main risks and uncertainties facing Baillie Gifford & Co Limited are as follows:

- **Strategic and Business risks**

The main strategic risks of the Company are external and include a sustained fall in markets, or a change in the structure of the market leading to a need to change elements of the product range that is offered. The main risk limitation measures are to analyse market needs, to introduce new funds when there is sufficient anticipated demand and to promote sales of a broad range of funds.

The main business risk is suffering long-term poor performance, making these funds unattractive to the marketplace. The Board regularly reviews the performance of the funds to ensure that any sustained deterioration in performance is highlighted and any concerns are raised with Baillie Gifford & Co, the investment manager.

The risk of reliance on Baillie Gifford & Co is mitigated by a number of factors including close interaction between the Company's Directors and Baillie Gifford & Co, professional indemnity insurance cover, and Baillie Gifford & Co's own capital adequacy requirements.

- **Operational risks**

Operational risk is the risk of loss arising from inadequate or failed internal processes, people and systems or from external events. Specifically, this also includes business continuity, valuation and information security.

The principal operational risks lie with investment management, trading and client servicing and are delegated to other BG Group companies under inter-company arrangements or to third party providers.

We aim to operate controls to ensure that the residual risk is minimised in a way that is consistent with providing high levels of service. In addition, the BG Group holds professional indemnity insurance to mitigate the residual risk of loss from errors.

Key processes and controls are set out in the Baillie Gifford Report on Internal Controls which is prepared annually and independently reviewed.

A range of indicators covering operations relevant to the Company are reviewed by senior management and the Board regularly throughout the year. Operational risks which may arise are reviewed and updated when new circumstances, procedures or products require it. The operations relevant to the Company, and of third party providers, are subject to periodic reviews by the Depositary of the funds/ trusts (OEICs - NatWest Trustee and Depositary Services Limited; closed ended Investment Trusts/Companies – Bank of New York Mellon (International) Ltd and Northern Trust Global SE; Canadian Pooled Funds – CIBC Mellon); oversight is also provided by the Compliance, Business Risk and Internal Audit departments of the Company's parent, Baillie Gifford & Co.

Strategic Report (continued)

Key Risks (continued)

- Regulatory compliance risk

This is the risk that the Company fails to adhere to relevant compliance and regulatory obligations. The Board of Directors of the Company ('the Board') seek to manage this risk by maintaining a regulatory risk assessment and monitoring process which is designed to:

- identify relevant regulatory compliance risks affecting the Company;
- assess the impact and likelihood of these risks based upon the established controls in place within the BG Group;
- ensure compliance with risk limits specified by the regulations; and
- monitor the operation of these controls.

This process is reviewed on an on-going basis by the BG Group's Compliance Committee, and also by the Board which receives periodic compliance reports.

- Liquidity and Counterparty risks

Liquidity risk is the risk that the Company will encounter difficulty in meeting its obligations to creditors.

The Company has no bank debt and it only holds cash in current and deposit accounts with large, regulated banks approved by the BG Group's Counterparty Committee.

The Company has an operational policy that is applied to transactions of a significant size to ensure that the liquidity risk exposure is as low as possible.

- Political risks

The Company may be affected by changes in the political environment including uncertainties such as political developments, military conflict and civil unrest, changes in government policies, government appropriations, the imposition of restrictions on the transfer of capital and in legal, regulatory and tax requirements. These events can have a material impact on financial markets and substantial economic consequences. Relevant events are monitored closely and necessary steps taken to ensure the impact on the business and clients is minimised.

Strategic Report (continued)

Risk and capital disclosures

Information about the BG Group's capital, risk management, governance and remuneration is disclosed on its website at www.bailliegifford.com.

Statement regarding compliance with s172 (1) (a-f) of the Companies Act

In compliance with Section 414CZA of the UK Companies Act 2006 the Board makes the following Section 172 (1) (a-f) statement in relation to the year ended 31 March 2023.

The BG Group takes a long-term perspective when it comes to remaining a successful active investment manager and the Company's philosophy mirrors this perspective. The Directors recognise that sustainability and success is linked to decision making which has, at its heart, the long-term interests of the Company's key stakeholders. The Company considers its key stakeholders to be its clients and investors, shareholders, regulators, and the community and environment at large. Throughout the year the Directors have, both individually and collectively, made strategic, financial and operational decisions which they considered would most likely promote the long-term success of the Company for the benefit of its shareholders and other stakeholders.

The disclosures set out below summarise how the Directors fulfilled their Section 172 (1) (a-f) duties.

Long-term decisions and acting fairly between members of the Company

To ensure the long-term consequences of decisions are aligned to the long-term strategy and stakeholder interests of the BG Group, the Board comprises of partners and employees of Baillie Gifford & Co and two independent non-executive Directors with three Directors being members of the Management Committee of Baillie Gifford & Co. This structure ensures a close relationship between the Company and its sole shareholder, ensures the Board is well represented in decision making and acts fairly and in line with the BG Group's long-term strategy. The Board meets at least five times a year and reports into the Management Committee of its sole shareholder at least twice a year. The BG Group has a Group Nomination Committee the scope of which includes oversight of the Board nomination processes. The Group Nomination Committee oversees and makes recommendations to the Board in respect of Board composition and succession planning, taking into account the balance of skills, knowledge, experience and diversity on the Board. The Directors believe this approach strengthens and enhances Board level decision making over the long-term.

Interests of employees

The Company has no direct staff and obtains services via a service agreement with Baillie Gifford & Co.

Strategic Report (continued)

Statement regarding compliance with s172 (1) (a-f) of the Companies (continued)

Fostering business relationships

The Company has a limited number of business relationships with a key supplier being the BG Group (through Baillie Gifford & Co and Baillie Gifford Overseas Limited) whose interests are well represented through the representatives on the Board of Directors. The BG Group supplier code of conduct is also available on the Baillie Gifford website. The Company contracts directly with some clients and seeks to build existing relationships and to gain new business. Within the Company's sphere of expertise, it looks to evolve with its clients to meet their changing needs. On a rolling four-year basis, clients of the BG Group are surveyed by a third party to gauge levels of satisfaction. While feedback always offers areas for improvement, scores are high in these surveys. Across the BG Group contact is maintained with governments and regulators on topics of relevance and where it is felt that its expertise may be helpful in policy areas. This contact is often indirect and in such cases is made via trade associations. The Company is an active member of the Investment Association through participation in a number of Committees, both in the role of chair or member. The BG Group also contributes, where relevant, to the Investment Association's responses to regulatory consultations. These activities are undertaken with a view to ensuring the best interests of all the members and stakeholders of the investment management industry are preserved. During 2022 the Company published its third Value Assessment document for its OEICs, evaluating the key areas of quality of service, performance against objective and cost per the criteria set out by the FCA and the fourth report will be available by the end of July 2023.

Impacts of operations on the community and environment

The BG Group continues to work with over 150 charities and community groups across arts, community, health and education, international, natural environment, sports and social causes. Most of the philanthropic giving is focused on charities working in Scotland, but the BG Group's overseas offices in Amsterdam, Dublin, Frankfurt, Hong Kong, New York, Shanghai, Toronto and Zurich all support local causes chosen by their staff.

The cost-of-living crisis hit hard and with this in mind, the BG Group have offered additional funding to many of its partnered organisations.

The BG Group's Community Awards have seen an increase in applications with staff having helped over 500 organisations since 2017. Baillie Gifford's new 'Festival of Giving', Givefest, took place in February 2023. This event celebrates why it's good to give and aims to raise awareness of charitable giving. It encouraged everyone to get involved via staff initiatives, donating, giving time and awareness.

For information on emissions reduction initiatives refer to the Streamlined Energy and Carbon Reporting which can be found within the Directors' Report.

The BG Group's approach to addressing climate-related risks and opportunities is a topic of growing interest to clients, regulators, and other stakeholders. The BG Group published its second report aligned with the recommendations of the Task Force on Climate-Related Financial Disclosures (TCFD) in June 2022 which can be found on the BG Group website within the ESG section. An updated version will be published in June 2023.

Maintaining a reputation for high standards of business conduct

The Company operates within a heavily regulated environment and has internal governance policies in place to outline arrangements in a clear and transparent way which should be helpful to clients, staff, joint venture partners, regulators and others. There is engagement with regulators and other policy makers on an ongoing basis.

Strategic Report (continued)


Statement regarding compliance with s172 (1) (a-f) of the Companies (continued)

Maintaining a reputation for high standards of business conduct (continued)

Highlighted below are the principal actions taken by the Board during the year which demonstrate how the Directors considered Section 172 matters and the long term interests of its stakeholders in decision making.

Board action
The Board approved a change to the name, investment objective and policy of the Baillie Gifford Multi Asset Income Fund (renamed the Baillie Gifford Sustainable Income Fund) to better reflect the sustainable characteristics included in investment decision making and the fund’s aim to provide a sustainable level of income.
Stakeholder considerations
In overseeing the investment objective and policy of the fund, the Directors were focussed on the long term interests of Baillie Gifford, its funds and investors.
Impact of actions on long term success
The BG Group’s long term philosophy, its investment skills and long term portfolio management decisions, and its focus on fund investors meant that the Company was well placed to deliver strong results for its funds and investors.

Board action
The Board approved the use of incubator strategies and has subsequently invested US\$1 million of its own funds in each of three incubator strategies.
Stakeholder considerations
The Board acts in the best interests of future investors and is investing its own funds in the incubator strategies to test the investment thesis before making them available to outside investors.
Impact of actions on long term success
Through testing the investment thesis using its own funds, the Board is protecting the interests of external investors and will only offer the strategies externally once testing is complete.

DocuSigned by:

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 By order of the Board
G Allan
 Secretary
 Edinburgh
 14 June 2023

Directors' Report

The Directors have pleasure in submitting their annual report and audited financial statements for the year ended 31 March 2023.

Directors

The Directors of the Company who were in office during the year and up to the date of signing the financial statements were:

MJC Wylie (Chairman)
E Delaney
CM Fraser
LBS Haddow
DS McGowan
AJ Telfer
KBM Bolsover
DR Buckley

All shares of the Company were held throughout the year by Baillie Gifford & Co, a partnership in which MJC Wylie, E Delaney and AJ Telfer were partners throughout the year.

Dividends

An interim dividend of £34 million in respect of the year ended 31 March 2023 was approved and paid in April 2023 with any excess over current year profits being paid from prior year's distributable reserves. This has not been included within creditors as it was not approved before the year end.

An interim dividend of £27 million was paid during the year in respect of the previous year ended 31 March 2022.

The Directors do not recommend a final dividend.

Statement of engagement with suppliers, customers and others

Engagement with suppliers, customers and others is considered of strategic importance. Full details on fostering business relationships are included within the Strategic Report.

Directors' Report (continued)

Streamlined Energy and Carbon Reporting

The following Streamlined Energy and Carbon Report (SECR) provides environmental impact information as implemented by the government's policy on Streamlined Energy and Carbon Reporting contained within The Companies (Directors' Report) and Limited Liability Partnerships (Energy and Carbon Report) Regulations 2018.

Application

The information presented is on behalf of the BG Group and is contained within the financial statements of the Company as it meets the criteria of a large company (per sections 465 and 466 of the Companies Act 2006). As there is no reasonable basis to allocate energy and carbon reporting usage to the Company due to the shared use of facilities and resources across Baillie Gifford within the UK, no Company specific information is presented.

In previous years, the footprint ran from 1 July through to 30 June. The measurement period of the report for the current year is 1 January 2022 to 31 December 2022 to reduce the time lag between the measurement period of the SECR report and the financial year-end.

Organisational boundary

In 2022, the boundaries of the footprint were expanded to include the emissions associated with overseas offices. This includes the joint venture Mitsubishi UFJ Baillie Gifford Asset Management Limited which occupies a small amount of space in an office building used by other Baillie Gifford entities and has been included in full in this report. Some additional emission measures may include activities of non-UK entities as indicated. The prior year data included UK based activities of Baillie Gifford Entities only.

Methodology and scope

The measurement methodology has been informed by, and complies with, the Greenhouse Gas Protocol Corporate Accounting and Reporting Standard, the Corporate Value Chain (Scope 3) Reporting Standard and the UK Government GHG Conversion Factors for Company Reporting. Three scopes are considered: Scope 1 (direct greenhouse gas emissions), Scope 2 (electricity indirect greenhouse gas emissions) and Scope 3 (other indirect greenhouse gas emissions).

During 2022, the BG Group engaged with an external environmental consultancy to help report more fully and accurately on emissions. As such, there are some changes to methodology and scope this year. Partnering with Watershed Climate has allowed the inclusion of emissions associated with Baillie Gifford's overseas offices, as well as increasing the reportable range of supply chain related emissions, with Purchased Goods and Services expanding markedly.

Where practicable, and for the majority of the calculation, primary data has been sourced (e.g. meter readings, supplier invoices, supplier reports/information) but in some cases where complete datasets are not available, estimated or aggregated data has been used.

Directors' Report (continued)

Streamlined Energy and Carbon Reporting (continued)

For this reporting period, a blended working pattern was adopted where employees could work from home part of the week and be in the office for the remainder of the time. Best attempts have been made to reflect this blended working pattern in the figures, by retaining the working from home emissions and balancing these with the commuting figures as appropriate.

Greenhouse gas emissions and energy use data

	July 2021 – June 2022	January 2022 – December 2022	
	UK	UK	Global (excluding UK)
Total energy consumption (kWh)	7,907,962	7,557,432	162,442

Greenhouse Gas Emissions (tCO ₂ e)	July 2021 – June 2022	January 2022 – December 2022	
	UK	UK	Global (excluding UK)
Total Scope 1 emissions	623	504	5
Total Scope 2 emissions	943	924	55
Total Scope 1 and 2 emissions (location-based)	1,566	1,428	60

Scope 3 Greenhouse Gas Emissions (tCO ₂ e)	July 2021 – June 2022	January 2022 – December 2022
Total Scope 3 emissions	1,926	12,212

Intensity ratios	July 2021 – June 2022	January 2022 – December 2022
tCO ₂ e (Scope 1 & 2 emissions) per FTE	1.1	0.77
FTE*	1,388	1,928

*Based on average number of full-time employees including permanent, temporary (fixed term), contract and other staff.

Directors' Report (continued)

Streamlined Energy and Carbon Reporting (continued)

There were a number of factors which affected the BG Group's carbon footprint this year. As well as moving the reporting period to follow the calendar year, rather than the previous July – June reporting period, an external consultancy was partnered with on the production of the BG Group's footprint, which significantly expanded the scope and therefore the reportable emissions of the operational footprint. This partnership allowed a fuller exploration of the emissions associated with the supply chain, and the Scope 3 portion of the BG Group's footprint expanded markedly from this, and it now gives a much fuller view of the effect of the supply chain.

The BG Group believes this partnership gives us a more accurate picture of their operational emissions and will allow the creation of scientific reduction targets for their Scope 3 emissions.

The reporting year saw the continuation of staff returning to the office following the pandemic. Numbers in the office have grown steadily throughout the year, and the firm has adopted a blended working pattern, allowing employees discretionary days to work at home, as well as being in the office. For the carbon footprint, the BG Group has looked to reflect this working pattern by increasing the commuting figures throughout the year, while also reporting a relative reduction in the working from home figures.

Business travel continued to rise throughout the year, though the Asian market remained closed for travel for large parts of the year, meaning that the figures in the report are perhaps still a little short of a true picture for a post-pandemic calendar year. The business travel figures in the BG Group's footprint are down from the last full pre-pandemic year (2018-19), though FTE numbers have grown almost 30% in the same period. This reflects a more gradual return to flying at the start of the year, but also reflects an increased use of video conferencing and the adoption of some changes to travel patterns aimed at reducing the number of individual flights taken to service clients.

The move to a new head office in 2023 will offer opportunities to reduce the ongoing emission over the longer term, however the initial fit-out of the office has given some extraordinary expenses in the current year. The heating and cooling in the new head office is entirely electric, which gives the opportunity to significantly reduce Scope 1 emissions. While electrical consumption may increase, the BG Group is looking to ensure the electricity is 100% renewable.

Emissions reduction initiatives

With the increased scope of the BG Group's footprint, combined with a more granular view of the factors which contribute to this footprint and how they may vary throughout the year, the environmental policy has been reviewed with an aim of adopting a set of targets aligned with the Science Based Targets Initiative. A commitment to work towards the delivery of net zero emissions for the BG Group's operations by 2040 was approved. Immediate targets include

- (i) delivery of the existing 2019 pledge to halve emissions per full time employee by 2025;
- (ii) the realisation of a 95% reduction in Scope 1 and 2 emissions between 2021 and 2026; and
- (iii) the setting of a new 10 year Scope 3 target on the basis of 2023 actual emissions (unaffected by the COVID discrepancies of 2020-22).

The BG Group will ensure oversight of climate-related risks and opportunities is embedded into existing governance and risk oversight structures.

In terms of progress towards these goals, the following reductions in total carbon per FTE and paper have been seen:

- Total carbon per FTE was baselined at just under 10 tCO₂e per FTE. At the end of 2021 (the last year with a comparable methodology) the figure was 2 tCO₂e per FTE. If Purchased Goods and Services were removed from the 2022 footprint to allow a close comparison to the baseline, the figure would be 4.5 tCO₂e.

Directors' Report (continued)

Streamlined Energy and Carbon Reporting (continued)

Emissions reduction initiatives (continued)

- Baseline emissions through internal paper usage were 25 tCO₂e and the figure at the end of 2021 was 1.36 tCO₂e. The necessity to work from home during the pandemic helped change working patterns here and a number of teams have been seen to move to an almost entirely paperless way of working.

Some of the other initiatives guided by this policy during the reporting period have included:

- Carbon offsetting

In the 2019 Environmental Policy the BG Group committed to offset 200% of its carbon footprint. This commitment was retained during 2022, and the range of projects used for carbon offsetting and removal was broadened. During the 2022 calendar year, the footprint was double offset from 2020 and 2021 and this was done through nature-based REDD+ projects, a multi-year project which sequesters carbon into the soil through changing agricultural methods. A multi-year carbon removal project utilising direct air carbon capture was also entered into.

- Bike to work scheme

A Bike to Work Scheme is operated within Baillie Gifford and during the 2022 calendar year there were 65 bikes ordered through the scheme.

- Electric Vehicle Salary Sacrifice scheme

Early in 2022 an Electric Vehicle Salary Sacrifice scheme was implemented within Baillie Gifford to give staff the option of a tax-efficient method for leasing an electric vehicle. The scheme has proven to be popular in its first year and the 100th confirmed order was recently placed within the scheme. A staff survey will be conducted for commuting methods this year and the uptake of electric vehicles will help reduce the footprint associated with commuting by car.

- Recycling

A partnership with Vegware for the supply of disposable goods for our office restaurant was entered into. There is a separate recycling bin for food waste and Vegware products, which Vegware uplift and remove for processing into compost within 12 weeks. A similar arrangement with Tork paper towels has been moved into, where towels now have a separate recycling bin and are uplifted for recycling. Both of these initiatives reduce the amount of waste that is sent to landfill from the office.

Further information on the BG Group's approach to climate change and more detail on long term plans and commitments are published in the Task Force on Climate Related Financial Disclosures Climate Report (TCFD) on the Baillie Gifford website on www.bailliegifford.com.

Directors' Report (continued)

Going concern assessment

The Board's assessment of going concern took into account market turbulence due to the macroeconomic environment. After making enquiries and assessing the financial forecasts for twelve months from the date of signing of this report, the Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future and meet its liabilities as they fall due. Accordingly, they continue to adopt the going concern basis in preparing the annual report and financial statements.

Service Agreements

Baillie Gifford & Co provides the Company with investment management, marketing and administration services together with office facilities and other services including software, systems and related maintenance.

Baillie Gifford Overseas Limited provides the Company with investment management services for the Canadian Pooled Funds and for The Schiehallion Fund Limited and there are also agreements with Baillie Gifford Overseas Limited and Baillie Gifford Investment Management (Europe) Limited for marketing and investor liaison. Baillie Gifford Overseas Limited also provides dealing services to the Company either direct or on a delegated basis from Baillie Gifford & Co.

All of these companies are associated entities within the BG Group.

Future developments

Details of future developments are provided in the Strategic Report on page 3.

Disclosure of information to auditors

The Directors who held office at the date of approval of this Directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware; and each Director has taken all the steps that he or she ought to have taken as a Director to make himself or herself aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

Qualifying third-party indemnity provisions


The BG Group, which includes the Company, maintains liability insurance for Directors and Officers which is a qualifying third party indemnity provision. This was in force throughout the financial year and until the date of signing the report.

Independent auditors

Pursuant to Section 487 of the Companies Act 2006, the auditors are deemed to be reappointed and PricewaterhouseCoopers LLP will therefore continue in office.

The financial statements on page 21 to 33 were approved on 15 June 2023 and signed on its behalf by G Allan.

By Order of the Board

G Allan 
Secretary
Edinburgh
14 June 2023

Statement of Directors' Responsibilities in respect of the Annual Report and the Financial Statements

The Directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

Under Company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

Independent auditors' report to the members of Baillie Gifford & Co Limited

Report on the audit of the financial statements

Opinion

In our opinion, Baillie Gifford & Co Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2023 and of its profit and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report and Financial Statements (the "Annual Report"), which comprise: the Balance Sheet as at 31 March 2023; the Profit and Loss Account and Other Comprehensive Income, the Cash Flow Statement, the Statement of Changes in Equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Conclusions relating to going concern

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the company's ability to continue as a going concern.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Independent auditors' report to the members of Baillie Gifford & Co Limited (continued)

Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

Strategic Report and Directors' Report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Directors' Report for the year ended 31 March 2023 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Directors' Report.

Responsibilities for the financial statements and the audit

Responsibilities of the Directors for the financial statements

As explained more fully in the Statement of Directors' Responsibilities in respect of the Annual Report and Financial Statements, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Independent auditors' report to the members of Baillie Gifford & Co Limited *(continued)*

Responsibilities for the financial statements and the audit *(continued)*

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the company and industry, we identified that the principal risks of non-compliance with laws and regulations related to breaches of UK regulatory principles, such as those governed by the Financial Conduct Authority, and we considered the extent to which non-compliance might have a material effect on the financial statements. We also considered those laws and regulations that have a direct impact on the financial statements such as the Companies Act 2006. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to manual elements of the control environment, specifically the posting of inappropriate journal entries to revenue and expenses. Audit procedures performed by the engagement team included:

- Enquiries with management, including consideration of known or suspected instances of non compliance with laws and regulations and fraud;
- Reviewing relevant meeting minutes including those of the Board and the Audit Committee;
- Designing audit procedures that incorporated unpredictability around the nature, timing or extent of our testing to material and immaterial financial statement line items;
- Identifying and testing journal entries, focusing on those determined by us as displaying higher fraud risk characteristics, such as, but not limited to, unusual account combinations; and
- Reading key correspondence with, reports to, and making enquiries of meetings with the Financial Conduct Authority in relation to compliance with laws and regulations.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Independent auditors' report to the members of Baillie Gifford & Co Limited (continued)


Other required reporting

Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



Lauren Atkins (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

Edinburgh

14 June 2023

Profit and Loss Account and Other Comprehensive Income
for the year ended 31 March 2023

	<i>Note</i>	2023 £'000	2022 £'000
Turnover	2	285,284	398,876
Administrative expenses		(263,183)	(365,183)
Operating profit		22,101	33,693
Interest receivable and similar income		78	83
Interest payable and similar expenses		(288)	-
Profit before taxation	3	21,891	33,776
Tax on profit	5	(4,197)	(6,417)
Profit for the financial year		17,694	27,359
Total comprehensive income for the year		17,694	27,359

There are no recognised gains and losses other than the profit for the year and all operations are continuing.

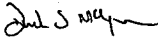
The accompanying notes on pages 25 – 33 are an integral part of the financial statements.

Balance Sheet
 at 31 March 2023

	Note	2023	2022
		£'000	£'000
Fixed assets			
Investments	7	2,224	-
Current assets			
Debtors	8	338,679	438,773
Investments	9	79	4,911
Cash at bank and in hand	10	43,302	8,047
		382,060	451,731
Creditors: amounts falling due within one year	11	321,691	379,832
		60,369	71,899
Net current assets		60,369	71,899
Net assets		62,593	71,899
Capital and reserves			
Called up share capital	12	50	50
Profit and loss account		62,543	71,849
Total shareholders' funds		62,593	71,899

The accompanying notes on pages 25 – 33 are an integral part of the financial statements.

These financial statements were approved by the Board of Directors on 14 June 2023 and were signed on its behalf by:

DocuSigned by:

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DS McGowan

Chief Executive

Company registered number: SC069524

Statement of Changes in Equity
for the year ended 31 March 2023

	Called up share capital £'000	Profit and Loss account £'000	Total shareholders' funds £'000
Balance at 1 April 2021	50	66,740	66,790
Profit and total comprehensive income for the year	-	27,359	27,359
Dividend paid during the year	-	(22,250)	(22,250)
Balance at 31 March 2022	50	71,849	71,899
Profit and total comprehensive income for the year	-	17,694	17,694
Dividends paid during the year	-	(27,000)	(27,000)
Balance at 31 March 2023	50	62,543	62,593

Cash Flow Statement
for year ended 31 March 2023

	Note	2023 £'000	2022 £'000
Cash flows from operating activities			
Profit for the financial year		17,694	27,359
<i>Adjustments for:</i>			
Interest receivable and similar income		(78)	(83)
Interest payable and similar charges		288	-
Tax on ordinary activities		4,197	6,417
Decrease / (increase) in trade and other debtors		99,366	(13,533)
Decrease / (increase) in current asset investments		4,832	(4,356)
Decrease in trade and other creditors		(58,141)	(34,476)
<hr/>			
Cash from operations		68,158	(18,672)
Dividends paid	6	(27,000)	(22,250)
Tax paid		(3,469)	(6,900)
<hr/>			
Net cash generated from / (used in) operating activities		37,689	(47,822)
Cash flows from investing activities			
Purchase of fixed asset investments	7	(2,470)	-
Interest receivable and similar income		36	83
<hr/>			
Net cash (used in) / generated from investing activities		(2,434)	83
<hr/>			
Net increase / (decrease) in cash and cash equivalents		35,255	(47,739)
Cash and cash equivalents at the beginning of the year		8,047	55,786
<hr/>			
Cash and cash equivalents at the end of the year	10	43,302	8,047
<hr/> <hr/>			

Notes

(forming part of the financial statements)

1. Accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

1.1 Company information

Baillie Gifford & Co Limited is a private company limited by shares and incorporated and registered in Scotland, United Kingdom.

The Company's registered office and trading address is Calton Square, 1 Greenside Row, Edinburgh, EH1 3AN.

1.2 Basis of preparation

These financial statements have been prepared in accordance with applicable United Kingdom accounting standards, including Financial Reporting Standard 102 – "The Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland" ('FRS 102'), and with the Companies Act 2006. The financial statements have been prepared on the historical cost basis except for the modification to a fair value basis for certain financial instruments as specified in the accounting policies below.

The presentation currency of these financial statements is sterling. All amounts in the financial statements have been rounded to the nearest £1,000.

There have been no significant estimations or judgements about the uncertainty of future events or outcomes that would affect the carrying amounts of assets and liabilities within the current or next financial year.

1.3 Going Concern

After reviewing the Company's forecasts and projections and taking into account recent market developments, the Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future and at least for 12 months from the date that this report is signed. The Company therefore continues to adopt the going concern basis in preparing its financial statements.

1.4 Basic financial instruments

The Company has chosen to adopt Sections 11 and 12 of FRS 102 in respect of financial instruments.

Investments

Investments in equity instruments are measured initially at fair value, which is normally the transaction price. Investments that can be measured reliably are measured at fair value with changes recognised in profit or loss subsequent to initial recognition.

Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and in hand.

Notes (continued)

1. Accounting policies (continued)

1.5 Taxation

Current tax is recognised for the amount of income tax payable in respect of the taxable profit for the current or past reporting periods using the tax rates and laws that have been enacted or substantively enacted by the reporting date.

Deferred tax is recognised in respect of all timing differences at the reporting date, except as otherwise indicated.

Deferred tax assets are only recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is calculated using the tax rates and laws that have been enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference.

1.6 Turnover

Turnover includes management fees received and receivable for the year and income from the creation and maintenance of a manager's box for the purchase or sale of shares in OEICs. The Company has entitlement to earn performance fees from a number of clients where the actual fund performance of the clients' assets exceeds the benchmark by an agreed level of out-performance in a set time period. Performance fees are recognised at the end of each performance period once they have crystallised and entitlement has been established with reasonable certainty.

1.7 Administrative Expenses

Administrative expenses include management fees, commissions and recharges paid and payable to group entities for the year, commissions and charges payable in relation to the sale or repurchase of shares in OEICs and other general administrative expenses incurred in the course of operations.

1.8 Foreign currency

Transactions in foreign currencies are translated to the Company's functional currency at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated to the functional currency at the foreign exchange rate ruling at that date. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are retranslated to the functional currency at foreign exchange rates ruling at the dates the fair value was determined.

Notes (continued)

2. Turnover

	2023	2022
	£'000	£'000
Investment management fees	285,928	399,087
(Loss) / gain on foreign exchange	(212)	46
Loss on managers box	(432)	(257)
	<hr/>	<hr/>
Total Turnover	285,284	398,876
	<hr/>	<hr/>

3. Profit before taxation

The profit before taxation is stated after:

	2023	2022
	£'000	£'000
Auditors' remuneration:		
Fees payable to the Company's auditors for the audit of the Company's financial statements	34	29
Fees payable to the Company's auditors for other services:		
Audit related assurance services	52	43
	<hr/>	<hr/>

Notes (continued)**4. Directors and employees**

	2023	2022
	£'000	£'000
Directors' remuneration	175	165
	175	165

	2023	2022
	Number of Directors	
Retirement benefits are accruing to the following number of Directors under:		
Money purchase schemes	-	-
Defined benefit schemes	-	-

The Directors' remuneration reflects that element of total remuneration charged to the Company by Baillie Gifford & Co in respect of the Directors' services to the Company.

The Company has no employees (2022: nil). Services are provided to the Company by Baillie Gifford & Co. Baillie Gifford & Co charges fees for the provision of these services, as set out in note 11.

Notes (continued)**5. Tax on profit**

The tax charge is based on the profit for the financial year and represents:

	2023	2022
	£'000	£'000
UK Corporation Tax	4,197	6,417
Tax on profit	4,197	6,417

The tax assessed for the year is 19% (2022: 19%).

	2023	2022
	£'000	£'000
Profit before tax	21,891	33,776
Profit multiplied by standard rate of corporation tax in the UK of 19% (2022: 19%)	4,159	6,417
Expenses not deductible for tax purposes	38	-
Total tax charge on profit	4,197	6,417

The main rate of UK corporation tax remains at 19%. The UK corporation tax rate will increase from 19% to 25% on 1 April 2023. This will impact the future cash tax payments to be made.

6. Dividends

	2023	2022
	£'000	£'000
Paid during the year	27,000	22,250
Declared post year end (note 14)	34,000	27,000

Notes (continued)

7. Fixed asset investments

	2023 £'000	2022 £'000
Fixed asset investments – Level 1	2,224	-

Fixed asset investments consist of investments in segregated accounts, held at fair value. Level 1 assets are valued based on their quoted price in an active market, Level 2 assets are valued using observable market data and Level 3 assets are valued using an appropriate valuation methodology determined by the Baillie Gifford Group Fair Value Pricing Group.

	£'000	£'000
At 1 April 2022 and 2021	-	-
Additions	2,470	-
Foreign exchange translation adjustment	38	-
Fair value adjustment	(281)	-
Net investment costs	(3)	-
At 31 March 2023 and 2022	2,224	-

8. Debtors

	2023 £'000	2022 £'000
Trade debtors	297,053	376,908
Amounts owed by group undertakings	34	478
Corporation tax	160	888
Other debtors	566	9,725
Prepayments and accrued income	40,866	50,774
	338,679	438,773

Notes (continued)

9. Current asset investments

	2023 £'000	2022 £'000
Financial assets held for trading – Level 2	79	4,911

Financial assets held for trading consist of manager's box positions in the UK OEICs. These are held at fair value and as they are valued using observable market data are classified as Level 2 assets. The Company has no Level 1 assets with a quoted price in an active market or Level 3 assets where market data is unobservable.

10. Cash at bank and in hand

	2023 £'000	2022 £'000
Cash at bank and in hand	43,302	8,047
Cash and cash equivalents	43,302	8,047

11. Creditors: amounts falling due within one year

	2023 £'000	2022 £'000
Trade creditors	297,513	361,849
Amounts owed to group undertakings	21,992	13,116
Other creditors	39	28
Accruals and deferred income	2,147	4,839
	321,691	379,832

12. Called up share capital

	2023 £'000	2022 £'000
Allotted, called up and fully paid		
50,000 (2022: 50,000) ordinary shares of £1 each	50	50

Notes (continued)

13. Related parties

	Turnover		Administrative expenses	
	2023 £'000	2022 £'000	2023 £'000	2022 £'000
Entities with control, joint control or significant influence	-	-	234,679	334,987
Other related parties	-	-	24,960	26,452
	-	-	259,639	361,439

	Debtors outstanding		Creditors outstanding	
	2023 £'000	2022 £'000	2023 £'000	2022 £'000
Entities with control, joint control or significant influence	34	478	16,003	6,677
Other related parties	-	-	5,989	6,439
	34	478	21,992	13,116

The Directors who are partners in Baillie Gifford & Co are shown on page 10. Throughout the year there subsisted a contract between the Company and Baillie Gifford & Co whereby the latter served the Company as investment manager and the investment management fees amounted to £229,734,000 (2022: £327,374,000). Baillie Gifford & Co also provided administration services and staff for which £1,837,000 (2022: £1,391,000) was payable by the Company.

There subsisted a contract between the Company and Baillie Gifford Overseas Limited whereby the latter served the Company as investment manager and the investment management fees amounted to £20,035,000 (2022: £19,222,000).

A contract also exists between the Company and Baillie Gifford Overseas Limited whereby a marketing and investor liaison fee of £4,387,000 (2022: £6,545,000) was payable. A further contract also exists between the Company and Baillie Gifford Investment Management (Europe) Limited whereby a marketing and investor liaison fee of £539,000 (2022: £684,000) was payable. These are in respect of the introduction and ongoing client servicing, provided by Baillie Gifford Overseas Limited and Baillie Gifford Investment Management (Europe) Limited, to overseas clients investing in the UK OEICs managed by the Company.

Notes *(continued)*

14. Post Balance sheet events

There are no material post balance sheet events other than the payment of a dividend post year end as detailed in note 6.

15. Ultimate parent entity

The Company is a subsidiary undertaking of Baillie Gifford & Co, who is the ultimate controlling entity.