

ABOUT 84 LUMBER

Founded in 1956 and headquartered in Eighty Four, Pennsylvania, 84 Lumber is the nation's leading privately held supplier of building materials, manufactured components, and industry-leading services for single- and multi-family residences and commercial buildings.

Under the leadership of owner and President Maggie Hardy Magerko, 84 Lumber operates more than 250 stores, component manufacturing plants, custom door shops, custom millwork shops and engineered wood product centers in 30+ states. 84 also offers turnkey installed services for a variety of products, including framing, insulation, siding, windows, roofing, decking and drywall.

84 Lumber is nationally certified through the Women's Business Enterprise National Council as a woman-owned and -operated business, and was named on Forbes' 2016 and 2017 Lists of America's 250 Best Midsize Employers.

The company employs roughly 5,500 associates across the country.

PRODUCTS AND SERVICES

Product Inventory — We carry more than 10,000 products — for both the professional builder and the do-it-yourselfer — at every step of the project. We will special-order any product that we don't carry in stock, and are happy to deliver to your project site.

Government Sales — 84's Government Sales division offers federal, state and local agencies discounts on thousands of products with GSA contract pricing. 84 Lumber has been awarded the Western States Contracting Alliance, Texas Multiple Award Schedule contracts, and others.

National Sales — The National Sales division is dedicated to serving multi-state commercial builders on a variety of projects, including multi-family, assisted-living, and hotel or motel structures. We offer one-on-one account management, with a dedicated 84 representative handling communications with all vendors and all delivery needs. In addition, a national sales estimator will perform all of the necessary takeoffs from your blueprints.

SPOTLIGHT:

Team HQ: Eighty Four, Pennsylvania

Owner: Maggie Hardy Magerko

Number of Stores: 250+

Number of U.S. States with 84 Lumber Locations: 30+

Associates Nationwide:
Approximately 5,500

2017 Sales Revenue: \$3.3 billion

2017 Total Charitable Donations:
\$1.1 million

Award Recognitions:

- Named on Forbes' 2016 and 2017 Lists of America's 250 Best Midsize Employers
- Recognized by Forbes as one of the Largest Private Companies in America in 2016

Certified by the Women's Business Enterprise National Council





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Installed Sales — We provide turnkey installation for a variety of building materials and relieve the residential or commercial builder from the everyday challenges associated with the coordination of materials and labor.

International Sales — 84 World Trade was created to service builders and developers around the globe. We're a single purchasing source for all building materials and have in-house capabilities and expertise to coordinate shipments worldwide.

Kitchen and Bath Design Studios — We have more than 30 Kitchen and Bath Design Studios and showrooms inside select 84 Lumber locations across the U.S. We are a single source for a full spectrum of kitchen and bath design services and products, including cabinetry, hardware, fixtures and finishes.

Tiny Living — Tiny Living by 84 Lumber is our line of portable tiny homes. We are the first-ever major retailer to offer competitively priced custom-built houses under 250 square feet. 84 Lumber currently offers four tiny home models under three packages to accommodate dedicated do-it-yourselfers who want to build their own houses, those who want a move-in ready home, and everyone in between.

Delivery Services — A fleet of more than 2,000 dedicated trucks deliver our quality building materials nationwide.

Disaster Relief — Our emergency preparedness team helps locate products for before and after hurricanes, floods, earthquakes, power outages and other disasters.

PHILANTHROPY

Building Hope — Being a good corporate citizen goes beyond donating money and materials — it means having a commitment to help individuals and organizations that are most in need, and a vision for making a positive impact. Through our Building Hope program, 84 Lumber has actively supported local, regional and national charitable organizations ranging from volunteer fire departments, to chapters of the Red Cross and United Way, to the national efforts of Habitat for Humanity, and more.

