## Consolidated Financial Results (Japanese Accounting Standards) for the Nine Months Ended September 30, 2017 (Q3 FY ending December 2017)

Company name: NIKKISO CO., LTD.
Stock exchange listing: Tokyo Stock Exchange

Stock code: 6376

URL: http://www.nikkiso.co.jp Representative: Toshihiko Kai, President & CEO

Contact: Hiroshi Nakamura, Director, Executive Vice President

Tel. +81-3-3443-3711

Scheduled date for filing of securities report:

November 14, 2017

Scheduled date of commencement of dividend payment:

Supplementary documents for quarterly results:

Quarterly results briefing:

Yes

None

(Amounts of less than one million yen are rounded down)

(Percentages show year-on-year changes)

1. Consolidated Financial Results for the Nine Months Ended September 30, 2017 (January 1, 2017 – September 30, 2017)

(1) Consolidated Results of Operations (Accumulated Total)

|                   | Netecle     |     | On a ratio a in |        | Ordinary income |       | Profit attributable to |       |
|-------------------|-------------|-----|-----------------|--------|-----------------|-------|------------------------|-------|
|                   | Net sale    | S   | Operating in    | come   | Ordinary inc    | ome   | owners of pa           | rent  |
| Nine months ended | Million yen | %   | Million yen     | %      | Million yen     | %     | Million yen            | %     |
| Sep. 30, 2017     | 98,318      | 7.1 | 1,167           | (65.7) | 826             | (3.9) | 1,128                  | 340.8 |
| Sep. 30, 2016     | 91,794      | -   | 3,398           | -      | 860             | -     | 255                    | -     |

(Note) Comprehensive income (loss):

5,425 million yen (-%) for the nine months ended September 30, 2017

(4,888) million yen (-%) for the nine months ended September 30, 2016

| (100)             |                              |                                |  |  |  |
|-------------------|------------------------------|--------------------------------|--|--|--|
|                   | Net income per share (basic) | Net income per share (diluted) |  |  |  |
| Nine months ended | Yen                          | Yen                            |  |  |  |
| Sep. 30, 2017     | 15.86                        | 14.01                          |  |  |  |
| Sep. 30, 2016     | 3.42                         | 3.04                           |  |  |  |

(Note) The Company changed its fiscal year end from March 31 to December 31 from the fiscal period ended December 31, 2015. The Company does not have its audited financial statements for the previous third quarter. Therefore, the percentage changes compared to the same period of the previous year are not shown.

### (2) Consolidated Financial Position

|                                    | Total assets | Net assets  | Equity ratio |
|------------------------------------|--------------|-------------|--------------|
|                                    | Million yen  | Million yen | %            |
| Nine months ended<br>Sep. 30, 2017 | 235,197      | 69,772      | 29.1         |
| Year ended<br>Dec. 31, 2016        | 175,457      | 65,533      | 36.6         |

(Reference) Shareholders' equity:

As of September 30, 2017: 68,368 million yen

As of December 31, 2016: 64,205 million yen

### 2. Dividends

|                                      |                      | Dividend per share    |                      |          |        |  |  |
|--------------------------------------|----------------------|-----------------------|----------------------|----------|--------|--|--|
|                                      | End of first quarter | End of second quarter | End of third quarter | Year-end | Annual |  |  |
|                                      | Yen                  | Yen                   | Yen                  | Yen      | Yen    |  |  |
| Year ended Dec. 31, 2016             | -                    | 8.00                  | -                    | 8.00     | 16.00  |  |  |
| Year ending Dec. 31, 2017            | -                    | 8.00                  | -                    |          |        |  |  |
| Year ending Dec. 31, 2017 (forecast) |                      |                       |                      | 8.00     | 16.00  |  |  |

(Note) Revisions to dividend forecasts made during the quarter under review: None

#### Consolidated Forecasts for the Fiscal Year Ending December 31, 2017 (January 1, 2017 - December 31, 2017)

(Percentage figures for the fiscal year represent the changes from the previous year)

|                              | Net sale:   | S   | Operating i | income | Ordinary inc | ome    | Net incon   | ne    | Net income<br>per share |
|------------------------------|-------------|-----|-------------|--------|--------------|--------|-------------|-------|-------------------------|
|                              | Million yen | %   | Million yen | %      | Million yen  | %      | Million yen | %     | Yen                     |
| Year ending<br>Dec. 31, 2017 | 140,000     | 5.3 | 4,000       | (18.3) | 3,700        | (11.9) | 2,500       | (8.4) | 35.12                   |

(Note) 1. Revisions to consolidated financial forecasts made during the quarter under review: Yes

#### 4. Notes

(1) Changes of important subsidiaries during the period: None

(changes of specific subsidiaries in accordance with changes in the scope of consolidation)

Newly included: None Excluded: None

(2) Application of particular accounts procedures to the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies and changes or restatement of accounting estimates

(i) Changes in accounting policies caused by revision of accounting standards:
 (ii) Changes in accounting policies other than (i):
 (iii) Changes in accounting estimates:
 (iv) Restatement:
 None
 None
 None

(4) Number of shares outstanding (common stock):

(i) Number of shares outstanding at end of period (including treasury stock)

As of September 30, 2017: 74,286,464 shares As of December 31, 2016: 74,286,464 shares

(ii) Number of treasury stock at end of period

As of September 30, 2017: 3,098,071 shares As of December 31, 2016: 3,140,763 shares

(iii) Average number of shares outstanding during the term

Nine months ended September 30, 2017: 71,145,689 shares Nine months ended September 30, 2016: 74,832,365 shares

The forecasted statements shown in these materials are based on information currently available and certain assumptions that the Company regards as reasonable. Actual performance and other results may differ from these forecasted figures due to various factors.

<sup>\*</sup> Status of a quarterly review

<sup>-</sup>This financial summary does not need to undergo a quarterly review under the Financial Instruments and Exchange Act. The quarterly consolidated financial statements under the Financial Instruments and Exchange Act have not been reviewed at the time of the announcement of this financial summary.

 $<sup>{}^{\</sup>star} \text{Disclaimer regarding forward-looking information including appropriate use of forecasted financial results} \\$ 

|  | As of December 31, 2016 | As of September 30, 2017 |
|--|-------------------------|--------------------------|
| Assets                                 |                         |                          |
| Current assets                         |                         |                          |
| Cash and deposits                      | 26, 731                 | 36, 356                  |
| Notes and accounts receivable - trade  | 40, 792                 | 41, 505                  |
| Merchandise and finished goods         | 10, 394                 | 12, 560                  |
| Work in process                        | 9, 875                  | 11, 296                  |
| Raw materials and supplies             | 8, 799                  | 12, 361                  |
| Deferred tax assets                    | 2, 393                  | 2, 552                   |
| Other                                  | 2, 705                  | 5, 247                   |
| Allowance for doubtful accounts        | △676                    | △914                     |
| Total current assets                   | 101, 015                | 120, 966                 |
| Non-current assets                     |                         |                          |
| Property, plant and equipment          |                         |                          |
| Buildings and structures, net          | 16, 274                 | 17, 436                  |
| Machinery, equipment and vehicles, net | 6, 720                  | 6, 759                   |
| Land                                   | 6, 156                  | 6, 041                   |
| Leased assets, net                     | 162                     | 141                      |
| Construction in progress               | 2, 618                  | 3, 138                   |
| Other, net                             | 1, 927                  | 2, 126                   |
| Total property, plant and equipment    | 33, 859                 | 35, 643                  |
| Intangible assets                      |                         |                          |
| Goodwill                               | 20, 160                 | 56, 981                  |
| Patent right                           | 335                     | 341                      |
| Telephone subscription right           | 42                      | 42                       |
| Leased assets                          | 46                      | 60                       |
| Other                                  | 6, 422                  | 6, 343                   |
| Total intangible assets                | 27, 008                 | 63, 769                  |
| Investments and other assets           |                         |                          |
| Investment securities                  | 11, 696                 | 12, 828                  |
| Long-term loans receivable             | 199                     | 215                      |
| Deferred tax assets                    | 709                     | 922                      |
| Claims provable in bankruptcy, claims  | 20                      | 25                       |
| provable in rehabilitation and other   | 20                      | 20                       |
| Other                                  | 1, 166                  | 1, 065                   |
| Allowance for doubtful accounts        | △218                    | △239                     |
| Total investments and other assets     | 13, 574                 | 14, 817                  |
| Total non-current assets               | 74, 441                 | 114, 230                 |
| Total assets                           | 175, 457                | 235, 197                 |

|  | As of December 31, 2016 | As of September 30, 2017 |
|--|-------------------------|--------------------------|
| Liabilities                              |                         |                          |
| Current liabilities                      |                         |                          |
| Notes and accounts payable - trade       | 19, 368                 | 19, 445                  |
| Short-term loans payable                 | 13, 795                 | 54, 651                  |
| Current portion of Convertible bond-type |                         | 15.005                   |
| bonds with subscription rights to shares | _                       | 15, 025                  |
| Current portion of long-term loans       | 2,007                   | 0.005                    |
| payable                                  | 3, 997                  | 8, 825                   |
| Lease obligations                        | 64                      | 59                       |
| Accounts payable - other                 | 2, 127                  | 1, 944                   |
| Accrued consumption taxes                | 856                     | 468                      |
| Income taxes payable                     | 2, 126                  | 260                      |
| Accrued expenses                         | 3, 962                  | 4, 416                   |
| Provision for bonuses                    | 1, 150                  | 2, 429                   |
| Provision for directors' bonuses         | 71                      | 33                       |
| Provision for loss on order received     | 389                     | 620                      |
| Provision for product warranties         | 174                     | 90                       |
| Notes payable - facilities               | 48                      | 72                       |
| 0ther                                    | 3, 753                  | 6, 101                   |
| Total current liabilities                | 51, 886                 | 114, 445                 |
| Non-current liabilities                  |                         |                          |
| Convertible bond-type bonds with         | 15.047                  |                          |
| subscription rights to shares            | 15, 047                 | _                        |
| Long-term loans payable                  | 36, 648                 | 45, 028                  |
| Lease obligations                        | 129                     | 144                      |
| Deferred tax liabilities                 | 2, 395                  | 2, 950                   |
| Net defined benefit liability            | 3, 450                  | 2,630                    |
| Provision for directors' retirement      | 16                      | 16                       |
| benefits                                 | 16                      | 10                       |
| 0ther                                    | 349                     | 208                      |
| Total non-current liabilities            | 58, 036                 | 50, 979                  |
| Total liabilities                        | 109, 923                | 165, 425                 |
| Net assets                               |                         |                          |
| Shareholders' equity                     |                         |                          |
| Capital stock                            | 6, 544                  | 6, 544                   |
| Capital surplus                          | 10, 660                 | 10, 663                  |
| Retained earnings                        | 46, 663                 | 46, 653                  |
| Treasury shares                          | $\triangle 2,578$       | $\triangle 2$ , 543      |
| Total shareholders' equity               | 61, 289                 | 61, 317                  |
| Accumulated other comprehensive income   |                         |                          |
| Valuation difference on available-for-   | 0.770                   | 4 051                    |
| sale securities                          | 3, 772                  | 4, 651                   |
| Deferred gains or losses on hedges       | $\triangle 3$           | $\triangle 3$            |
| Foreign currency translation adjustment  | 947                     | 3, 604                   |
| Remeasurements of defined benefit plans  | △1, 800                 | △1, 202                  |
| Total accumulated other comprehensive    | 2, 915                  | 7, 050                   |
| income -                                 |                         |                          |

| Subscription rights to shares    | 86       | 79       |
|----------------------------------|----------|----------|
| Non-controlling interests        | 1, 242   | 1, 324   |
| Total net assets                 | 65, 533  | 69, 772  |
| Total liabilities and net assets | 175, 457 | 235, 197 |

## Consolidated statements of income and comprehensive income Consolidated statements of income

(Millions of yen)

|   |   | (Millions of yen)                       |
|---|---|---|
|   | Nine months ended<br>September 30, 2016 | Nine months ended<br>September 30, 2017 |
| Net sales   | 91, 794                                 | 98, 318                                 |
| Cost of sales   | 59, 940                                 | 63, 973                                 |
| Gross profit  | 31, 853                                 | 34, 345                                 |
| Selling, general and administrative expenses                  | 28, 454                                 | 33, 177                                 |
| Operating income  | 3, 398                                  | 1, 167                                  |
| Non-operating income  |   |   |
| Interest income   | 29                                      | 80                                      |
| Dividend income   | 190                                     | 190                                     |
| Share of profit of entities accounted for using equity method | 93                                      | 123                                     |
| Rent income   | 99                                      | 134                                     |
| Subsidy income  | 351                                     | 143                                     |
| Other   | 324                                     | 424                                     |
| Total non-operating income                                    | 1, 088                                  | 1, 096                                  |
| Non-operating expenses  |   |   |
| Interest expenses   | 403                                     | 522                                     |
| Loss on reduction of non-current assets                       | 210                                     | 71                                      |
| Foreign exchange losses                                       | 2, 907                                  | 615                                     |
| Other   | 106                                     | 228                                     |
| Total non-operating expenses                                  | 3, 627                                  | 1, 437                                  |
| Ordinary income   | 860                                     | 826                                     |
| Extraordinary income  |   |   |
| Gain on sales of non-current assets                           | 142                                     | 1, 299                                  |
| Gain on revision of retirement benefit plan                   | -                                       | 80                                      |
| Total extraordinary income                                    | 142                                     | 1, 380                                  |
| Extraordinary losses  |   |   |
| Loss on retirement of non-current assets                      | 19                                      | 10                                      |
| Loss on sales of non-current assets                           | 0                                       | 0                                       |
| Loss on valuation of golf club membership                     | 15                                      | 4                                       |
| Total extraordinary losses                                    | 35                                      | 15                                      |
| Profit before income taxes                                    | 967                                     | 2, 191                                  |
| Income taxes  | 665                                     | 935                                     |
| Profit  | 302                                     | 1, 256                                  |
| Profit attributable to non-controlling interests              | 46                                      | 127                                     |
| Profit attributable to owners of parent                       | 255                                     | 1, 128                                  |
| <del>-</del>  |   |   |

# Consolidated statements of income and comprehensive income Consolidated statements of comprehensive income

(Millions of yen)

|   | Nine months ended<br>September 30, 2016 | Nine months ended<br>September 30, 2017 |
|---|---|---|
| Profit  | 302                                     | 1, 256                                  |
| Other comprehensive income  |   |   |
| Valuation difference on available-for-sale securities                             | △769                                    | 879                                     |
| Deferred gains or losses on hedges  | $\triangle 4$                           | 0                                       |
| Foreign currency translation adjustment   | △4 <b>,</b> 526                         | 2, 680                                  |
| Remeasurements of defined benefit plans, net of tax                               | 240                                     | 598                                     |
| Share of other comprehensive income of entities accounted for using equity method | △130                                    | 9                                       |
| Total other comprehensive income  | △5, 190                                 | 4, 169                                  |
| Comprehensive income  | △4, 888                                 | 5, 425                                  |
| Comprehensive income attributable to  |   |   |
| Comprehensive income attributable to owners of parent                             | △4, 727                                 | 5, 263                                  |
| Comprehensive income attributable to non-<br>controlling interests                | △161                                    | 162                                     |