



Supplementary Information

31 March 2018

IHG[®]

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Explanatory Notes – RevPAR & Pipeline

We have disclosed fee business (franchised & managed) and owned, leased & managed lease RevPAR, occupancy and ADR on a comparable basis, based on comparability as at 31 March 2018.

Fee business comparable RevPAR, occupancy and ADR reflects performance this year compared to the same period last year for hotels that have traded in both years.

Owned, leased & managed lease comparable RevPAR, occupancy and ADR reflects performance this year compared to the same period last year for owned, leased & managed leased hotels that have traded in both years. This excludes new builds, brand changes, properties closed for major refurbishment and completed disposals.

All RevPAR and ADR data is quoted at a constant US dollar conversion rate to avoid distortions created by the fluctuations in the year on year exchange rate.

IHG's pipeline comprises hotels in planning and under construction but not yet opened; a contract for these has been signed and the appropriate fees paid.

Comparable RevPAR – 3 Months to 31 March 2018

Fee Business and Owned, Leased & Managed Leases

Constant US\$	Fee Business							Owned, Leased & Managed Leases						
	Hotels	Occ %		ADR		RevPAR		Hotels	Occ %		ADR		RevPAR	
		2018	%Pts	2018	Growth	2018	Growth		2018	%Pts	2018	Growth	2018	Growth
InterContinental	43	71.3%	2.2	193.91	(0.4%)	138.27	2.8%	2	76.5	(2.7)	271.66	11.0%	207.69	7.1%
Kimpton	55	71.6%	(2.8)	229.09	3.8%	164.12	(0.1%)							
Crowne Plaza	145	63.9%	(0.5)	122.96	2.6%	78.53	1.8%							
Hotel Indigo	43	69.7%	3.4	148.74	0.6%	103.70	5.7%							
EVEN Hotels	3	71.0%	13.4	154.42	(3.0%)	109.60	19.5%	3	64.7	7.0	126.66	(4.0%)	81.93	7.7%
Holiday Inn	704	61.7%	0.1	108.90	1.9%	67.18	2.0%	2	87.0	5.7	215.50	8.8%	187.48	16.4%
Holiday Inn Express	2,081	63.5%	0.8	110.20	1.7%	69.93	3.0%							
Staybridge Suites	223	73.3%	2.2	118.50	2.8%	86.92	6.0%							
Candlewood Suites	360	69.4%	0.7	84.11	3.2%	58.36	4.3%							
Americas	3,657	64.6%	0.6	116.06	1.9%	74.92	2.8%	7	78.1	2.9	219.34	7.0%	171.30	11.1%
InterContinental	86	70.8%	0.9	198.99	0.8%	140.80	2.2%	4	61.0	(1.8)	218.30	(1.8%)	133.26	(4.6%)
Crowne Plaza	150	68.7%	0.6	122.42	2.2%	84.07	3.1%							
Hotel Indigo	22	74.8%	1.9	137.06	0.9%	102.46	3.6%							
Holiday Inn	346	68.9%	1.1	102.94	2.2%	70.91	3.9%	1	97.6	0.4	136.34	7.5%	133.08	7.9%
Holiday Inn Express	261	71.0%	0.4	87.53	2.1%	62.19	2.7%							
Staybridge Suites	10	72.6%	(1.6)	120.04	4.1%	87.15	1.8%							
Other	1	79.3%	2.3	77.94	2.4%	61.80	5.6%							
EMEA	876	69.7%	0.8	120.02	1.8%	83.67	3.0%	5	65.7	(1.4)	202.93	(1.2%)	133.24	(3.3%)
InterContinental	36	60.6%	4.9	138.46	0.7%	83.89	9.5%							
HUALUXE	4	55.5%	14.3	82.27	2.8%	45.65	38.4%							
Crowne Plaza	76	59.1%	4.4	83.38	4.3%	49.28	12.8%							
Hotel Indigo	5	71.3%	9.0	175.01	1.1%	124.70	15.6%							
Holiday Inn	74	63.8%	2.8	77.38	4.3%	49.40	9.1%							
Holiday Inn Express	71	60.6%	2.6	52.32	5.6%	31.70	10.4%							
Greater China	266	61.0%	3.9	85.68	3.9%	52.28	11.0%							
Total IHG	4,799	65.4%	1.0	113.63	1.9%	74.29	3.5%	12	72.8	1.1	213.06	3.9%	155.14	5.5%

Comparable RevPAR – 3 Months to 31 March 2018

Total

Constant US\$	Total Comparable						
	Hotels	Occ %		ADR		RevPAR	
		2018	%Pts	2018	Growth	2018	Growth
InterContinental	45	71.6%	1.9	198.43	0.4%	142.06	3.1%
Kimpton	55	71.6%	(2.8)	229.09	3.8%	164.12	(0.1%)
Crowne Plaza	145	63.9%	(0.5)	122.96	2.6%	78.53	1.8%
Hotel Indigo	43	69.7%	3.4	148.74	0.6%	103.70	5.7%
EVEN Hotels	6	67.9%	10.2	141.37	(3.0%)	95.95	14.2%
Holiday Inn	706	61.9%	0.1	110.02	2.1%	68.07	2.3%
Holiday Inn Express	2,081	63.5%	0.8	110.20	1.7%	69.93	3.0%
Staybridge Suites	223	73.3%	2.2	118.50	2.8%	86.92	6.0%
Candlewood Suites	360	69.4%	0.7	84.11	3.2%	58.36	4.3%
Americas	3,664	64.6%	0.6	116.70	2.0%	75.41	2.9%
InterContinental	90	70.3%	0.8	199.86	0.7%	140.41	1.8%
Crowne Plaza	150	68.7%	0.6	122.42	2.2%	84.07	3.1%
Hotel Indigo	22	74.8%	1.9	137.06	0.9%	102.46	3.6%
Holiday Inn	347	69.0%	1.1	103.10	2.2%	71.11	3.9%
Holiday Inn Express	261	71.0%	0.4	87.53	2.1%	62.19	2.7%
Staybridge Suites	10	72.6%	(1.6)	120.04	4.1%	87.15	1.8%
Other	1	79.3%	2.3	77.94	2.4%	61.80	5.6%
EMEAA	881	69.7%	0.8	120.79	1.7%	84.16	2.9%
InterContinental	36	60.6%	4.9	138.46	0.7%	83.89	9.5%
HUALUXE	4	55.5%	14.3	82.27	2.8%	45.65	38.4%
Crowne Plaza	76	59.1%	4.4	83.38	4.3%	49.28	12.8%
Hotel Indigo	5	71.3%	9.0	175.01	1.1%	124.70	15.6%
Holiday Inn	74	63.8%	2.8	77.38	4.3%	49.40	9.1%
Holiday Inn Express	71	60.6%	2.6	52.32	5.6%	31.70	10.4%
Greater China	266	61.0%	3.9	85.68	3.9%	52.28	11.0%
Total IHG	4,811	65.4%	1.0	114.25	1.9%	74.74	3.5%

2018 Current Trading Comparable RevPAR, ADR & Occupancy Growth

Constant US\$	Qtr 1		
	RevPAR %	ADR %	Occupancy %pts
Total Americas	2.9%	2.0%	0.6
Total EMEAA	2.9%	1.7%	0.8
Total Greater China	11.0%	3.9%	3.9
Total IHG	3.5%	1.9%	1.0
United States:			
InterContinental	1.6%	(0.6%)	1.6
Kimpton	(5.5%)	(1.0%)	(3.5)
Crowne Plaza	1.9%	2.6%	(0.5)
Hotel Indigo	5.6%	0.8%	3.2
EVEN Hotels	14.2%	(3.0%)	10.2
Holiday Inn	1.3%	1.8%	(0.3)
Holiday Inn Express	2.7%	1.6%	0.7
Staybridge Suites	6.1%	2.6%	2.4
Candlewood Suites	4.1%	3.3%	0.5
All Brands	2.2%	1.5%	0.4

Hotel & Room Count as at 31 March 2018

	Franchised		Managed		Owned, Leased & Managed Leases		Total	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
InterContinental	25	6,904	22	9,322	2	822	49	17,048
Kimpton	0	0	65	12,243	0	0	65	12,243
Crowne Plaza	138	35,635	16	5,261	0	0	154	40,896
Hotel Indigo	45	5,444	6	1,384	0	0	51	6,828
EVEN Hotels	3	360	2	380	3	498	8	1,238
Holiday Inn	753	129,329	14	4,118	2	903	769	134,350
Holiday Inn Express	2,228	200,452	2	359	0	0	2,230	200,811
Staybridge Suites	219	22,958	27	3,398	0	0	246	26,356
Candlewood Suites	318	28,172	61	7,553	0	0	379	35,725
Other	10	8,235	79	13,460	0	0	89	21,695
Americas	3,739	437,489	294	57,478	7	2,223	4,040	497,190
InterContinental	15	4,554	84	25,294	4	1,441	103	31,289
Kimpton	0	0	1	274	0	0	1	274
Crowne Plaza	94	21,145	80	23,208	0	0	174	44,353
Hotel Indigo	24	2,187	6	850	0	0	30	3,037
Holiday Inn	300	49,641	79	20,349	1	207	380	70,197
Holiday Inn Express	253	32,852	32	7,564	0	0	285	40,416
Staybridge Suites	7	1,000	4	589	0	0	11	1,589
Other	3	667	4	7,068	0	0	7	7,735
EMEA	696	112,046	290	85,196	5	1,648	991	198,890
InterContinental	1	570	41	16,838	0	0	42	17,408
HUALUXE	0	0	7	2,089	0	0	7	2,089
Crowne Plaza	1	466	85	29,753	0	0	86	30,219
Hotel Indigo	0	0	7	1,023	0	0	7	1,023
Holiday Inn	4	2,124	82	24,560	0	0	86	26,684
Holiday Inn Express	9	1,512	94	22,530	0	0	103	24,042
Other	1	433	4	1,945	0	0	5	2,378
Greater China	16	5,105	320	98,738	0	0	336	103,843
InterContinental	41	12,028	147	51,454	6	2,263	194	65,745
Kimpton	0	0	66	12,517	0	0	66	12,517
HUALUXE	0	0	7	2,089	0	0	7	2,089
Crowne Plaza	233	57,246	181	58,222	0	0	414	115,468
Hotel Indigo	69	7,631	19	3,257	0	0	88	10,888
EVEN Hotels	3	360	2	380	3	498	8	1,238
Holiday Inn	1,057	181,094	175	49,027	3	1,110	1,235	231,231
Holiday Inn Express	2,490	234,816	128	30,453	0	0	2,618	265,269
Staybridge Suites	226	23,958	31	3,987	0	0	257	27,945
Candlewood Suites	318	28,172	61	7,553	0	0	379	35,725
Other	14	9,335	87	22,473	0	0	101	31,808
Total System Size	4,451	554,640	904	241,412	12	3,871	5,367	799,923

Pipeline as at 31 March 2018

	Franchised		Managed		Total	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
InterContinental	4	985	4	1,182	8	2,167
Kimpton	0	0	16	2,424	16	2,424
Crowne Plaza	12	2,424	1	150	13	2,574
Hotel Indigo	33	4,116	2	173	35	4,289
EVEN Hotels	5	660	4	599	9	1,259
Holiday Inn	127	16,133	2	360	129	16,493
Holiday Inn Express	513	48,513	0	0	513	48,513
avid hotels	95	8,847	0	0	95	8,847
Staybridge Suites	149	15,884	1	112	150	15,996
Candlewood Suites	108	9,627	0	0	108	9,627
Other	1	309	9	1,241	10	1,550
America	1,047	107,498	39	6,241	1,086	113,739
InterContinental	2	213	25	6,073	27	6,286
Kimpton	0	0	2	199	2	199
Crowne Plaza	14	2,736	23	5,941	37	8,677
Hotel Indigo	16	2,067	18	2,976	34	5,043
EVEN Hotels	1	200	0	0	1	200
Holiday Inn	37	6,330	55	15,171	92	21,501
Holiday Inn Express	74	11,558	38	6,857	112	18,415
Staybridge Suites	8	1,171	6	1,338	14	2,509
Other	0	216	2	605	2	821
EMEA	152	24,491	169	39,160	321	63,651
InterContinental	0	0	28	8,777	28	8,777
Kimpton	0	0	2	359	2	359
HUALUXE	0	0	21	6,289	21	6,289
Crowne Plaza	0	0	38	12,477	38	12,477
Hotel Indigo	0	0	17	2,855	17	2,855
EVEN Hotels	0	0	6	1,438	6	1,438
Holiday Inn	0	0	56	15,367	56	15,367
Holiday Inn Express	77	13,377	65	13,843	142	27,220
Other	0	0	1	279	1	279
Greater China	77	13,377	234	61,684	311	75,061
InterContinental	6	1,198	57	16,032	63	17,230
Kimpton	0	0	20	2,982	20	2,982
HUALUXE	0	0	21	6,289	21	6,289
Crowne Plaza	26	5,160	62	18,568	88	23,728
Hotel Indigo	49	6,183	37	6,004	86	12,187
EVEN Hotels	6	860	10	2,037	16	2,897
Holiday Inn	164	22,463	113	30,898	277	53,361
Holiday Inn Express	664	73,448	103	20,700	767	94,148
avid hotels	95	8,847	0	0	95	8,847
Staybridge Suites	157	17,055	7	1,450	164	18,505
Candlewood Suites	108	9,627	0	0	108	9,627
Other	1	525	12	2,125	13	2,650
Total Pipeline	1,276	145,366	442	107,085	1,718	252,451

Americas Future Growth Drivers

	Total	InterContinental	Kimpton	Crowne Plaza	Hotel Indigo	EVERN Hotels	Holiday Inn	Holiday Inn Express	avid hotels	Staybridge Suites	Candlewood Suites	Other
Room Count												
1 January 2018	497,460	17,578	12,242	41,278	6,828	1,238	135,604	199,410	0	26,156	35,424	21,702
Openings	3,249	0	0	0	0	0	353	2,198	0	395	303	0
Brand Conversions	0	0	0	(179)	0	0	(151)	151	0	0	0	179
Removals	(3,519)	(530)	1	(203)	0	0	(1,456)	(948)	0	(195)	(2)	(186)
31 March 2018	497,190	17,048	12,243	40,896	6,828	1,238	134,350	200,811	0	26,356	35,725	21,695
% Growth	(0)%	(3)%	0%	(1)%	0%	0%	(1)%	1%	0%	1%	1%	(0)%
Pipeline												
1 January 2018	109,104	1,893	2,238	2,719	4,026	1,114	16,375	49,607	4,043	15,432	10,009	1,648
Signings	9,928	274	182	0	369	135	661	1,808	4,804	1,186	509	0
31 March 2018	113,739	2,167	2,424	2,574	4,289	1,259	16,493	48,513	8,847	15,996	9,627	1,550

EMEA Future Growth Drivers

	Total	InterContinental	Kimpton	Crowne Plaza	Hotel Indigo	EVEN Hotels	Holiday Inn	Holiday Inn Express	Staybridge Suites	Other
Room Count										
1 January 2018	199,076	31,791	274	44,574	2,794	0	70,430	39,175	1,589	8,449
Openings	1,639	194	0	160	241	0	361	503	0	180
Brand Conversions	0	0	0	0	0	0	0	712	0	(712)
Removals	(1,825)	(696)	0	(381)	2	0	(594)	26	0	(182)
31 March 2018	198,890	31,289	274	44,353	3,037	0	70,197	40,416	1,589	7,735
<i>% Growth</i>	<i>(0)%</i>	<i>(2)%</i>	<i>0%</i>	<i>(0)%</i>	<i>9%</i>	<i>0%</i>	<i>(0)%</i>	<i>3%</i>	<i>0%</i>	<i>(8)%</i>
Pipeline										
1 January 2018	63,358	6,480	199	8,655	4,740	200	22,065	18,096	2,509	414
Signings	2,103	0	0	182	544	0	(190)	962	0	605
31 March 2018	63,651	6,286	199	8,677	5,043	200	21,501	18,415	2,509	821

Greater China Future Growth Drivers

Total	InterContinental	Kimpton	HUALUXE	Crowne Plaza	Hotel Indigo	EVEN Hotels	Holiday Inn	Holiday Inn Express	Other
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Room Count
1 January 2017
Openings
Brand Conversions
Removals
31 March 2018
<i>% Growth</i>

101,539	16,629	0	2,089	28,948	1,023	0	26,659	23,813	2,378
3,032	979	0	0	951	0	0	636	466	0
0	0	0	0	320	0	0	(320)	0	0
(728)	(200)	0	0	0	0	0	(291)	(237)	0
103,843	17,408	0	2,089	30,219	1,023	0	26,684	24,042	2,378
<i>2%</i>	<i>5%</i>	<i>0%</i>	<i>0%</i>	<i>4%</i>	<i>0%</i>	<i>0%</i>	<i>0%</i>	<i>1%</i>	<i>0%</i>

Pipeline
1 January 2017
Signings
31 March 2018

71,684	8,980	359	6,289	11,673	2,535	796	15,116	25,657	279
7,696	779	0	0	2,337	320	642	1,208	2,410	0
75,061	8,777	359	6,289	12,477	2,855	1,438	15,367	27,220	279