

**YOKOGAWA RAP LIMITED**  
**STRATEGIC REPORT, REPORT OF THE DIRECTORS AND**  
**FINANCIAL STATEMENTS**  
**FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020**

Bevan Buckland LLP  
Langdon House  
Langdon Road  
SA1 Swansea Waterfront  
Swansea  
SA1 8QY

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FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020**

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**YOKOGAWA RAP LIMITED**  
**COMPANY INFORMATION**  
**FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020**

**DIRECTORS:** C I Ramsden  
H Van Den Berg

**SECRETARY:** B Murrey

**REGISTERED OFFICE:** C/O Bevan Buckland LLP  
Langdon House  
Langdon Road  
Swansea  
SA1 8QY

**REGISTERED NUMBER:** 02960461 (England and Wales)

**AUDITORS:** Bevan Buckland LLP  
Langdon House  
Langdon Road  
SA1 Swansea Waterfront  
Swansea  
SA1 8QY

**BANKERS:** H S B C  
10 Portland Street  
Swansea  
SA1 3DF

**SOLICITORS:** Morgan La Roche  
Bay House  
Pheonix Way  
Swansea  
SA1 9YT

**STRATEGIC REPORT  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020**

The directors present their strategic report for the period 1 October 2018 to 31 March 2020.

**REVIEW OF BUSINESS**

The Company was acquired by Yokogawa United Kingdom Ltd ("YUK") on 5th September 2019. YUK is part of the global Yokogawa group and the acquisition is seen as a positive step towards its Transformation 2020 goals for developing new business and supporting the digital transformation of our customer's businesses. Although the Company reported a loss for the period this was expected as we implement our post-merger integration plan.

The impact of the COVID-19 pandemic was only felt towards the end of the financial year and is not considered to have had a material impact on this period's results. The COVID-19 pandemic continues to create a challenging economic environment but the Directors believe that the Company has adapted and is well positioned in continuing with its principal activities.

The UK officially left EU on 31st January 2020 and entered into a transition period until 31 December 2020. The full impact the decision to leave the EU is still being evaluated but the impact to the Company is considered minimal. The Company strategy is to utilise Yokogawa's global sales channels and is not reliant on the performance of the UK market.

**PRINCIPAL RISKS AND UNCERTAINTIES**

The principal risks that the business faces are the general economic risk and sensitivity to major changes in the price of oil since this will affect maintenance budgets and future investment decisions. The company mitigates this with strong forecasting and tight cost control. Exchange rate exposure is limited via natural hedges and, where a transaction risk is material, hedges are undertaken via the parent company.

**FUTURE DEVELOPMENTS**

The Company continues to support the Yokogawa group's medium term business plan, Transformation 2020 ("TF2020"). Under TF2020, the group will seek to enhance its corporate value. Making full use of digital technology, we will also seek to grow the existing business and improve profitability, create new business and establish new frontiers for growth, and take measures to dramatically improve productivity. During the next financial year TF2020 will be replaced by a new strategic plan, which is currently under development.

**GOING CONCERN**

The Company's business activities, together with the factors likely to affect its future performance and development are set out in the Strategic Report. The Company's forecasts and projections, taking account of possible changes in trading performance as a result of the COVID-19 pandemic, low oil prices and the UK leaving the EU, show that the company should be able to operate within the current working capital facility. The Company is expected to make losses over the short term as it integrates with the Yokogawa group but longer term projections are positive in view of utilizing the Yokogawa sales channels. The Company is also expected to receive financial support from its parent and the group during this period.

The directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. They thus continue to adopt the going concern basis of accounting in preparing the annual financial statements.

**STRATEGIC REPORT  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020**

**POST BALANCE SHEET EVENTS**

The effects of the COVID-19 pandemic are still being felt across the world and expected to continue into 2021. Customers are generally delaying or cancelling investments but we have managed to build our sales opportunities over this period with the future outlook appearing positive. The initial impact has had some positive outcomes with the Company adopting a virtual working methodology with very little resistance. Even though we have been impacted in delays in both orders and post-merger integration activities we remain confident that our strategy will be successful in achieving our long term goals.

**ON BEHALF OF THE BOARD:**

C I Ramsden - Director

17 March 2021

**REPORT OF THE DIRECTORS  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020**

The directors present their report with the financial statements of the company for the period 1 October 2018 to 31 March 2020.

**DIVIDENDS**

No dividends will be distributed for the period ended 31 March 2020.

**DIRECTORS**

The directors who have held office during the period from 1 October 2018 to the date of this report are as follows:

M Carter - resigned 5 September 2019  
Mrs A E Carter - resigned 5 September 2019  
D R J Hudson - resigned 5 September 2019  
C I Ramsden - appointed 5 September 2019  
H Van Den Berg - appointed 5 September 2019

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**AUDITORS**

The auditors, Bevan Buckland LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

**ON BEHALF OF THE BOARD:**

C I Ramsden - Director

17 March 2021

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF YOKOGAWA RAP LIMITED

### **Opinion**

We have audited the financial statements of Yokogawa RAP Limited (the 'company') for the period ended 31 March 2020 which comprise the Income Statement, Other Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2020 and of its loss for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### **Other information**

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF YOKOGAWA RAP LIMITED

### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### **Responsibilities of directors**

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### **Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Auditors.

### **Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Alison Vickers (Senior Statutory Auditor)  
for and on behalf of Bevan Buckland LLP  
Langdon House  
Langdon Road  
SA1 Swansea Waterfront  
Swansea  
SA1 8QY

17 March 2021

**YOKOGAWA RAP LIMITED (REGISTERED NUMBER: 02960461)**

**INCOME STATEMENT  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020**

	Notes	Period 1.10.18 to 31.3.20 £	Year Ended 30.9.18 £
<b>TURNOVER</b>	3	1,598,232	1,410,224
Cost of sales		<u>(1,170,877)</u>	<u>(733,004)</u>
<b>GROSS PROFIT</b>		427,355	677,220
Administrative expenses		<u>(970,375)</u>	<u>(387,250)</u>
		(543,020)	289,970
Other operating income		<u>31,890</u>	<u>195</u>
<b>OPERATING (LOSS)/PROFIT</b>	5	<u>(511,130)</u>	<u>290,165</u>
Income from fixed asset investments		-	27
Interest receivable and similar income		<u>363</u>	<u>121</u>
		(510,767)	290,313
Interest payable and similar expenses	6	<u>(46)</u>	-
<b>(LOSS)/PROFIT BEFORE TAXATION</b>		<u>(510,813)</u>	<u>290,313</u>
Tax on (loss)/profit	7	<u>58,805</u>	<u>(23,034)</u>
<b>(LOSS)/PROFIT FOR THE FINANCIAL PERIOD</b>		<u><u>(452,008)</u></u>	<u><u>267,279</u></u>

The notes form part of these financial statements

YOKOGAWA RAP LIMITED (REGISTERED NUMBER: 02960461)

OTHER COMPREHENSIVE INCOME  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020

	Notes	Period 1.10.18 to 31.3.20 £	Year Ended 30.9.18 £
<b>(LOSS)/PROFIT FOR THE PERIOD</b>		(452,008)	267,279
<b>OTHER COMPREHENSIVE INCOME</b>			
Share option reserve		-	2,511
Income tax relating to other comprehensive income		-	-
<b>OTHER COMPREHENSIVE INCOME FOR THE PERIOD, NET OF INCOME TAX</b>		-	2,511
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>		<u>(452,008)</u>	<u>269,790</u>

The notes form part of these financial statements

**YOKOGAWA RAP LIMITED (REGISTERED NUMBER: 02960461)**

**BALANCE SHEET  
31 MARCH 2020**

	Notes	2020 £	£	2018 £	£
<b>FIXED ASSETS</b>					
Tangible assets	9		24,733		34,045
<b>CURRENT ASSETS</b>					
Debtors	10	437,202		598,777	
Cash at bank and in hand		<u>362,505</u>		<u>539,425</u>	
		799,707		1,138,202	
<b>CREDITORS</b>					
Amounts falling due within one year	11	<u>689,756</u>		<u>585,719</u>	
<b>NET CURRENT ASSETS</b>			<u>109,951</u>		<u>552,483</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			134,684		586,528
<b>PROVISIONS FOR LIABILITIES</b>	12		-		5,218
<b>NET ASSETS</b>			<u>134,684</u>		<u>581,310</u>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	13		103		100
Share premium	14		5,379		-
Share option reserve	14		-		2,511
Retained earnings	14		<u>129,202</u>		<u>578,699</u>
<b>SHAREHOLDERS' FUNDS</b>			<u>134,684</u>		<u>581,310</u>

The financial statements were approved by the Board of Directors and authorised for issue on 17 March 2021 and were signed on its behalf by:

C I Ramsden - Director

**STATEMENT OF CHANGES IN EQUITY  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020**

	Called up share capital £	Retained earnings £	Share premium £	Share option reserve £	Total equity £
<b>Balance at 1 October 2017</b>	100	451,420	-	-	451,520
<b>Changes in equity</b>					
Dividends	-	(140,000)	-	-	(140,000)
Total comprehensive income	-	267,279	-	2,511	269,790
<b>Balance at 30 September 2018</b>	100	578,699	-	2,511	581,310
<b>Changes in equity</b>					
Issue of share capital	3	-	5,379	-	5,382
Total comprehensive income	-	(449,497)	-	(2,511)	(452,008)
<b>Balance at 31 March 2020</b>	103	129,202	5,379	-	134,684

**CASH FLOW STATEMENT**  
**FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020**

	Notes	Period 1.10.18 to 31.3.20 £	Year Ended 30.9.18 £
<b>Cash flows from operating activities</b>			
Cash generated from operations	1	4,847	257,488
Interest paid		(46)	-
Tax paid		<u>(25,579)</u>	<u>(33,730)</u>
Net cash from operating activities		<u>(20,778)</u>	<u>223,758</u>
<b>Cash flows from investing activities</b>			
Purchase of tangible fixed assets		(15,359)	(7,660)
Sale of fixed asset investments		-	1,695
Interest received		363	121
Dividends received		-	27
Net cash from investing activities		<u>(14,996)</u>	<u>(5,817)</u>
<b>Cash flows from financing activities</b>			
Loan repayments in year		-	(6,250)
Amount introduced by directors		551	140,000
Amount withdrawn by directors		(147,078)	(118,902)
Share issue		5,381	-
Equity dividends paid		-	<u>(140,000)</u>
Net cash from financing activities		<u>(141,146)</u>	<u>(125,152)</u>
<b>(Decrease)/increase in cash and cash equivalents</b>		<u>(176,920)</u>	<u>92,789</u>
<b>Cash and cash equivalents at beginning of period</b>	2	539,425	446,636
<b>Cash and cash equivalents at end of period</b>	2	<u>362,505</u>	<u>539,425</u>

The notes form part of these financial statements

NOTES TO THE CASH FLOW STATEMENT  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020

1. RECONCILIATION OF (LOSS)/PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	Period 1.10.18 to 31.3.20 £	Year Ended 30.9.18 £
(Loss)/profit before taxation	(510,813)	290,313
Depreciation charges	24,671	19,359
Share option fair value movement	-	2,512
Finance costs	46	-
Finance income	(363)	(148)
	<u>(486,459)</u>	<u>312,036</u>
Decrease/(increase) in trade and other debtors	215,845	(63,554)
Increase in trade and other creditors	275,461	9,006
<b>Cash generated from operations</b>	<u>4,847</u>	<u>257,488</u>

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

**Period ended 31 March 2020**

	31.3.20 £	1.10.18 £
Cash and cash equivalents	<u>362,505</u>	<u>539,425</u>

**Year ended 30 September 2018**

	30.9.18 £	1.10.17 £
Cash and cash equivalents	<u>539,425</u>	<u>446,636</u>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020

1. **STATUTORY INFORMATION**

Yokogawa RAP Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

2. **ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

**Going Concern**

The company continues to adopt the going concern basis in preparing its financial statements.

**Significant judgements and estimates**

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Useful economic lives of tangible assets

The annual depreciation charges for tangible assets is sensitive to changes in the estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are reassessed annually. They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets. See following notes for the useful economic lives for each class of assets.

Amounts recoverable on contract

During the year and at the balance sheet date the directors quantify the amounts recoverable on each contract in progress. Cost of work done to date including materials and staff costs is taken into consideration before arriving at a valuation by reference to the stage of completion. The company includes provisions in their valuations for unforeseen costs based on their risk and likelihood of them occurring.

**Turnover**

Turnover represents net invoiced sales of services provided, excluding value added tax.

Sales of licences and implementation are recognised based on the level of completion of the contract.

Sales of hosting services and support and maintenance services are recognised over the life of the service provided.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery	- 20% on cost
Fixtures and fittings	- 20% straight line
Computer equipment	- 50% on cost

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020

2. **ACCOUNTING POLICIES - continued**

**Taxation**

Taxation for the period comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

**Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

**Research and development**

Expenditure on research and development is written off in the year in which it is incurred.

**Foreign currencies**

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

**Pension costs and other post-retirement benefits**

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

**Cash at bank and in hand**

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

**Debtors**

Short term debtors are measured at transaction price, less any impairment.

**Creditors**

Short term creditors are measured at transaction price.

**Provision for liabilities**

Provisions are recognised when the company has a present obligation (legal and constructive) from a past event that will probably result in a transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably.

**Operating lease commitments**

Operating lease commitments are recognised as costs in the period in which they relate.

**Functional and Presentation Currency**

The company's functional and presentation currency is pounds sterling.

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020

3. **TURNOVER**

The turnover and loss (2018 - profit) before taxation are attributable to the one principal activity of the company.

An analysis of turnover by class of business is given below:

	Period 1.10.18 to 31.3.20 £	Year Ended 30.9.18 £
Implementation & Modifications	420,243	722,468
Annual maintenance	1,177,989	687,756
	<u>1,598,232</u>	<u>1,410,224</u>

An analysis of turnover by geographical market is given below:

	Period 1.10.18 to 31.3.20 £	Year Ended 30.9.18 £
United Kingdom	316,460	347,879
Europe	740,301	644,307
United States of America	541,471	418,038
	<u>1,598,232</u>	<u>1,410,224</u>

4. **EMPLOYEES AND DIRECTORS**

	Period 1.10.18 to 31.3.20 £	Year Ended 30.9.18 £
Wages and salaries	1,320,536	755,199
Social security costs	121,773	66,143
Other pension costs	57,021	54,436
	<u>1,499,330</u>	<u>875,778</u>

The average number of employees during the period was as follows:

	Period 1.10.18 to 31.3.20	Year Ended 30.9.18
Management & admin staff	4	5
Direct staff	19	17
	<u>23</u>	<u>22</u>

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020

4. EMPLOYEES AND DIRECTORS - continued

	Period 1.10.18 to 31.3.20 £	Year Ended 30.9.18 £
Directors' remuneration	16,772	18,453
Directors' pension contributions to money purchase schemes	<u>27,000</u>	<u>36,000</u>

5. OPERATING (LOSS)/PROFIT

The operating loss (2018 - operating profit) is stated after charging/(crediting):

	Period 1.10.18 to 31.3.20 £	Year Ended 30.9.18 £
Depreciation - owned assets	24,671	19,359
Loss on disposal of fixed assets	-	186
Auditors' remuneration	6,150	5,750
Foreign exchange differences	<u>(31,890)</u>	<u>(195)</u>

Included within administration expenses is a one off provision for a specific customer debt amounting to £292,215.

6. INTEREST PAYABLE AND SIMILAR EXPENSES

	Period 1.10.18 to 31.3.20 £	Year Ended 30.9.18 £
Bank interest	13	-
Corporation tax interest	<u>33</u>	<u>-</u>
	<u>46</u>	<u>-</u>

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020

7. TAXATION

**Analysis of the tax (credit)/charge**

The tax (credit)/charge on the loss for the period was as follows:

	Period 1.10.18 to 31.3.20 £	Year Ended 30.9.18 £
Current tax:		
UK corporation tax	981	24,897
R&D Deferred Tax Credit	(54,270)	-
Over provision previous year	(298)	-
Total current tax	<u>(53,587)</u>	<u>24,897</u>
Deferred tax	<u>(5,218)</u>	<u>(1,863)</u>
Tax on (loss)/profit	<u><u>(58,805)</u></u>	<u><u>23,034</u></u>

**Tax effects relating to effects of other comprehensive income**

There were no tax effects for the period ended 31 March 2020.

	Gross £	2018 Tax £	Net £
Share option reserve	<u>2,511</u>	<u>-</u>	<u>2,511</u>

8. DIVIDENDS

	Period 1.10.18 to 31.3.20 £	Year Ended 30.9.18 £
Ordinary A shares of 1p each		
Final	<u>-</u>	<u>140,000</u>

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020**

**9. TANGIBLE FIXED ASSETS**

	Improvements to property £	Plant and machinery £	Fixtures and fittings £	Computer equipment £	Totals £
<b>COST</b>					
At 1 October 2018	3,482	9,281	33,442	17,478	63,683
Additions	-	-	-	15,359	15,359
Disposals	-	-	(651)	-	(651)
At 31 March 2020	<u>3,482</u>	<u>9,281</u>	<u>32,791</u>	<u>32,837</u>	<u>78,391</u>
<b>DEPRECIATION</b>					
At 1 October 2018	1,044	5,239	15,318	8,037	29,638
Charge for period	523	2,216	9,906	12,026	24,671
Eliminated on disposal	-	-	(651)	-	(651)
At 31 March 2020	<u>1,567</u>	<u>7,455</u>	<u>24,573</u>	<u>20,063</u>	<u>53,658</u>
<b>NET BOOK VALUE</b>					
At 31 March 2020	<u>1,915</u>	<u>1,826</u>	<u>8,218</u>	<u>12,774</u>	<u>24,733</u>
At 30 September 2018	<u>2,438</u>	<u>4,042</u>	<u>18,124</u>	<u>9,441</u>	<u>34,045</u>

**10. DEBTORS**

	2020 £	2018 £
Amounts falling due within one year:		
Trade debtors	279,053	295,820
Other debtors	880	-
Tax	54,270	-
VAT	8,032	-
Prepayments and accrued income	94,967	26,283
	<u>437,202</u>	<u>322,103</u>
Amounts falling due after more than one year:		
Infoventures trade debtor	-	276,674
Aggregate amounts	<u>437,202</u>	<u>598,777</u>

**11. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2020 £	2018 £
Trade creditors	65,749	7,797
Tax	-	24,897
Social security and other taxes	22,865	18,156
VAT	-	8,318
Other creditors	7,048	13,176
Directors' current accounts	-	146,527
Deferred income	539,580	345,051
Accrued expenses	54,514	21,797
	<u>689,756</u>	<u>585,719</u>

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE PERIOD 1 OCTOBER 2018 TO 31 MARCH 2020

12. PROVISIONS FOR LIABILITIES

	2020	2018
	£	£
Deferred taxation	<u>-</u>	<u>5,218</u>
		Deferred tax
		£
Balance at 1 October 2018		5,218
Credit to Income Statement during period		<u>(5,218)</u>
Balance at 31 March 2020		<u>-</u>

13. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	2020	2018
			£	£
5,000	Ordinary A	1p	53	50
5,000	Ordinary B	1p	<u>50</u>	<u>50</u>
			<u>103</u>	<u>100</u>

14. RESERVES

	Retained earnings	Share premium	Share option reserve	Totals
	£	£	£	£
At 1 October 2018	578,699	-	2,511	581,210
Deficit for the period	(452,008)			(452,008)
Bonus share issue	-	(3)	-	(3)
Purchase of own shares	-	5,382	-	5,382
Transfer	<u>2,511</u>	<u>-</u>	<u>(2,511)</u>	<u>-</u>
At 31 March 2020	<u>129,202</u>	<u>5,379</u>	<u>-</u>	<u>134,581</u>

Included within retained earnings are undistributable reserves of £695 (£2016: £344).

15. RELATED PARTY DISCLOSURES

During the period the company incurred costs from Yokogawa UK Ltd (the parent company) totalling £83,627, these costs related to management and cost recharges.

16. ULTIMATE CONTROLLING PARTY

The controlling party is Yokogawa UK Ltd.

The ultimate controlling party is Yokogawa Electric Corporation.

17. SHARE-BASED PAYMENT TRANSACTIONS

All share options previously held were exercised on 05/09/2019, there are no share options held as at 31/03/2020.

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