

FOR THE JEFFERIES GLOBAL ENERGY CONFERENCE

**NOVEMBER 27** 

2018

Houston

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This presentation contains forward-looking statements concerning, among other things, Weatherford's prospects for its operations and expectations regarding future financial results which are subject to certain risks, uncertainties and assumptions. These risks and uncertainties, which are more fully described in Weatherford International plo's reports and registration statements filed with the SEC, include but are not limited to the impact of oil and natural gas prices and worldwide economic conditions on drilling activity, our ability to maintain robust internal controls over financial reporting, the demand for and pricing of Weatherford's products and services, domestic and international economic and regulatory conditions, changes in tax and other laws affecting our business, results of our tax planning and cost reduction efforts, our ability to realize cost savings and business enhancements from our transformation plans, completion of potential dispositions, effects of extreme weather conditions and global political instability. Should one or more of these risks or uncertainties materialize, or should the assumptions prove incorrect, actual results may vary materially from those currently anticipated.

This presentation includes non-GAAP financial measures which provide users of our financial information with additional meaningful comparisons between current results and results of prior periods as well as comparisons with peer companies. The non-GAAP amounts should not be considered as substitutes for operating income, provision for income taxes, net income or other data prepared and reported in accordance with GAAP, but should be viewed in addition to the Company's reported results prepared in accordance with GAAP. Any non-GAAP measures included herein can be referenced to a reconciliation found at https://www.weatherford.com/en/investor-relations/financial-information/non-gaap-financials/.

### OUR PATH TO SUSTAINABLE FREE CASH FLOW AND PROFITABILITY

**GROWTH** 

DRIVEN BY A BROAD AND
DIFFERENTIATED
PORTFOLIO,
SUPERIOR SERVICE
QUALITY AND
GLOBAL REACH

TRANSFORMATION

\$1B BY YE2019

(RUN RATE)
IN BUSINESS
ENHANCEMENTS
AND PROFIT
IMPROVEMENTS

FREE CASH FLOW

POSITIVE
IN 4Q18 AND
POSITIVE
IN 2019

#### **OUR BROAD AND DIFFERENTIATED PORTFOLIO**

#### **PRODUCTION**

26% of 30 Revenue

- Artificial Lift
- Flow Measurement
- International Pressure Pumping
- Production Software
- Testing

#### WELL CONSTRUCTION

28% of 3Q Revenue

- Tubular Running Services
- Fishing and Re-Entry
- Drilling Tools



## DRILLING and EVALUATION 25% of 3Q Revenue

- Drilling Services
- Managed Pressure Drilling
- Surface Logging
- Wireline
- Drilling Software

#### **COMPLETIONS**

21% of 3Q Revenue

- Open and Cased-Hole Completions
- Sand Control
- Reservoir Monitoring
- Liner Hangers
- Cementation Products

## **EXPANDING DIGITAL OFFERINGS**

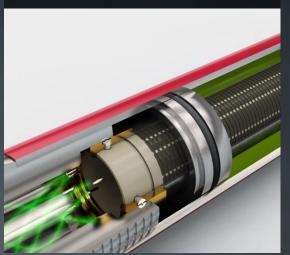
## ForeSite® Production Optimization Platform



**Vero**<sup>™</sup> Automated Connection Integrity

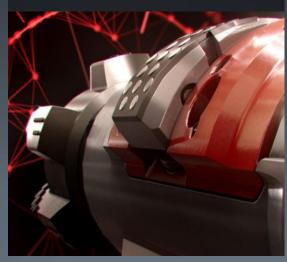


## **TR1P**<sup>™</sup> Single-Trip Completion System

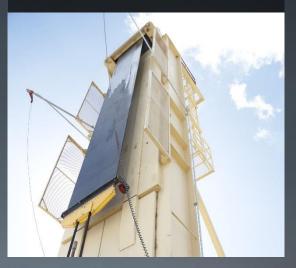


## **BUILDING BEYOND OUR LEGACY POSITION**

#### Magnus<sup>™</sup> Push-the-Bit Rotary Steerable System



Rotaflex® Long-Stroke Pumping Unit

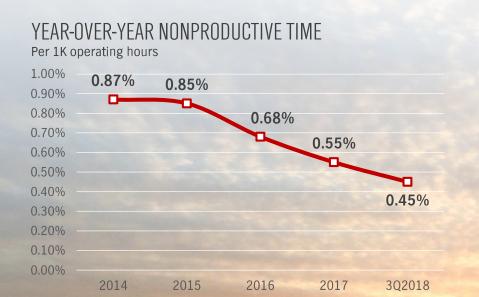


#### **Weatherford and Valiant**

Joint Commercialization of ESPs \*



## SERVICE QUALITY AND FIELD EXECUTION - EXCEEDING OUR TARGETS



- **18% decrease** in nonproductive time (NPT) year-over-year (2017-2018)
- Continue to exceed our current target for NPT in 2018
- Significant improvements in service quality for four consecutive years (2014-2017)
- 98% of customers in 2018 have had no lost-time incidents

### **OUR BROAD GLOBAL INFRASTRUCTURE**

Continuing to rationalize our worldwide footprint, while maintaining our ability to generate significantly more volume, without added investment

Geozone	Manufacturing and Service Facilities
Arabian Sea	75
Argentina / Bolivia / Chile	47
Asia	54
Brazil	11
Canada	62
Colombia / Ecuador / Peru / N	Venezuela 46
Continental Europe	54
Kuwait	5
Mexico	18
North Africa	30
North Sea / SSA	63
Russia / China / Kazakhstan	49
Saudi Arabia / Bahrain	5
United States	193
TOTAL	712



## RECENT CONTRACTS DEMONSTRATE CONTINUED MOMENTUM

#### UNITED STATES

Magnus™ RSS mobilized in 10 hours to drill lateral to 24,348 feet

PressurePro® MPD control system for onshore wells has U.S. demand that outpaces production schedules

#### **MEXICO**

Magnus RSS and RipTide<sup>®</sup> drilling reamer drilled and enlarged onshore well with 42° profile

Weatherford flawlessly executed the first documented multistage frac job in the Jurassic Superior Pimienta Shale

#### NORTH SEA KURDISTAN Integrated project-Integrated drilling and managed services production solution plugged and abandoned resulted in 1,600 barrels 13 platform wells 125 per day in low-pressure days early exploratory well **EGYPT** Proprietary sand tolerant pump tripled run life and reduced workover frequency in problematic well **BRAZIL** Weatherford signed tubular running contract with Petrobras

for work on 14 deepwater rigs

#### MIDDLE EAST

Two wireline technologies introduced and deployed for an NOC

Weatherford performed customer's longest casing run at a depth of ~20,000 feet

Through-drillpipe logging acquired high-quality triple-combo and pressure data in 2 runs in openhole well with 76° inclination

#### MALAYSIA

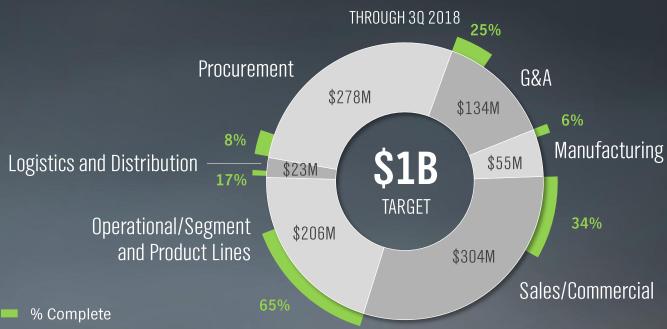
Gas-lift packoff system increased production in oil well by 200 barrels per day



#### **ACHIEVING SUSTAINABLE PROFITABILITY**

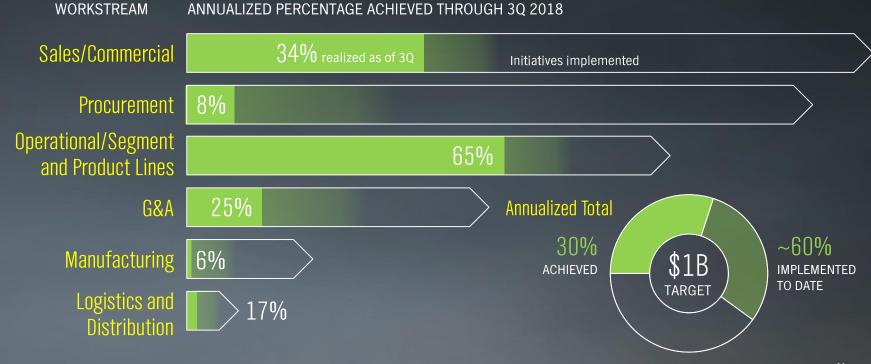
ANNUALIZED EBITDA\* IMPACT OF \$1B BY YE2019

#### **RECURRING IMPACT: 30% ACHIEVED**



<sup>\*</sup> Refers to a non-GAAP measure Adjusted EBITDA, see disclaimer on Slide 1 for reconciliation reference

# WE REMAIN CONFIDENT WE WILL MEET OUR \$1B TRANSFORMATION TARGET BY YE2019



## **EBITDA\* GROWTH OUTPACES PEERS**



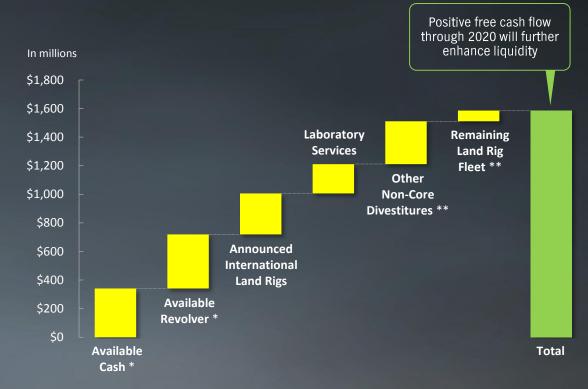
<sup>\*</sup> Refers to a non-GAAP measure EBITDA, see disclaimer on Slide 1 for reconciliation reference

<sup>\*\*</sup> Peers include SLB, HAL, and BHGE



## STRONG LIQUIDITY AND GETTING STRONGER IN 2019

- Received \$123 million in proceeds for first tranche of rigs transaction (and additional \$12 million pending delivery of two rigs in South Iraq)
- Continue to work on non-core divestitures and closing remaining land rigs
- \$378 million of borrowing availability under revolving credit facility as of 9/30/18
- In compliance with all financial covenants and expect to remain so



## **4Q 2018 OUTLOOK REITERATED**



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Achieving these targets will **cut the net debt-to-EBITDA** ratio nearly in half by YE2018 and by one-third at YE2019

16