



INNOVAWAY

COMPANY PROFILE 2022





INDEX

1

Who we are

2

The group

3

The numbers

4

Strengths

5

Focus Market

6

Customers and partners



INNOVAWAY

WHO WE ARE



ALWAYS BY YOUR SIDE



We support customers in
their digital process
Transformation by designing
and implementing:

IT

ITSM

BPO

OUR MISSION

We are a partner to increase the competitiveness of our customers on a global level, thanks to the competence of our people, our end-to-end approach and our operating model.



THE GROUP



OUR GROUP

We try every day to reach new goals and to overcome new challenges.

Our group includes a network of companies, each of which provides a specific contribution in terms of resources and know-how.

G.&G. HOLDING SRL

50%
GIACOMINI FAMILY

50%
GIFUNI FAMILY

INNOVAWAY

50%
P&A
SOLUTIONS

100%
INNOVAWAY
CONSULTING

70%
BITSOLUTION

100%
INNOVA SRL

100%
INNOVAWAY SH.P.K
(Tirana)

FACTORIES



OUR HISTORY

CESAWEB

Born in Naples,
Company specialized
in BPO services

N.C.C.

NCC Srl, a company
specialized in Service
Desk, was born in
Naples

INNOVAWAY

The new group brand
"Innovaway" One
group more solution
is coined

INNOVAWAY + P&A SOLUTIONS

Acquisition of 50% of
P&A Solutions Srl,
specialized in SAP

INNOVAWAY CONSULTING

Specialized in the
design and
implementation of
complex IT solutions

INNOVAWAY + ARCHIDATA

A company branch
specialized in Integrated
Management Systems
for Public
Administrations

1998

2002

2007

2013

2014

2015

2016

2018

2018

2019

2019

2020

CESAWEB + INNOVA

Cesaweb SpA acquires
100% of Innova Srl
Company operating in
the IT sector

CESAWEB + N.C.C. + INNOVA + SYNERGIA ICT

They merge into a
single entrepreneurial
reality

INNOVAWAY ALBANIA

To be able to respond
effectively to the
demands of the
international market

INNOVAWAY + BITSOLUTION

Acquisition of 70% of
BitSolution,
specialized in the
development of IOT
solutions

INNOVAWAY + CIREM

Rent a business branch
specializing in
consulting and System
Integrator services for
PA and SMEs

INNOVAWAY + OLISISTEM

A company branch
specializing in IT
consulting services in
the Banking and
Insurance fields



**ISO
9001:2015**

Quality
Management
System



**ISO
14001:2015**

Environmental
Management
System



**ISO/IEC
27001:2013**

Information Security
Management
System



**ISO/IEC
20000-1**

IT Service
Management



**ISO
45001:2018**

Health & Safety
of work



**PERRY JOHNSON
REGISTRARS, INC.**

THE NUMBERS





7 OFFICES IN ITALY

MILAN TURIN ROME NAPLES
BENEVENTO BARI CATANZARO

2 OFFICES ABROAD

HOLLAND ALBANIA



1300 PEOPLE

150 CLIENTS

40 PARTNERS



***SALES**
€ 50 million

+ 10.5% CAGR LAST 5 YEARS
+ 65% 2020 VS PY *
* FORECAST 2021

***An entrepreneurial growth with continuous investments
to offer increasingly innovative and specialized solutions.***

STRENGTHS

OUR MODEL



CONSULTING



R&D



**PRODUCT
DEVELOPMENT**

**IT /
INFORMATION
TECHNOLOGY**



Software & Testing

Factory

Digital Transformation

via R&D e IoT

**ITSM / IT
SERVICE
MANAGEMENT**



Strategy, Design, Transition, Operation,
Continuous Improvement

End to End

Infrastruttura Multichannel
(supportato da AI)

BPO



Services for managing contact with
customers on value-added activities,
both in the traditional and digital sphere,
including administrative activities for the
complete management of processes

FOCUS MARKET





Retail

We support leading national and international companies in their Digital Transformation process for the development and implementation of Omnichannel Solutions ensuring an excellent Customer Experience.



Luxury

We offer highly specialized ICT services to companies in the Luxury segment. Thanks to acquired know-how continuous training, adoption of flexible organizational models.



Finance

The Finance BU provides help desk services, technical assistance, professional and application services to leading companies in the Banking & Insurance segment.



Public Sector & Healthcare

We support the Central and Local PA in the processes of innovation and digital transition, starting with the definition of an overall strategy to increase reliability.



Industry & Services

The Industry & Services Market Unit wants to offer services and projects in the IT and ITSM fields for companies in the Energy, Utility, Transportation, Telco and Media markets. The objective of the M.U. is to assist and support companies in digital transformation, today a fundamental requirement for our industrial fabric. "Partners and not suppliers" is our slogan.



International

We support the global activities of a wide range of customers, Italian companies operating abroad, international companies of various sizes, financial institutions, government agencies and public institutions from different countries. Our Offering is mainly focused on ITSM services, thanks to our multilingual Service desk, and E-Commerce leveraging international partnerships, such as with the Digital Platform V-TEX, and supporting the management of Customer Operations (Customer Care, Back-office, Logistics) with end-to-end solutions.

CUSTOMERS AND PARTNERS



CUSTOMERS AND
PARTNERS



NTT DATA

MODIS

RICOH



TOSHIBA

DEDAGROUP

FUJITSU

VTEX

KRT
KOEL Retail Technologies

accenture
High performance. Delivered.

DXC technology

KPMG

ENGINEERING

Almaviva
SERVICES

Capgemini



indra



THANK YOU



Naples Headquarters

- Operational and Administrative
headquarters

Via Adriano snc -

Multifunctional Center of Soccavo

80126 Naples (Na)

T / Ph .: +39 081 0346100

F .: +39 081 0346101

Registered office Via G. Porzio, 4
Naples Business Center Is. G180143 Naples (Na)

Company with a single shareholder
Company subject to the management and
coordination of G&G Holding s.r.l.

info@innovaway.it www.innovaway.it

Contacts:
info@innovaway.it
marketing@innovaway.it

www.innovaway.it

Rome headquarters

Via Ostiense, 131 / L - Argonauta Center

00154 Rome (Rm)

T / Ph .: +39 06 5474060

F .: +39 06 5474069

Milan headquarters

Via Mecenate,

90 20138 Milan (MI)

T / Ph .: + 39 0245374501

Turin headquarters

Corso Giulio Cesare

268 cap 10154 (TO)

Bari headquarters

Via Guido De Ruggiero,

62/64/66 70125 Bari

Catanzaro headquarters

Location Campo Zona Industriale snc

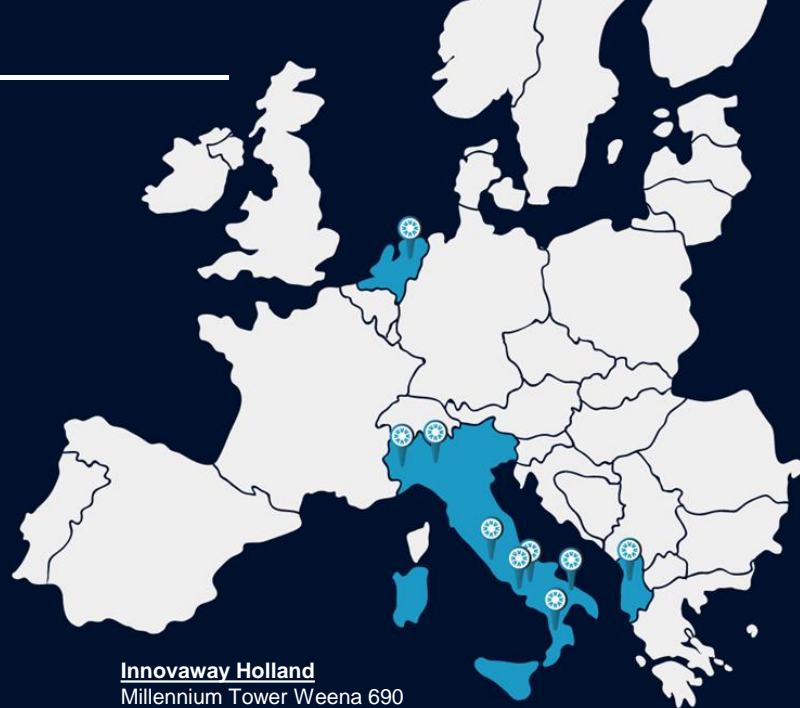
88040 Settingiano (Cz)

T / Ph.: + 39 09611910480

Benevento headquarters

Zone Z2 Agglomeration IND. DI Ponte Valentino

BEN HUB SNC



Innovaway Holland

Millennium Tower Weena 690

3012 CN Rotterdam

Innovaway Albania Sh.p.k

Address: Rr Jordan Misja, Pallatet

Gener 2, Objekti D kt 1, ap. 1 1001

Tirane, Albania

T/Ph.: +355 44509012

F.: +355 44509011