About Us

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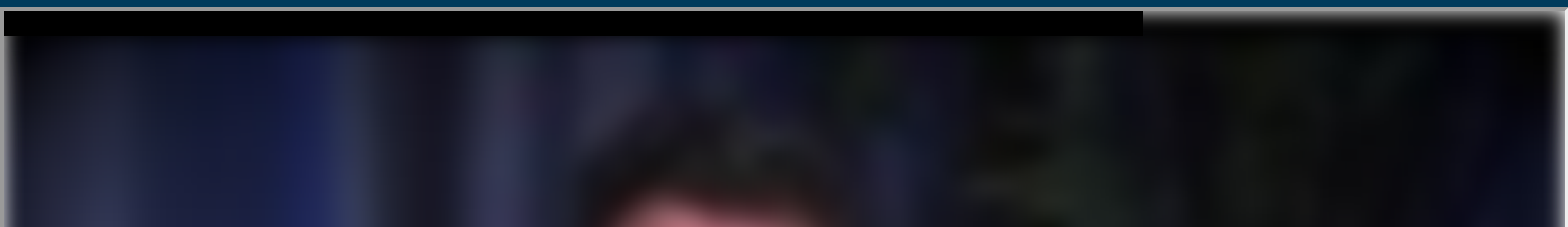
Our philosophy

- 20-plus subadvisers | 50-plus investment offerings
- $74 billion in assets under management (AUM)
- First insurer to offer mutual funds (1954)



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Our philosophy

Our philosophy is based on the idea that isolating consistent alpha generation requires discipline and an understanding of the drivers of return.

Find out more

Our process

Our institution-based process focuses on selecting subadvisers and investment solutions capable of generating returns across market environments. Our rigorous selection and monitoring process consists of five elements.

- Organization and process
- People
- Investment philosophy and process
- Portfolio construction and risk management
- Performance and style

Organization and process

- We seek to establish confidence in the continuity of each manager's success. First, we assess the **firm stability** by looking at the strength of its current business, financial viability and its culture.
- We take a close look at **Investment culture** and how a firm plans to maintain or improve the performance of its existing strategies.
- We evaluate the **ownership** structure to see whether portfolio managers can focus on investment responsibilities or if they're also tasked with ancillary responsibilities.

People
Investment philosophy and process
Portfolio construction and risk management
Performance and style

Who we are

Nationwide® Investment Management Group is dedicated to serving the needs of institutional investors and enhancing client outcomes. With a legacy of investment expertise, Nationwide offers an array of investment strategies.

A group of carefully selected and continuously monitored subadvisers manage our investment strategies. Our goal is to find something special among the thousands of investment opportunities. We welcome the opportunity to bring the experience of Nationwide and our managers to you.

SOLUTIONS

A breadth of investments well-suited for institutional portfolios

PROCESS

Rigorous manager selection and oversight by a diverse, experienced team

INSIGHTS

Expert perspectives from Nationwide and our managers

ACCESS

Dedicated, highly qualified consultants who understand your needs

Our strength and stability

At Nationwide, we offer time-tested success from an institutional, customer-focused company. As a diversified insurance and financial services company and a proud member of Fortune 100, we've effectively navigated market turbulence since 1926.

As part of the Nationwide enterprise, our financial services business comprises a significant portion of our $274 billion in assets. Nationwide has strong market positions in several categories giving us deep insights into client needs:

#1 in 457
retirement plans[1]

#2 writer
of corporate life insurance[2]

#3 writer
of fixed indexed annuities[3]

8th-largest
life insurer[6]

#9 writer
of variable annuities[5]

9th-largest
provider of DC retirement plans[1]

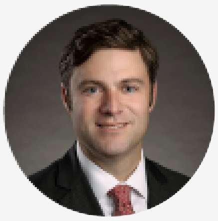
12th-largest

variable insurance subaccount manager based on assets[4]

12th-largest

subadvised asset manager based on assets[4]

Nationwide's Institutional Sales Leadership Team



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[1] PLANSPONSOR, 2020 Recordkeeping Survey. Based on number of plans.
[2] IBIS Associates Inc. (February 2021).
[3] LIMRA (Q1 2020).
[4] Strategic Insight (February 2021).
[5] Based on total flows, LIMRA (Q3 2020).
[6] Based on total premiums, LIMRA (YE 2020).

NFW-7195AO.19

Nationwide®

• Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution • Not insured by any federal government agency • May lose value

This material is not a recommendation to buy, sell, hold, or roll over any asset, adopt an investment strategy, retain a specific investment manager or use a particular account type. It does not take into account the specific investment objectives, tax and financial condition or particular needs of any specific person. Investors should discuss their specific situation with their financial professional.

Life and annuity products are issued by Nationwide Life Insurance Company or Nationwide Life and Annuity Insurance Company, Columbus, Ohio. The general distributor for variable products is Nationwide Investment Services Corporation (NISC), member FINRA, Columbus, Ohio. The Nationwide Retirement Institute is a division of NISC. Nationwide Funds are distributed by Nationwide Fund Distributors, LLC, member FINRA, Columbus, OH. Nationwide Life Insurance Company, Nationwide Life and Annuity Company, Nationwide Investment Services Corporation and Nationwide Fund Distributors are separate but affiliated companies.

The Nationwide Group Retirement Series includes unregistered group fixed and variable annuities issued by Nationwide Life Insurance Company. It also includes trust programs and trust services offered by Nationwide Trust Company, FSB.