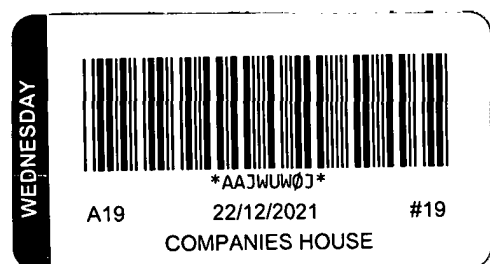


Lenovo Global Technology UK Limited
Annual report and financial statements
for the year ended 31 March 2021



Lenovo Global Technology UK Limited

Company Information

Directors	Colm Gleeson Christophe C Laurent
Company number	10219781
Registered office	Redwood 3 Chineham Business Park Crockford Lane Chineham Basingstoke RG24 8WQ
Independent Auditors	PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors 141 Bothwell Street Glasgow G2 7EQ

Lenovo Global Technology UK Limited

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Lenovo Global Technology UK Limited

Strategic report for the year ended 31 March 2021

The directors present the strategic report and the audited financial statements of the company for the year ended 31 March 2021.

Review of business

Lenovo Global Technology UK Limited is a wholly owned subsidiary of Lenovo Group Limited, a company incorporated in Hong Kong. Lenovo Global Technology UK Limited is registered in United Kingdom and limited by shares. The company is also included in the consolidated financial statements of Lenovo Group Limited, which are publicly available.

The services attach rate for Data Center Group (DCG) business has improved to its highest level in history in Lenovo Group. By segment, sales to Cloud Service Providers (CSPs) increased at a strong rate year-on-year. The robust cloud demand and ongoing client diversification have led to growth in UK. Lenovo Global Technology UK Limited continued to work closely with customers, employees, and suppliers to monitor changing demand and inventory levels to identify gaps in supply and production capacity.

The company achieved a profit for the year of £2,002,986 (2020: £669,071). The operating profit for the year was £1,981,640 (2020: £1,146,702). The company's revenue in the year was £107,439,259 (2020: £80,624,389) which was from the sale of servers and server maintenance. The company's net assets as 31 March 2021 were £28,700,666 (31 March 2020: £26,388,403).

Key performance indicators (KPIs)

In the assessment of the performance of this region, management focus on the following key performance indicators.

- Sales volumes
- Revenues
- Gross profit margins (Base manufacturing costs with other allocated group costs)
- Pre-tax profit (Base manufacturing costs with other allocated group costs)

On the basis of the indicators used for the management of the business, management are satisfied with the contribution of the company.

The transfer pricing model for the company as limited risk distributor for the Lenovo Global Technology HK Limited is set on the Pre-Tax Income level.

Financial income in the overall PTI aligns the company performance to the PTI target determined by limited risk distributor agreements.

	For the year ended 31 March 2021	For the year ended 31 March 2020
Revenues	£107,439,259	£80,624,389
Gross profit margins	5.4%	14.7%
Pre-tax profit	£1,981,640	£1,146,702

The development, performance and position of Lenovo Group Limited which includes the company, is discussed in the 'Management's Discussion and Analysis' (pages 16 to 61) of Lenovo Group Limited annual report 2020, which does not form part of this report.

Lenovo Global Technology UK Limited

Strategic report for the year ended 31 March 2021

Principal risks and uncertainties

There are various risks facing the company. The list below is not exhaustive but is intended to focus on the specific risks that the directors believe could have a significant impact on the company's performance.

Economic conditions

The level of activity in the markets in which the company operates is dependent on a number of factors such as economic cycles, business confidence and growth in the economy. A downturn in one or more of these indicators could affect the level of spending on the company's products.

Competition

The company operates in highly competitive markets. The competitive landscape is changing, with new entrants coming from non-traditional areas, and other competitors are reviewing their position within the marketplace. This presents both opportunities and threats that need to be addressed to continue to grow our business.

Parent company

The company is a subsidiary of Lenovo Global Technologies International Limited and is dependent on this and other Lenovo Group companies for the supply of products, brand strength and funding.

Technology

The company is required to continually offer new products and services to keep in line with technological developments which it does through its global research and development capabilities based in China, the United States and Japan. The company will continue to bring market leading, innovative and high quality products to the market.

Financial risk management

The company's operations expose it to a variety of financial risks that include liquidity risk, currency risk and credit risk. In order to utilise Lenovo Group Limited's size and experience, responsibility for the management of these risks has been delegated to the Lenovo Group treasury function. The policies set by the group treasury function are implemented by the company's finance department.

Liquidity risk

The company retains sufficient cash to ensure it has sufficient funds available for operations. The company would have access to longer term funding from its ultimate parent if required.

Currency risk

The company has currency risk associated with the intercompany amounts payable. Potential exposures to foreign currency exchange rate movements are monitored and managed by the Lenovo Group treasury function.

Credit risk

There is a risk of financial loss to the company arising from the failure of the company's customers to meet their financial obligations for the products provided by the company.

The company manages this situation through credit control procedures and factoring certain classes of debt and management are of the view that the risk is at an acceptable level.

Brexit

Local management continues to monitor the implications of Brexit. As it stands, senior management do not envisage any major impacts due to the company's operating model of selling products to customers in country and the purchasing of finished goods from other Lenovo group subsidiary companies. However, short term disruption to the supply chain is possible if additional checks come in to force between UK and EU borders.

Lenovo Global Technology UK Limited

Strategic report for the year ended 31 March 2021

COVID-19

COVID-19 was declared as a worldwide pandemic by the World Health Organization in March 2020. In response to the pandemic, Lenovo Global Technology UK Limited had made efforts to adapt, modernise and stay on the front foot with continue at pace this year.

Due to global outbreak of COVID-19, both Lenovo Global Technology UK Limited and the Lenovo Group experienced higher revenue in the year because of usage intensity of storage, software and services products rose on accelerated market trends including work from home, e-learning, and e-commerce revolution. The Lenovo Group closely monitor the market developments, review collection performance and bolster collection capability.

Corporate responsibility

The company recognises that, as part of a wider community of employees, shareholders, customers, suppliers and others, it has a responsibility to act in a way that respects the environment and minimises any adverse impacts caused by its operations.

Through its Corporate Responsibility policy the company aims to:

- meet all relevant legislative requirements on environment issues;
- promote environmental awareness among staff and seek their active participation in minimising the environmental impact of the company's operations;
- ensure the safe disposal of manufacturing waste; and
- seek to conserve energy and natural resources by minimising waste, recycling where possible and by maximising its use of renewable resources.

The company remains committed to continuing to improve its impact on the environment.

Section 172 statement

The Board of Lenovo Global Technology UK Limited consider that they have complied with the requirement of section 172 of the Companies Act 2006 to ensures all decisions are taken for the long term, and collectively and individually aims to always uphold the highest standard of conduct.

The Board working with management and listening to the feedback from Company's stakeholders acknowledge that business can only grow and prosper over the long-term if it understands and respect the views and needs of the company's investors, customers, employees, suppliers and other stakeholders to whom we are accountable, as well as the environment we operate.

The Board seeks to understand the respective interest of these stakeholder groups so that they may be properly considered while making decisions. Lenovo actively manages its relationship with customers, employees, suppliers, investors, regulators, members of the communities in which it operates, and other stakeholders whose actions can affect the Company's performance and value.

Lenovo Global Technology UK Limited is controlled through the Board who is responsible for steering the success of the company by overseeing the overall strategy, directing and supervising its affairs in a responsible

Lenovo Global Technology UK Limited

Strategic report for the year ended 31 March 2021

Section 172 statement (continued)

and effective manner. The Board also set the company core values and adopts proper standards to ensure that the company operates with integrity and complies with the relevant rules and regulations.

The Board recognises that such delegation needs to be part of a robust governance structure, which covers our values, how we engage with our stakeholders, and how the Board assures itself that the governance structure and systems of control continue to be robust.

The table below sets out our key stakeholders and provide samples of how Lenovo Global Technology UK Limited engaged with them in the year as well as demonstrating stakeholder consideration in the decision-making process.

Stakeholders	Lenovo Stakeholder Engagement	Stakeholder Consideration in Board's Decision
Investors		
Lenovo shareholders and equity bondholders are important to our business success and growth.	Lenovo Global Technology UK Limited ultimate shareholders, through our Group company are institutional and individual investors who own securities in Lenovo Group. The senior management team presented the annual quarterly earnings results through webcast, conference calls, social media and face-to-face meetings to communicate with international and domestic shareholders, investors, and analysts. Lenovo continued to facilitate effective communication with its shareholders, investors, and analysts through multiple channels including investor conferences, roadshows, one-on-one and group meetings, teleconferences, Company visits, an investor relations website, social media, IR newsletters, and IR alerts. Responding to investor, analyst, and non-governmental organisation (NGO) surveys and inquiries.	As a Board, Directors aim to provide clear information to our parent company Lenovo Group, shareholders and investors, to ensure fair disclosure and comprehensive and transparent reporting of the company performance and activities. Lenovo is committed to safeguard shareholder's interests and believes that effective communication with shareholders and other stakeholders is essential for enhancing investor relations and investor understanding of the business performance and strategies of the Group. The Board has established the shareholders communication policy ("Shareholders Communication Policy") setting out various channels of communication with Shareholders and other stakeholders for ensuring fair disclosure and comprehensive and transparent reporting of the Company's performance and activities. The Nomination and Governance Committee of the Company reviews the Shareholders Communication Policy on a regular basis to ensure its effectiveness.

Lenovo Global Technology UK Limited

Strategic report for the year ended 31 March 2021

Section 172 statement (continued)

Stakeholders	Lenovo Stakeholder Engagement	Stakeholder Consideration in Board's Decision
Suppliers		
Our parent company, Lenovo Group combine both company-owned manufacturing capabilities with original design manufacturer (ODM) partnership and joint venture Manufacturing. This hybrid model gives us a competitive advantage by allowing Lenovo to bring new innovations to market fast while it maintains strong control over product development and supplying chain operation.	All Lenovo Global manufacturing locations, including JV locations are ISO 9001 (Quality) and ISO 14001 (Environmental) certified. Lenovo is committed to ensuring that working conditions in our manufacturing locations safe, that workers are treated with respect and dignity, and that business operations are environmentally responsible and conducted ethically. Lenovo attain that by implementing the Responsible Business Alliance (RBA) code of conduct, program and tools at all manufacturing locations. Supply Chain audit, conferences, and quarterly business reviews, utilizing the Responsible Materials Assurance Process (RMAP) to audit and certify smelters as being conflict free conformant.	The Board require all suppliers contractually through purchase order terms and formal agreements to comply will all legal, regulatory, and Lenovo's ESG requirements in addition to observing all laws regarding environmental and workplace conditions, complying with restricted materials requirements, and provide necessary declarations. This includes compliance to our comprehensive supplier code of conduct as well as anti-bribery and anti-corruption stipulations. Lenovo implements the RBA code of conduct with suppliers, which covers elements of labour, environmental, and health concerns. It specifically addresses child labour, forced labour.
Employees		
Lenovo long-term talent acquisition strategy remains steadily focused on building employer brand and investing in the attraction of talent with future growth. We work to attract, develop and retain the world's best talent, equipped with the right skills for the future.	Lenovo believes that employees are its most important strategic resources and recognises that each employee must be valued as an individual and treated fairly and equitably. Employee surveys and Lenovo-organized community service events. Lenovo uses Tree model to vividly describe our talent concept. The growing big tree symbolizes lofty ambitions; the Leaves represent learning ability, continuously acquiring new knowledge and mastering new skills; the Trunk represents persistence, tenacity and perseverance; the root represents fundamental of human being – integrity.	Lenovo implements remuneration policy, bonus, employee share purchase plan and long-term incentives scheme with reference to the performance of the Group and individual employees. Lenovo Board continuously implement newly refreshed compensation strategies and evolve compensation and benefits programs to be performance driven, competitive, and flexible to support an increasingly diverse business landscape and employee population. The Board further invest in talent and leadership development programs to build talent capability, accelerate the internal movement of top talent, and ensure strength of the leadership pipeline.

Lenovo Global Technology UK Limited

Strategic report for the year ended 31 March 2021

Section 172 statement (continued)

Stakeholders	Lenovo Stakeholder Engagement	Stakeholder Consideration in Board's Decision
Community		
Lenovo actively manage its relationship with members of the communities in which it operates and other stakeholders whose actions can affect Lenovo.	Social investments through strategically aligned charitable partnerships tailored to the unique education and technology needs of Lenovo's geographies. Ongoing interaction with local communities. Lenovo designs and implements competitive compensation programs to attract, motivate, and retain talent, including a mix of base pay and short term and long-term incentive plans.	The Board direct social investment to empower diverse and under-represented populations with access to products and opportunities that support science, technology, engineering, and math (STEM) education. Lenovo empowers employees to give back to their community through volunteerism. The Company's employees adapted the annual Love on Global Month of Service to a virtual format to safely give back to the community in 2020, in alignment with Covid-19 restrictions. Employees gave hours in volunteer service focused on empowering under privileged populations with STEM education and technology, through efforts that met the unique needs of their community. Lenovo routinely monitors and evaluates market trends and industry practices to ensure its compensation practices are competitive and react quickly to changes. The Company invests heavily in industry leading market surveys to ensure that its pay practices remain competitive.
Government and Regulator		
The company abides strictly by the governing laws and regulations of the jurisdictions where it operates and observes the applicable guidelines and rules issued by regulatory authorities.	Lenovo's code of conduct (the "Codes"), is the cornerstone of our commitment to conducting business legally, ethically, and with integrity. Lenovo ISO 14001 certified Environmental Management Systems (EMS). Phone conferences, webinars and meetings with industry trade groups on regulatory issues.	The board of directors strive to attain and uphold a high standard of corporate governance and to maintain sound and well established corporate governance practices for the interest sake of shareholders and other stakeholders including customers, suppliers, employees and general public. During the year, the board reviewed and discussed the continuous development programs for the directors of the company and also the policies and practices on corporate governance, and the compliance with legal and regulatory requirements of the Group.

This report was approved by the Board of Directors on 14 December 2021 and signed on its behalf.


Colm Gleeson
Director

Lenovo Global Technology UK Limited

Directors' report for the year ended 31 March 2021

Results and dividends

The profit for the year amounted to £2,002,986 (2020: £669,071). The directors do not recommend the payment of any dividends (2020: £nil).

Future Developments

With regional economies on pace to expand and signs of a rebound in certain areas of enterprise spending while the component supply remains a challenge, the Lenovo Group will continue to ride on recovery-led opportunities, and leverage its operational excellence and global franchise to deliver sustainable growth.

In its DCG business, the Lenovo Group will grow its channel business with the One Lenovo platform while delivering premium-to market growth and enhancing profitability. In the Enterprise Small and Medium Business (ESMB) segment, the Group will grow its high-margin services attach rate, upsell premier services and expand hybrid cloud solutions to drive a paradigm shift in computing with its edge-to-cloud solutions. The Group will continue to diversify its customer base and expand its share with existing accounts. To achieve that the business will leverage its unique strengths including in-house custom design and manufacturing capabilities with worldwide reach and expand its product portfolio with advanced configurations and storage platforms.

Health and safety

The company strives to provide and maintain a safe environment for all employees, customers and visitors to its premises and to comply with relevant health and safety legislation. In addition, the company aims to protect the health of employees with suitable, specific work-based strategies, seeking to minimise the risk of injury from company activity and ensure that systems are in place to address health and safety matters. Compliance with company policy is monitored centrally and an annual health and safety report is produced for the Board.

Health and safety audits and risk assessments are carried out and additional actions and controls are implemented and training conducted to ensure that employees can carry out their functions in a safe and effective manner.

Disabled employees

All applications from disabled persons are fully considered. Should an employee become disabled, it is the company's practice to continue their current employment where possible or offer suitable alternatives. It is the policy of the company that the training, career development and promotion of the disabled persons should, as far as possible, be identical with that of other employees.

Employee involvement

Lenovo Global Technology UK Limited participates in a group operated long-term incentive programme. This programme was approved on 26 May 2005 for the purpose of rewarding and motivating directors, executives and top performing employees of the group. The long term incentive programme is designed to attract and retain the best available personnel, and encourage and motivate participants to work towards enhancing the value of the group and its shares by aligning their interests with those of the shareholders of the group.

The company continues to place importance upon the education and development of its people. There is a well-developed employee involvement programme within the company. Consultation with employees or their representatives has continued at all levels, with the aim of ensuring that their views are taken into account when decisions are made that are likely to affect their interests and that all employees are aware of the financial and economic performance of their business units and of the company as a whole. Communication with all employees continues through regular newsletters. All employees' training and development is supported by continuing in-service education.

Lenovo Global Technology UK Limited

Directors' report for the year ended 31 March 2021

Going concern

The preparation of the company's financial statements on a going concern basis is considered appropriate by management due to a letter of support obtained from Lenovo Group Limited.

Lenovo Group Limited will provide financial support to the Company such that the Company is able to operate as a going concern and to settle its liabilities as they fall due. This financial support will include:

- Not seeking the repayment of amounts advanced to the Company by the Parent and/or other members of the Parent group unless adequate alternative financing has been secured by the Company; and
- Advancing further amounts to the Company as required by the Company.

This undertaking will remain in place for the foreseeable future and will not be withdrawn during a period of 12 months from the date of approval of the financial statements.

Refer to the accounting policies in note 1.1 of the financial statements for the going concern assessment.

Streamlined Energy and Carbon Reporting

Lenovo recognises that human activities are contributing to climate change and concurs with the findings of current climate science as described in the latest assessment report from the Intergovernmental Panel on Climate Change (IPCC). The Company also recognises that if left unchecked, current trends in climate change present serious economic and societal risks and agrees that specific actions are needed to stabilize atmospheric GHG levels and hold global average temperatures to acceptable increases.

The Company is working both internally and externally to minimize and mitigate climate risks. It is committed to reducing the global carbon footprint of its business activities and has demonstrated its commitment by:

- Implementing a corporate Climate and Energy Policy
- Executing a long-term comprehensive Climate Change Strategy
- Setting corporate-wide objectives and targets which support the above Policy and Strategy

The Lenovo Group's Chief Corporate Responsibility Officer provides executive leadership for its ESG position, including climate change programs. In addition, the newly formed ESG Executive Oversight Committee provides strategic direction and facilitates the coordination of ESG efforts across the Company.

Science-Based Emissions Reduction Targets

In June 2020, the Company established science-based emissions reduction targets, which were validated by the Science-Based Targets initiative (SBTi). Its Scope 1 and 2 emissions reduction targets are consistent with limiting warming to 1.5°C, the most ambitious goal of the Paris Agreement, and its Scope 3 emissions reduction targets meet ambitious criteria according to the SBTi's methodology, which means they are in line with current best practices. These targets have a base year of FY 2018/19 and a target year of FY 2029/30. The following table details the Company's Science-Based Targets, road maps for their achievement, and progress against the targets in FY 2020/21.

Lenovo Global Technology UK Limited

Directors' report for the year ended 31 March 2021

Streamlined Energy and Carbon Reporting (continued)

Science-Based Emissions Reduction Targets (continued)

LENOVO EMISSIONS REDUCTION TARGETS	ROAD MAP	PROGRESS AS OF FY2020/21 BASE YEAR: FY 2018/19	FY 2029/30 TARGET
 Reduce absolute Scope 1 + Scope 2 GHG emissions 50%	Hierarchical combination of energy efficiency, on-site renewable energy generation, and renewable energy commodities	- 10% 	- 50%
 Reduce Scope 3 GHG emissions from use of sold products 25% per comparable product (for notebooks, desktops and servers)	Reduce product emissions through energy efficiency improvements of: • Desktops by 50% • Servers by 50% • Notebooks by 30%	- 2.88% 	- 25%
 Reduce Scope 3 GHG emissions from purchased goods and services 25% per million US\$ procurement spend	• Climate change in KPIs & evaluation process • Climate related information collection • Engagement & incentivization of climate change performance	- 12.78% 	- 25%
 Reduce Scope 3 GHG emissions from upstream transportation and distribution 25% per tonne-km of transported product	• Modal shift to "greener" modes of transport • Optimization of transport planning • Increase of vehicle utilization • Improvement of vehicle fuel efficiency	+ 1.63% 	- 25%

The Company decided to perform an initial financial and feasibility study for its next step in its emissions reduction journey which is mapping and costing net zero by no later than 2050 across all pathways within all three scopes. The Company is looking out to where it needs to be by 2050 and how it will get there. This exercise will help to start developing a Low Carbon Transition Plan.

Operational Energy Efficiency

Given that one of the Company's most significant environmental aspects is emissions associated with energy consumption, it has a goal to continually improve the energy efficiency of its operations. In FY 2020/21, the Company's initiatives for energy reduction included the installation of low-energy lighting and related electrical equipment, energy efficiency improvements to HVAC systems, better insulation, improving computer server room energy efficiency, adjusting working stations, and employee education.

Lenovo Global Technology UK Limited

Directors' report for the year ended 31 March 2021

Streamlined Energy and Carbon Reporting (continued)

Methodology

The Lenovo Inventory was prepared using and verified against:

- ISO 14064-1:2018: Greenhouse gases. Part 1: Specification with guidance at the organization level for quantification and reporting of greenhouse gas emissions and removals;
- World Resources Institute (WRI)/World Business Council for Sustainable Development (WBCSD) Greenhouse Gas (GHG) Protocol, Corporate Accounting and Reporting Standard, Revised Edition (Scope 1 and 2) and the GHG Protocol Scope 2 Guidance, an amendment to the GHG Protocol Corporate Standard;
- WRI/WBCSD Greenhouse Gas Protocol Corporate Value Chain (Scope 3) Accounting and Reporting Standard (Scope 3); and
- Greenhouse Gas Inventory Management Plan; LDL Document – GHG IMP; March 18th, 2021; EMS-00044 revision: 8.0.

TÜV SÜD Slovakia s.r.o. conducted verification activities in alignment with the principles of:

- ISO 14064-3:2019: Greenhouse gases. Part 3: Specification with guidance for the verification and validation of greenhouse gas statements; and
- International Standard on Assurance Engagements (ISAE) 3000 Revised, Assurance Engagements Other than Audits or Reviews of Historical Financial Information (effective for assurance reports dated on or after Dec. 15, 2015), issued by the International Auditing and Assurance Standards Board.

Lenovo Technology (United Kingdom) Limited and Lenovo Global Technology (UK) Limited shared same building across our sites within the United Kingdom. We do not have separate energy meters for these legal entities, employees are mixed in the offices and shared common areas together. For the purpose of this report, GHG emissions and energy used data was shared based on headcounts on ratio 65:35 between Lenovo Technology (United Kingdom) Limited and Lenovo Global Technology (UK) Limited.

GHG emissions and energy use data for period 1 April 2020 to 31 March 2021

Lenovo Global Technology UK Ltd (35%)	Current reporting year 2020-2021		Comparison reporting year 2019-2020	
	UK and offshore	Global (excluding UK and offshore)	UK and offshore	Global (excluding UK and offshore)
Energy consumption used to calculate emissions: /kWh – optional to provide separate figures for gas, electricity, transport fuel and other energy sources	Scope 1 (fuels): 52 289 kWh Scope 2 (electricity): 285 317 kWh	Scope 1 (fuels): 33 156 591 kWh Scope 2 (electricity + steam): 313 526 428 kWh	Scope 1 (fuels): 6 370 kWh Scope 2 (electricity): 461 506 kWh	Scope 1 (fuels): 35 152 kWh Scope 2 (electricity + steam): 292 645 176 kWh
Emissions from combustion of gas tCO ₂ e (Scope 1)	10 MT/CO ₂ e	7 269 MT/CO ₂ e	12 MT/CO ₂ e	7 766 MT/CO ₂ e
Emissions from combustion of fuel for transport purposes (Scope 1)	n/a	n/a	n/a	n/a

Lenovo Global Technology UK Limited

Directors' report for the year ended 31 March 2021

Streamlined Energy and Carbon Reporting (continued)

GHG emissions and energy use data for year 1 April 2020 to 31 March 2021 (continued)

Emissions from business travel in rental cars or employee - owned vehicles where company is responsible for purchasing the fuel (Scope 3)	0 MT/CO ₂ e	103 MT/CO ₂ e	1 MT/CO ₂ e	829 MT/CO ₂ e
Emissions from purchased electricity (Scope 2, location - based)	65 MT/CO ₂ e	177 678 MT/CO ₂ e	114 MT/CO ₂ e	162 597 MT/CO ₂ e
Total gross CO ₂ e based on above	75 MT/CO ₂ e	185 050 MT/CO ₂ e	127 MT/CO ₂ e	171 192 MT/CO ₂ e
Intensity ratio: tCO ₂ e gross figure based from mandatory fields above/ e.g. £100,000 revenue	0.070 MT/CO ₂ e /£100,000	0.41 MT/CO ₂ e /£100,000	1.58 MT/CO ₂ e /£100,000	0.45 MT/CO ₂ e /£100,000

We're incredibly proud of the progress we've made so far in reducing our impact on the environment through conscious effort, as well as investments across our operations.

Directors

The directors of the company who were in office during the year and up to the date of signing the financial statements were:

Colm Gleeson
Christophe C Laurent

Qualifying third party indemnity provisions

The company has granted an indemnity to one or more of its directors against liability in respect of proceedings brought by third parties, subject to the conditions set out in the Companies Act 2006. The third party indemnity is in force during the financial year and is in force up to the date of approving the directors' report.

Statement of directors' responsibilities in respect of the financial statements

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and

Lenovo Global Technology UK Limited

Directors' report for the year ended 31 March 2021

Statement of directors' responsibilities in respect of the financial statements (continued)

- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

Disclosure of information to auditors

The directors at the time when this Directors' report is approved have confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- directors have taken all the steps that ought to have been taken in order to be aware of any information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information.

This report was approved by the Board of Directors on 14 December 2021 and signed on its behalf.


Colm Gleeson
Director

Independent auditors' report to the members of Lenovo Global Technology UK Limited

Report on the audit of the financial statements

Opinion

In our opinion, Lenovo Global Technology UK Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual report and financial statements (the "Annual Report"), which comprise: the Balance sheet as at 31 March 2021; the Statement of comprehensive income, the Statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Conclusions relating to going concern

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the company's ability to continue as a going concern.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

Lenovo Global Technology UK Limited

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic report and Directors' report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

Strategic report and Directors' report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Directors' report for the year ended 31 March 2021 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Directors' report.

Responsibilities for the financial statements and the audit

Responsibilities of the directors for the financial statements

As explained more fully in the Statement of directors' responsibilities in respect of the financial statements, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the company and industry, we identified that the principal risks of non-compliance with laws and regulations related to the Companies Act 2006 and UK tax legislation, and we considered the extent to which non-compliance might have a material effect on the financial statements. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to posting of non standard journals as a way to extract cash from the business. Audit procedures performed by the engagement team included:

- understanding and evaluating the design and implementation of management's controls designed to prevent and detect irregularities;
- enquiring of management around actual and potential litigation, claims and tax disputes;
- identifying and testing unusual account combination journals entries related to cash which may be indicative of fraud; and
- incorporating an element of unpredictability into our audit plan.

Lenovo Global Technology UK Limited

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Other required reporting

Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



Lorraine Quinn (Senior Statutory Auditor)
for and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Glasgow
14 December 2021

Lenovo Global Technology UK Limited

Statement of comprehensive income for the year ended 31 March 2021

	Note	For the year ended 31 March 2021 £	For the year ended 31 March 2020 £
Turnover	4	107,439,259	80,624,389
Cost of sales		<u>(101,665,386)</u>	<u>(66,163,728)</u>
Gross profit		5,773,873	14,460,661
Administrative expenses		(21,991,602)	(28,899,530)
Other operating income	5	<u>18,199,369</u>	<u>15,585,571</u>
Operating profit	6	1,981,640	1,146,702
Profit before taxation		1,981,640	1,146,702
Tax on profit	9	<u>21,346</u>	<u>(477,631)</u>
Profit and total comprehensive income for the year		<u><u>2,002,986</u></u>	<u><u>669,071</u></u>

All amounts relate to continuing operations.

There were no recognised gains and losses for the year other than those included in the profit and loss account, and there are no material differences (2020:nil) between the profit before taxation and the profit for the financial year and their historical cost equivalents.

The notes on pages 19 to 31 form part of these financial statements.

Lenovo Global Technology UK Limited

Balance sheet as at 31 March 2021

	Note	£	2021 £	£	2020 £
Fixed assets					
Intangible assets	10		5,153,962		7,159,416
Tangible assets	11		254,786		446,673
Investments	12		<u>1,446,799</u>		<u>1,446,645</u>
			6,855,547		9,052,734
Current assets					
Cash at bank and in hand			3,153,875		403,955
Debtors	13		<u>85,456,944</u>		<u>99,250,150</u>
Total current assets			88,610,819		99,654,105
Creditors: amounts falling due within one year	14		<u>(63,424,643)</u>		<u>(78,868,436)</u>
Net current assets			<u>25,186,176</u>		<u>20,785,669</u>
Total assets less current liabilities			32,041,723		29,838,403
Creditors: amounts falling due after more than one year	15		<u>(3,341,057)</u>		<u>(3,450,000)</u>
Net assets			<u>28,700,666</u>		<u>26,388,403</u>
Capital and reserves					
Called up share capital	17		8,629,510		8,629,510
Share Premium account			10,984,934		10,984,934
Capital contribution from parent			2,112,643		1,803,366
Profit and loss account			<u>6,973,579</u>		<u>4,970,593</u>
Total shareholders' funds			<u>28,700,666</u>		<u>26,388,403</u>

The financial statements on pages 16 to 31 were approved and authorised for issue by the Board of directors on 14 December 2021 and were signed on its behalf.

The notes on pages 19 to 31 form part of these financial statements.


Colm Gleeson
Director

Lenovo Global Technology UK Limited

Statement of changes in equity for the year ended 31 March 2021

	Share capital £	Share Premium £	Capital contribution reserve £	Retained earnings £	Total equity £
At 1 April 2019	8,629,510	10,984,934	1,362,327	4,301,522	25,278,293
Capital contribution in respect of share-based payment	-	-	441,039	-	441,039
Profit and total comprehensive income for the year	-	-	-	669,071	669,071
At 31 March 2020	<u>8,629,510</u>	<u>10,984,934</u>	<u>1,803,366</u>	<u>4,970,593</u>	<u>26,388,403</u>
At 1 April 2020	8,629,510	10,984,934	1,803,366	4,970,593	26,388,403
Capital contribution in respect of share-based payment	-	-	309,277	-	309,277
Profit and total comprehensive income for the year	-	-	-	2,002,986	2,002,986
At 31 March 2021	<u>8,629,510</u>	<u>10,984,934</u>	<u>2,112,643</u>	<u>6,973,579</u>	<u>28,700,666</u>

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

1. General information

Lenovo Global Technology UK Limited is a private limited company incorporated in the United Kingdom under the Companies Act 2006. The address of the registered office is provided on the company information page. The company sells and maintains computer server systems. The company sells wholly to the UK. The Company's functional currency is sterling.

1.1 Going concern

Lenovo Global Technology UK Limited made a profit after tax of £2,002,986 for the year ended 31 March 2021 and had a net current asset position of £25,186,176 as at 31 March 2021.

The preparation of the company's financial statements on a going concern basis is considered appropriate by management due to a letter of support obtained from Lenovo Group Limited.

Lenovo Group Limited will provide financial support to the Company such that the Company is able to operate as a going concern and to settle its liabilities as they fall due. This financial support will include:

- Not seeking the repayment of amounts advanced to the Company by the Parent and/or other members of the Parent group unless adequate alternative financing has been secured by the Company; and
- Advancing further amounts to the Company as required by the Company.

This undertaking will remain in place for the foreseeable future and will not be withdrawn during a period of 12 months from the date of approval of the financial statements.

2. Statement of Compliance

The individual financial statements of Lenovo Global Technology UK Limited have been prepared in compliance with UK Accounting Standards, including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102") and the Companies Act 2006.

3. Principal accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. The company has adopted FRS 102 in these financial statements.

FRS 102 allows a qualifying entity certain disclosure exemptions, if certain conditions, have been complied with, including notification of and no objection to, the use of exemptions by the Company's shareholders. A qualifying entity is defined as a member of a group that prepares publicly available financial statements, which give a true and fair view, in which that member is consolidated. Lenovo Global Technology UK Limited is a qualifying entity as its results are consolidated into the consolidated financial statements of Lenovo Group Limited which are publicly available.

As a qualifying entity, the Company has taken advantage of the following exemptions:

- i) from the requirement to prepare a statement of cash flows as required by paragraph 3.17(d) of FRS 102;
- ii) from the requirement to present certain financial instrument disclosures, as required by sections 11 and 12 of FRS 102;
- iii) from the requirement to present a reconciliation of the number of shares outstanding at the beginning and end of the period as required by paragraph 4.12(a)(iv) of FRS 102;
- iv) from the requirement to disclose the key management personnel compensation in total as required by paragraph 33.7 of FRS 102; and

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

3. Principal accounting policies (continued)

v) The company is a wholly owned subsidiary of Lenovo Global Technologies International Limited and of its ultimate parent, Lenovo Group. It is included in the consolidated financial statements of Lenovo Group which are publicly available. The company is exempt by virtue of section 401 of the Companies Act 2006 from the requirement to prepare consolidated financial statements. The ultimate parent undertaking and the smallest and largest group to consolidate these financial statements is Lenovo Group. The address of the parent of the parent's registered office is 23rd Floor, Lincoln House, Taikoo Place, 979 King's Road, Quarry Bay, Hong Kong.

3.1 Basis of preparation of financial statements

The financial statements have been prepared on the going concern basis, under the historical cost convention and in accordance with the Companies Act 2006 and applicable United Kingdom accounting standards. The preparation of the financial statements in conformity with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies.

3.2 Revenue recognition

Income from the sale of server system is recognised in the Profit and loss account once all the major rights to economic benefits and significant risks relating to the goods have been transferred to the buyer, the income can be reliably measured and it is probable that future economic benefit will flow to the company.

Income from server maintenance services can be recognised in proportion to service it delivered, the result of the transaction relating to a service can be reliably estimated and it is probable that future economic benefit will flow to the company.

3.3 Fixed asset investments

Fixed asset investments held as fixed assets are shown at cost less provision for impairment. Impairment reviews are performed by the directors when there has been an indication of a potential impairment.

3.4 Financial instruments

The Company have adopted section 11 (Basic Financial Instruments) of FRS 102

(a) Financial assets

Basic financial assets, including trade and other receivables and cash and bank balances, are initially recognised at transaction price.

Financial assets are derecognised when (i) the contractual right to cashflows from the asset expire or are settled or (ii) substantially all the risks and rewards of the ownership of the asset have transferred to another party.

(b) Financial liabilities

Basic financial liabilities, including trade and other payables and loans from fellow Group companies are initially recognised at transaction price.

Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged, cancelled or expires.

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

3. Principal accounting policies (continued)

3.5 Customer relationships & Goodwill

Goodwill is the difference between amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities acquired. Based on the average life of servers, status of customer relationships and historical re-purchasing patterns of customers, Management estimated the average economic useful life of customer relationship to be 10 years. Customer relationships is therefore amortised to the profit and loss account over its estimated economic life of 10 years and an annual impairment test is performed.

Goodwill is reviewed for impairment at the end of the first full financial year following the acquisition and in other periods if events or changes in circumstances indicate that the carrying value may not be recoverable. Goodwill is amortised over a period of 10 years.

3.6 Tangible assets

Tangible fixed assets are stated at cost less accumulated depreciation. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for its intended use. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Equipment – over four years

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in the circumstances indicate the carrying value may not be recoverable

3.7 Taxation

The charge for taxation is based on the profit or loss for the period and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatments of certain items for taxation and accounting purposes that have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 102 section 29 Deferred tax.

The carrying amount of deferred tax assets is reviewed at the end of the year and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow the benefit of part or that entire deferred tax asset to be utilised. A deferred tax asset is recognised for an unused tax loss carry forward or unused tax credit only if, it is considered probable that there will be sufficient future taxable profit against which the loss or credit carry forwards can be utilised.

3.8 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange gains and losses are recognised in the Profit and loss account.

3.9 Operating leases

Leases where substantially all the risks and rewards of ownership of assets remain with the leasing company are accounted for as operating leases. Rentals applicable to such operating leases are charged to the Profit and loss account on a straight line basis over the lease term.

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

3 Principal accounting policies (continued)

3.10 Employee benefits

(a) Pensions

The company pays into employees' personal pension plans and the pension charge represents the amounts payable by the company to these plans in respect of the year. The assets are held in a separately administered fund.

(b) Long-term incentive programme

Lenovo Global Technology UK Limited participates in a group operated long-term incentive programme to recognise employees' individual and collective contributions. This includes two types of awards, namely share appreciation rights and restricted share units. The group reserves the right, at its discretion, to pay the award in cash or ordinary shares of the group. The fair value of the employee services received in exchange for the grant of the long-term incentive awards is recognised as an expense. The total amount to be expensed over the vesting period is determined by reference to the fair value of the long-term incentive awards granted. Non-market vesting conditions (for

example profitability and sales growth targets) are included in the assumptions about the number of long term incentive awards that are expected to become exercisable/vested.

At each balance sheet date, Lenovo Global Technology UK Limited revises its estimates of the number of long-term incentive awards that are expected to become exercisable. It recognises the impact of the revision of original estimates, if any, in the profit and loss account, and a corresponding adjustment to reserves. This is treated as a capital contribution from the parent company.

3.11 Critical accounting estimates and judgements

The preparation of the financial statements requires management to make judgments, estimates and assumptions that affect the application of the accounting policies and the reported amounts of assets and liabilities, revenue and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are reasonable under the circumstances. Revisions to the accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

The estimates and assumptions that have a risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

Intangible fixed asset

Intangible fixed assets are stated at historical cost less amortisation. Allowance is made for any impairment losses expected; a loss qualifies as an impairment loss if the carrying amount of the asset (or of the cash-generating unit to which it belongs) exceeds its recoverable amount.

For details on how to determine whether an intangible asset is impaired, please refer to the note on impairments of fixed assets below.

Goodwill

Intangible fixed assets represent goodwill, transferred over at December 2016, which is the excess of €2,856K costs of acquisition of the IBM X86 server division over the net amount of the fair values of the identifiable assets and liabilities acquired. Goodwill is amortised on the straight-line method over a period of 10 years due to the fact that management believe the majority of the value acquired relates

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

3. Principal accounting policies (continued)

3.11 Critical accounting estimates and judgements (continued)

to existing relationships and contracts, and 10 years was the average contractual term for IBM contracts.

Customer relationships

Customer relationship balances, transferred over at December 2016, reflect the fair value of existing customer relationships with customers, acquired from IBM as part of the acquisition of the server division. These are amortised on the straight-line basis over 10 years due to this being the average contractual term of an IBM contract for X86 server products.

Impairment tests for goodwill and intangible assets with indefinite useful lives

The company completed its annual impairment test for goodwill allocated to the company and customer relationships by comparing their recoverable amounts to their carrying amounts as at the reporting date. The recoverable amount is determined based on value in use. These assessments use pre-tax cash flow projections based on financial budgets approved by management covering a five-year period with terminal value related to the future cash flow extrapolated using constant projection of cash flows beyond the five years period. The estimated growth rates adopted do not exceed the long-term average growth rates for the business.

Future cash flows are discounted at the rate of ten percent and the estimated compound annual growth rate used for value in use calculations under the five year financial budgets period is twenty three percent.

Receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, net of a provision for doubtful debts for expected bad debts. If payment of the receivable is postponed under an extended payment deadline, fair value is measured on the basis of the discounted value of the expected revenues. The difference between fair value and face value is accounted for as interest income during the period up to the expected receipt of payment.

Other payables and accruals

Other payables and accruals comprise the allowance for billing adjustments relating primarily to allowance for future volume discounts, price protection, rebates, and customer sales returns. Majority of other payables are obligations to pay for finished goods that have been acquired in the ordinary course of business from subcontractors.

Sales through channels are primarily made under agreements allowing for volume discounts, price protection and rebates, and marketing development funds. The company monitors the channel inventory level with reference to historical data. Revenue recognition is also impacted by the company's ability to estimate volume discounts, price protection and rebates, the marketing development funds. The company considers various factors, including review of specific transactions, historical experience, market and economic conditions and channel inventory level when calculating the provisions and allowances.

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

4. Turnover

Turnover is attributable to the sale of server systems, maintenance services and storage systems. The company operates in a single business segment and sells wholly in United Kingdom.

The revenues can be divided into the following categories:

	2021 £	2020 £
Merchandise	93,326,073	68,042,716
Services	8,690,036	8,794,496
Software	<u>5,423,150</u>	<u>3,787,177</u>
	<u>107,439,259</u>	<u>80,624,389</u>

5. Other operating income

Other operating income represents intercompany recharges to the group company for non-sales and distribution costs.

6. Operating profit

The operating profit is stated after charging/(crediting):

	For the year ended 31 March 2021 £	For the year ended 31 March 2020 £
Depreciation of tangible fixed assets:		
- owned by the company	162,319	168,451
Auditors' remuneration - fees payable for the statutory audit	54,500	39,466
Difference on foreign exchange	(2,390,252)	2,227,244
Amortisation of intangible assets	2,005,454	2,005,454
Impairment of intangible assets	-	2,301,744

7. Staff costs

Staff costs, including directors' remuneration, were as follows:

	For the year ended 31 March 2021 £	For the year ended 31 March 2020 £
Wages and salaries	15,173,417	14,111,370
Social security costs	2,072,326	1,730,208
Other pension costs (note 19)	1,099,630	1,001,582
Share based payment charge (note 18)	<u>309,277</u>	<u>441,039</u>
	<u>18,654,650</u>	<u>17,284,199</u>

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

7. Staff costs (continued)

The average monthly number of employees, including the directors, during the year was as follows:

	For the year ended 31 March 2021 No	For the year ended 31 March 2020 No
Sales and distribution	45	47
Administration	<u>151</u>	<u>144</u>
	<u>196</u>	<u>191</u>

8. Directors' remuneration

Colm Gleeson and Christophe Laurent did not receive any emoluments in respect of services to the company in the year (2020: None). Colm Gleeson remuneration was charged to Lenovo Ireland Limited and Christophe Laurent emolument charged to Lenovo Belgium BVBA.

During the year nil (2020: nil) directors exercised options in shares of Lenovo Group Limited.

9. Tax on profit

	For the year ended 31 March 2021 £	For the year ended 31 March 2020 £
Analysis of tax charge in the year		
Current tax		
UK corporation tax on profit for the year	-	-
Adjustments in respect of prior years	<u>-</u>	<u>-</u>
Total current tax	<u>-</u>	<u>-</u>
Deferred tax		
Origination and reversal of timing differences	21,933	(489,399)
Adjustment in respect of previous year	(587)	-
Effect of changes in tax rates	<u>-</u>	<u>(11,768)</u>
Total deferred tax (note 16)	<u>21,346</u>	<u>(477,631)</u>
Total tax per income statement	<u>21,346</u>	<u>(477,631)</u>

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

9. Tax on profit (continued)

The charge for the year can be reconciled to the profit per the income statement as below:

	For the year ended 31 March 2021 £	For the year ended 31 March 2020 £
Profit before Taxation	<u>1,981,640</u>	<u>1,146,702</u>
Profit before taxation at standard UK rate of 19% (2020:19%)	376,512	217,873
Effects of:		
Expenses not deductible	60,518	83,798
Effects of group relief / other reliefs	(458,963)	187,728
Adjustments in respect of prior years	587	-
Tax rate changes	-	(11,768)
Tax (credit)/charge for the year	<u>(21,346)</u>	<u>477,631</u>

The unrecognised deferred tax asset has been calculated at 19% for the year ended 31 March 2021 (2020: 19%).

In the Spring Budget 2021, the Government announced that from 1 April 2023 the corporation tax rate will increase to 25%. At the balance sheet date, the proposal to increase the rate to 25% had not been substantively enacted, substantive enactment occurred on 24 May 2021, therefore, its effects are not included in these financial statements. However, it is likely that the overall effect of the change, had it been substantively enacted by the balance sheet date, would be to reduce the tax expense for the period by £6,741, to increase the deferred tax liability by £112,501.

Any deferred tax balances should be recognised at the rate at which they are expected to unwind

10. Intangible assets

	Goodwill £	Customer Relationships £	Total £
Cost			
At 1 April 2020	<u>645,493</u>	<u>15,331,304</u>	<u>15,976,797</u>
At 31 March 2021	645,493	15,331,304	15,976,797
Accumulated Amortisation			
At 1 April 2020	262,231	8,555,150	8,817,381
Amortisation charge	<u>80,686</u>	<u>1,924,768</u>	<u>2,005,454</u>
At 31 March 2021	342,917	10,479,918	10,822,835
Net book value			
At 31 March 2021	<u>302,576</u>	<u>4,851,386</u>	<u>5,153,962</u>
At 31 March 2020	<u>383,262</u>	<u>6,776,154</u>	<u>7,159,416</u>

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

10. Intangible assets (continued)

Based on the average life of servers, status of customer relationship and historical re-purchasing patterns of customers, Management estimated the average economic useful life of customer relationships to be 10 years. Goodwill is amortised to the profit and loss account over its estimated economic life of 10 years. An impairment test was carried out in the year, whereby the net present value of the customer relationships was compared to the carrying value, this identified no impairment charge in current year.

11. Tangible assets

	Equipment £
Cost	
At 1 April 2020	683,519
Additions	33,969
Disposals	<u>(411,447)</u>
At 31 March 2021	<u>306,041</u>
Accumulated Depreciation	
At 1 April 2020	236,846
Charge for the year	162,319
Disposals	<u>(347,910)</u>
At 31 March 2021	<u>51,255</u>
Net book value	
At 31 March 2021	<u><u>254,786</u></u>
At 31 March 2020	<u><u>446,673</u></u>

12. Investments

Shares in group undertakings	Total £
Cost and net book value	
At 1 April 2020	1,446,645
Additions	<u>154</u>
At 31 March 2021	<u><u>1,446,799</u></u>

Majority interest

At 31 March 2021, the company held a majority interest in the following entities:

Name and registered office	Principal activity	Holding
Lenovo Global Technology (Argentina) S.R.L - Calle Mexico 2051, 1640 San Isidro – Martínez, Argentina	Sales and distribution	95%
Lenovo Global Tech S.A (Venezuela) - El Cigarral, Caracas, Miranda, Venezuela	Sales and distribution	99.99%

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

12. Investments (continued)

Minority interest

At 31 March 2021, the company held a minority interest in the following entities:

Name and registered office	Principal activity	Holding
Lenovo Global Technology Monterrey S. de R.L. C.V. - Paseo de los Tamarindos, Morelos Distrito Federal, Mexico.	Sales and distribution	1%
Lenovo Global Technology Mexico S. de R.L C.V -400ATORRE 1 Cuajimalpa de Morelos, Distrito Federal, 05120	Sales and distribution	1%
Lenovo Global Technology Brasil Comercial e Distribuicao Ltda. - Estm Jose Costa De Mesquita, Alvorada, Indaiatuba, SP, CEP	Sales and distribution	1%
Lenovo Global Technology Poland sp. z.o.o - ul. Gottlieba Daimlera 1, 02-460 Warszawa, Polska	Sales and distribution	1%
Lenovo Global Technology Portugal Lda - Rua Afonso Praca, Miraflores, Quebrada-Dafundo, 1495 061 Alges, Lisbon, Portugal	Sales and distribution	1%
Lenovo Global Technology Russia - Floor 7, Section A, Block 1, Business Centre "Kubik", Krasnogorsk Moscow, 143401	Sales and distribution	1%
Lenovo Global Technology Slovakia s.r.o - Einsteinova 21, Bratislava 851 01	Sales and distribution	15%
Lenovo Global Technology RO S.R.L - 169A Calea Floreasca, Building B, 4 th Floor, Bucharest, Romania	Sales and distribution	1%
Lenovo Global Technologies (India) Private Limited - Unit No. 3, 2nd Floor, Marathahalli, Bangalore KA 560037	Sales and distribution	0.01%
Lenovo Global Technology Azerbaijan LLC -75 Rasul Rza Street, Baku, Azerbaijani, AZ1014	Sales and distribution	1%

During the year Lenovo Global Technology UK Limited increased investment in Lenovo Global Technology Azerbaijan LLC.

The directors believe that carrying value of the investment is supported by their underlying net assets.

13. Debtors

	2021 £	2020 £
Trade debtors	27,374,231	12,944,764
Amounts owed by group undertakings	57,710,457	85,418,914
Other debtors	45,709	695,685
Corporation tax	326,547	190,787
	<u>85,456,944</u>	<u>99,250,150</u>

Amounts owed by group undertakings are unsecured, interest free and repayable on demand.

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

14. Creditors: Amounts falling due within one year

	2021 £	2020 £
Trade creditors	973,277	2,207,818
Amounts owed to group undertakings	48,649,503	64,841,623
Other taxation and social security	5,102,763	3,353,855
Deferred tax liability (note 16)	356,254	377,599
Other creditor	868,800	258,564
Accruals and deferred income	<u>7,474,046</u>	<u>7,828,977</u>
	<u>63,424,643</u>	<u>78,868,436</u>

Amounts owed to group undertakings are unsecured, interest free and repayable on demand.

15. Creditors: Amounts falling due after more than one year

	2021 £	2020 £
Accruals and deferred income	<u>3,341,057</u>	<u>3,450,000</u>

16. Deferred tax liability

	For the year ended 31 March 2021 £	For the year ended 31 March 2020 £
Asset at start of year	(377,599)	100,032
Adjustment in respect of prior years	(588)	-
Deferred tax charge to statement of comprehensive income for the year	21,933	(477,631)
At 31 March	<u>(356,254)</u>	<u>(377,599)</u>

The deferred tax liability is made up as follows:

	2021 £	2020 £
Fixed asset timing differences	33,405	30,062
Short term timing differences	<u>(389,659)</u>	<u>(407,661)</u>
	<u>(356,254)</u>	<u>(377,599)</u>
Recoverable within 12 months	<u>(356,254)</u>	<u>(377,599)</u>

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

17. Called up share capital

There is a single class of ordinary shares. There are no restrictions on the distribution of dividends and repayment of capital.

	2021 £	2020 £
Allotted and fully paid		
8,629,510 (2020: 8,629,510) ordinary shares of £1 each	<u>8,629,510</u>	<u>8,629,510</u>

18. Share based payments

Long term incentive programme

Lenovo Global Technology UK Limited participates in a group operated long term incentive programme. This programme was approved on 26 May 2005 for the purpose of rewarding and motivating directors, executives and top performing employees of the group. The long term incentive programme is designed to attract and retain the best available personnel, and encourage and motivate participants to work towards enhancing the value of the group and its shares by aligning their interests with those of the shareholders of the group.

Under the long term incentive programme, the group may grant awards at its discretion, using one of two types of equity based compensation (i) share appreciation rights and (ii) restricted share units, which are described below.

(i) Share Appreciation Rights ("SARs")

SARs entitle the holder to receive the appreciation in value of the group's share price above a pre-determined level. SARs are typically subject to a vesting schedule of up to four years.

(ii) Restricted Share Units ("RSUs")

RSUs are equivalent to the value of one ordinary share of the group. Once vested, RSUs are converted to an ordinary share or its cash equivalent. RSUs are typically subject to a vesting schedule of up to four years. Dividends are typically not paid on RSUs.

Under the two types of compensation, the group reserves the right, at its discretion, to pay the award in cash or in ordinary shares of the group.

Movements in the number of units of awards granted during the year and their related average fair values are as follows:

	RSUs No.
At 1 April 2020	1,529,453
Granted during the year	681,434
Vested during the year	(1,025,180)
Lapsed/cancelled	(103,663)
Transferred during the year	<u>11,360</u>
At 31 March 2021	<u>1,093,404</u>
Average fair value per unit (HK\$)	
At 31 March 2020	0.74
At 31 March 2021	0.71

The remaining vesting periods of the awards under the long-term incentive program as at March 31, 2021 ranged from 0.15 to 2.84 years (31 March 2020: 0.15 to 2.89 years).

Lenovo Global Technology UK Limited

Notes to the financial statements for the year ended 31 March 2021

18. Share based payments (continued)

The charge through the profit and loss account for 2021 was £309,277 (2020: £441,039).

The total capital contribution from the parent company as at 31 March 2021 was £2,112,643 (2020: £1,803,366).

19. Pension commitments

The company makes contributions into employees' personal pension plans. The total cost of contributions to the scheme in the year was £1,099,630 (2020: £1,001,582). There were no unpaid contributions at 31 March 2021.

20. Operating lease commitments

At 31 March the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings	
	2021	2020
	£	£
Expiry date:		
Within 1 year	203,459	70,982
Between 2 and 5 years	5,590	-
After more than 5 years	-	-

21. Related party transactions

The company is wholly owned subsidiary of Lenovo Group Limited and has therefore taken advantage of the exemption contained in FRS 102 section 33.1A Related Party Disclosures from disclosing transactions or balances with entities which form part of the Lenovo.

22. Ultimate parent undertaking and controlling party

The company's ultimate parent undertaking of and controlling party is Lenovo Group Limited which is incorporated in Hong Kong. Lenovo Group Limited is the largest group which consolidates these financial statements. Copies of the financial statements of this undertaking may be obtained from 23rd Floor, Lincoln House, Taikoo Place, 979 King's Road, Quarry Bay, Hong Kong.

The smallest undertaking which consolidates these financial statements is Lenovo Global Technologies International Limited which is incorporated in Hong Kong. Copies of these consolidated financial statements can be obtained from 23rd Floor, Lincoln House, Taikoo Place, 979 King's Road, Quarry Bay, Hong Kong.

23. Post balance sheet events

There are no post balance sheet events.