

**Jump to Schedule:** Form 990 

**efile Public Visual Render** | **ObjectID: 202023049349300242 - Submission: 2020-10-30** | **TIN: 59-3063956**

Form **990**



Department of the Treasury  
Internal Revenue Service

## Return of Organization Exempt From Income Tax

**Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)**

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

**2019**

Open to Public  
Inspection

### A For the 2019 calendar year, or tax year beginning 01-01-2019, and ending 12-31-2019

#### B Check if applicable:

- ☐ Address change  
☐ Name change  
☐ Initial return  
☐ Final return/terminated  
☐ Amended return  
☐ Application pending

**C** Name of organization  
AMERICAN ASSOCIATION OF CLINICAL  
ENDOCRINOLOGISTS INC

Doing business as

Number and street (or P.O. box if mail is not delivered to street address) Room/suite  
245 RIVERSIDE AVE NO 200

City or town, state or province, country, and ZIP or foreign postal code  
JACKSONVILLE, FL 32202

**F** Name and address of principal officer:  
PAUL A MARKOWSKI  
245 RIVERSIDE AVE NO 200  
JACKSONVILLE, FL 32202

#### D Employer identification number

59-3063956

#### E Telephone number

(904) 353-7878

#### G Gross receipts \$ 14,807,785

#### I Tax-exempt status:

☐ 501(c)(3) ☒ 501(c) ( 6 ) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527

#### J Website: ▶ WWW.AACE.COM

#### H(a) Is this a group return for

subordinates? ☐ Yes ☒ No

#### H(b) Are all subordinates

☐ Yes ☐ No

If "No," attach a list. (see instructions)

#### H(c) Group exemption number ▶

#### K Form of organization:

☒ Corporation ☐ Trust ☐ Association ☐ Other ▶

#### L Year of formation: 1992

#### M State of legal domicile: FL

### Part I Summary

#### Activities & Governance

##### 1 Briefly describe the organization's mission or most significant activities:

ENHANCING THE PRACTICE OF CLINICAL ENDOCRINOLOGY AND PROVIDING SUPPORT BY INVOLVEMENT IN THE DEVELOPMENT AND PRACTICE PARAMETERS AND GUIDELINES FOR ENDOCRINOLOGISTS

##### 2 Check this box ☐

3 Number of voting members of the governing body (Part VI, line 1a) . . . . . 3 26

4 Number of independent voting members of the governing body (Part VI, line 1b) . . . . . 4 23

5 Total number of individuals employed in calendar year 2019 (Part V, line 2a) . . . . . 5 60

6 Total number of volunteers (estimate if necessary) . . . . . 6 23

7a Total unrelated business revenue from Part VIII, column (C), line 12 . . . . . 7a 0

b Net unrelated business taxable income from Form 990-T, line 39 . . . . . 7b 0

#### Revenue

8 Contributions and grants (Part VIII, line 1h) . . . . . 0 0

9 Program service revenue (Part VIII, line 2g) . . . . . 12,482,109 7,235,464

10 Investment income (Part VIII, column (A), lines 3, 4, and 7d ) . . . . . 179,760 324,659

11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) . . . . . 487,162 252,712

12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) . . . . . 13,149,031 7,812,835

13 Grants and similar amounts paid (Part IX, column (A), lines 1–3 ) . . . . . 0 0

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|                             |     |                                                                                   |                           |             |
|-----------------------------|-----|-----------------------------------------------------------------------------------|---------------------------|-------------|
| Expenses                    | 12  | Expenses paid to or for members (Part IX, column (A), line 4)                     | 0                         | 0           |
|                             | 15  | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) | 4,185,108                 | 4,022,674   |
|                             | 16a | Professional fundraising fees (Part IX, column (A), line 11e)                     | 0                         | 0           |
|                             | b   | Total fundraising expenses (Part IX, column (D), line 25)                         | 0                         |             |
|                             | 17  | Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)                      | 9,620,502                 | 7,014,898   |
|                             | 18  | Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)         | 13,805,610                | 11,037,572  |
| Net Assets or Fund Balances | 19  | Revenue less expenses. Subtract line 18 from line 12                              | -656,579                  | -3,224,737  |
|                             | 20  | Total assets (Part X, line 16)                                                    | Beginning of Current Year | End of Year |
|                             | 21  | Total liabilities (Part X, line 26)                                               | 12,058,555                | 8,868,070   |
|                             | 22  | Net assets or fund balances. Subtract line 21 from line 20                        | 4,412,622                 | 3,987,091   |
|                             |     |                                                                                   | 7,645,933                 | 4,880,979   |

Part II **Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

2020-10-30

Date

PAUL A MARKOWSKI CHIEF EXECUTIVE OFFICER

Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name

Preparer's signature

Date

Check ☐ if self-employed

PTIN P01226973

Firm's name ▶ JOHNSON LAMBERT LLP

Firm's EIN ▶ 52-1446779

Firm's address ▶ 4242 SIX FORKS ROAD SUITE 1500

Phone no. (919) 719-6400

RALEIGH, NC 27609

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

**For Paperwork Reduction Act Notice, see the separate instructions.** Cat. No. 11282Y Form **990** (2019)

Part III **Statement of Program Service Accomplishments**

Check if Schedule O contains a response or note to any line in this Part III ☐

**1** Briefly describe the organization's mission:

THE AMERICAN ASSOCIATION OF CLINICAL ENDOCRINOLOGISTS IS A PROFESSIONAL COMMUNITY OF PHYSICIANS SPECIALIZING IN ENDOCRINOLOGY, DIABETES, AND METABOLISM COMMITTED TO ENHANCING THE ABILITY OF ITS MEMBERS TO PROVIDE THE HIGHEST QUALITY OF PATIENT CARE.

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

|                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                              |                                                                             |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------------------------------------|
| <b>efile Public Visual Render</b>                                                                                                                                                                                                                                                                                                                                                                                          | <b>ObjectID: 202023049349300242 - Submission: 2020-10-30</b> | <b>TIN: 59-3063956</b>                                                      |
| <b>SCHEDULE C</b><br>(Form 990 or 990-EZ)<br><b>Political Campaign and Lobbying Activities</b>                                                                                                                                                                                                                                                                                                                             |                                                              | <b>OMB No. 1545-0047</b><br><b>2019</b><br><b>Open to Public Inspection</b> |
| Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.                                                                                                                                                                                                                           |                                                              |                                                                             |
| <b>4a</b> (Code: ) (Expenses \$ ) (Revenue \$ )<br>Department of the Treasury<br>Internal Revenue Service<br><b>For Organizations Exempt From Income Tax Under section 501(c) and section 527</b><br><b>Complete if the organization is described below. Attach to Form 990 or Form 990-EZ.</b><br><b>Go to <a href="https://www.irs.gov/Form990">www.irs.gov/Form990</a> for instructions and the latest information.</b> |                                                              |                                                                             |

**If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then**

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c)(4) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

**If the organization answered "Yes" on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then**

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

**If the organization answered "Yes" on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then**

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

|                                                                                                |                                                     |
|------------------------------------------------------------------------------------------------|-----------------------------------------------------|
| <b>4b</b> Name of the organization<br>AMERICAN ASSOCIATION OF CLINICAL<br>ENDOCRINOLOGISTS INC | <b>Employer identification number</b><br>59-3063956 |
|------------------------------------------------------------------------------------------------|-----------------------------------------------------|

**Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.**

**1** Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities")

**2** Political campaign activity expenditures (see instructions) ..... Page 3 ..... \$

**3** Volunteer hours for political campaign activities (see instructions) ..... Page 3

**Part I-B Complete if the organization is exempt under section 501(c)(3).** Page 3

**1** Enter the amount of any excise tax incurred by the organization under section 4955 ..... \$

**2** Enter the amount of any excise tax incurred by organization managers under section 4955 ..... \$

**3** **1** Is the organization described in section 501(c)(3) or 4947(a)(1) for this year? If "Yes," complete Schedule A. ☐ Yes ☐ No

**4** **2** Was a correction made? ☐ Yes ☐ No

**5** **3** Did the organization participate in direct or indirect political campaign activities on behalf of or in opposition to candidates ☐ Yes ☐ No

**Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).**

|                                                                                                                                                                                                                                                                                                                                                                                     |    |                                                                    |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--------------------------------------------------------------------|
| <b>14</b> Section 501(c)(3) organizations: By the filing organization for section 501(h) exempt function activities                                                                                                                                                                                                                                                                 | \$ |                                                                    |
| <b>2</b> Election for the filing organization's funds contributed to other organizations for section 527 exempt function activities                                                                                                                                                                                                                                                 | \$ |                                                                    |
| <b>5</b> Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, fundraising expenditures, and other income from members?                                                                                                                                                                                         | \$ | <input type="checkbox"/> Yes <input type="checkbox"/> No           |
| <b>4</b> Did the filing organization file Form 1120-POL for this year?                                                                                                                                                                                                                                                                                                              |    | <input type="checkbox"/> Yes <input type="checkbox"/> No           |
| <b>6</b> Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on investments?                                                                                                                                                                                                                   |    | <input type="checkbox"/> Yes <input type="checkbox"/> No           |
| <b>5</b> For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or political action committee (PAC). If additional space is needed, provide information in Part IV. |    | <b>7</b> <input type="checkbox"/> Yes <input type="checkbox"/> No  |
| <b>8</b> (a) Name (b) Address (c) EIN (d) Amount paid from filing organization's funds. If none, enter 0. (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter 0.                                                                                                                                |    | <b>10</b> <input type="checkbox"/> Yes <input type="checkbox"/> No |
| <b>9</b> Did the organization report an amount in Part X, line 21 for escrow or custodial account liability for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.                                                                                                   |    |                                                                    |
| <b>10</b> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,                                                                                                                                                                                                                                                       |    |                                                                    |

permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V . . . . .

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**11** If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.

**3 a** Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. . . . . **11a** Yes

**4 b** Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII. . . . . **11b** No

**5 c** Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII. . . . . **11c** No

**6 d** Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX. . . . . **11d** Yes

**For Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ.**

**11e** Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. . . . . **11e** Yes

**f** Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X. . . . . **11f** Yes

**12a** Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule C (Form 990 or 990-EZ), 2019. . . . . **12a** No **Page 2**

**Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

**12b** Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional. . . . . **12b** Yes

**13** Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, and share of excess lobbying expenditures). . . . . **13** No

**14a** Did the filing organization have a principal office and principal source of revenue in the United States? . . . . . **14a** No

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities in the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and II. . . . . **14b** No

**15** Did the organization report on Part IX, column (A), line 3 more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts III and IV. . . . . **15** No

**16** Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV. . . . . **16** No

**17** Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (D), line 3? If "Yes," complete Schedule G, Part I (see instructions). . . . . **17** No

**18** Lobbying nontaxable amount. Enter the amount from the following table in both columns "a" and "b": If "Yes," complete Schedule G, Part II. . . . . **18** No

**19** If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is: Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 1e? If "Yes," complete Schedule G, Part III. . . . . 20% of the amount on line 1e.

**20a** Did the organization have over \$1,000,000 of gross income from gaming activities on Part VIII, line 1e? If "Yes," complete Schedule G, Part III. . . . . **20a** No

**b** If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? . . . . . **20b** No

**21** Did the organization report more than \$5,000 of grants or other assistance to any domestic organization on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II. . . . . **21** No

**g** Grassroots nontaxable amount (enter 25% of line 1f) . . . . .

**h** Subtract line 1g from line 1a. If zero or less, enter -0-. . . . . **Page 4**

**i** Subtract line 1f from line 1c. If zero or less, enter -0-. . . . .

**Form 990 (2019)**

**Part IV Checklist of Required Schedules (continued)**

**22** Did the organization report more than \$5,000 of grants or other assistance to or for any individual on Part IX, column (A), line 3? If "Yes," complete Schedule J, Part I. . . . . **22** No

**23** Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J, Part II. . . . . **23** Yes

2019  
Open to Public Inspection



[illegible]

**2019**  
Open to Public  
Inspection



(C) Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? **4** **5b** **6** **7** **8** **9** **10** **11** **12** **13** **14** **15** **16** **17** **18** **19** **20** **21** **22** **23** **24** **25** **26** **27** **28** **29** **30** **31** **32** **33** **34** **35** **36** **37** **38** **39** **40** **41** **42** **43** **44** **45** **46** **47** **48** **49** **50** **51** **52** **53** **54** **55** **56** **57** **58** **59** **60** **61** **62** **63** **64** **65** **66** **67** **68** **69** **70** **71** **72** **73** **74** **75** **76** **77** **78** **79** **80** **81** **82** **83** **84** **85** **86** **87** **88** **89** **90** **91** **92** **93** **94** **95** **96** **97** **98** **99** **100** **101** **102** **103** **104** **105** **106** **107** **108** **109** **110** **111** **112** **113** **114** **115** **116** **117** **118** **119** **120** **121** **122** **123** **124** **125** **126** 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|                                                                                                                             |  |                                                                                                                             |  |                   |  |
|-----------------------------------------------------------------------------------------------------------------------------|--|-----------------------------------------------------------------------------------------------------------------------------|--|-------------------|--|
| File Public Visual Render                                                                                                   |  | ObjectID: 202023049349300242 - Submission: 2020-10-30                                                                       |  | TIN: 59-3063956   |  |
| Schedule O                                                                                                                  |  | Supplemental Information to Form 990 or 990-EZ                                                                              |  | OMB No. 1545-0047 |  |
| Form 990 (2019)                                                                                                             |  | Form 990 or 990-EZ                                                                                                          |  | 2019              |  |
| Complete to provide information for responses to specific questions on                                                      |  | Complete to provide information for responses to specific questions on                                                      |  | Page 7 of 7       |  |
| Total (including the Trustee or Director's Compensation and Highest Compensated Employees)                                  |  | Total (including the Trustee or Director's Compensation and Highest Compensated Employees)                                  |  | Page 7 of 7       |  |
| Department of the Interior                                                                                                  |  | Department of the Interior                                                                                                  |  | Page 7 of 7       |  |
| Internal Revenue Service                                                                                                    |  | Internal Revenue Service                                                                                                    |  | Page 7 of 7       |  |
| Check if Schedule O contains a response or note to any item in this Part VII                                                |  | Check if Schedule O contains a response or note to any item in this Part VII                                                |  | Page 7 of 7       |  |
| Name of the Organization                                                                                                    |  | Name of the Organization                                                                                                    |  | Page 7 of 7       |  |
| American Association of Clinical                                                                                            |  | American Association of Clinical                                                                                            |  | Page 7 of 7       |  |
| and Compensated Employees                                                                                                   |  | and Compensated Employees                                                                                                   |  | Page 7 of 7       |  |
| for all persons required to be listed. Report compensation for the calendar year ending on or within the organization's tax |  | for all persons required to be listed. Report compensation for the calendar year ending on or within the organization's tax |  | Page 7 of 7       |  |

| Return Reference                       | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| FORM 990, PART VI, SECTION A, LINE 6   | PERSONS ELIGIBLE FOR MEMBERSHIP INCLUDE ANY PHYSICIAN WITH AN ACTIVE, UNENCUMBERED LICENSE TO PRACTICE MEDICINE WHO IS ENGAGED, AT LEAST 50% OF THEIR WORK TIME, IN THE TREATMENT OF PATIENTS WITH ENDOCRINE DISEASE OR INVOLVED IN RESEARCH OR EDUCATIONAL ACTIVITIES RELATING TO ENDOCRINE DISEASE; FELLOWS ENROLLED IN A POSTGRADUATE TRAINING PROGRAM FOR THE TREATMENT OR INVESTIGATION OF ENDOCRINE DISEASE; RESIDENTS IN INTERNAL MEDICINE OR PEDIATRICS; AND MEDICAL STUDENTS ENROLLED IN A MEDICAL SCHOOL ACCREDITED BY THE ASSOCIATION OF AMERICAN MEDICAL COLLEGES.                                                                                                                                                                                                                                                                       |
| FORM 990, PART VI, SECTION A, LINE 7A  | THE NOMINATING COMMITTEE SUBMITS A SLATE OF CANDIDATES FOR THE BOARD OF DIRECTORS FOR VOTE BY THE AACE MEMBERSHIP PRIOR TO THE AACE ANNUAL BUSINESS MEETING.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| FORM 990, PART VI, SECTION A, LINE 7B  | THE BYLAWS MAY BE AMENDED OR REPEALED OR NEW BYLAWS ADOPTED UPON APPROVAL OF AT LEAST TWO-THIRDS OF THE AACE VOTING MEMBERSHIP IN GOOD STANDING.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| FORM 990, PART VI, SECTION B, LINE 11B | FORM 990 IS PROVIDED TO THE FINANCE COMMITTEE FOR REVIEW, WHICH HAS BEEN CHARGED WITH THIS RESPONSIBILITY BY THE BOARD OF DIRECTORS.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| FORM 990, PART VI, SECTION B, LINE 12C | AACE MAINTAINS A COMPREHENSIVE CONFLICT OF INTEREST POLICY, WHICH IS APPLICABLE TO ALL AACE SENIOR STAFF AND VOLUNTEER LEADERSHIP, INCLUDING BOARD MEMBERS, COUNCILS, COMMITTEES AND TASK FORCES, AS WELL AS THE JOURNAL EDITOR-IN-CHIEF AND JOURNAL CO-OR ASSISTANT EDITORS-IN-CHIEF. ALL COVERED INDIVIDUALS ARE COLLECTIVELY REFERRED TO AS "MEMBERS." A CONFLICT OF INTEREST FORM IS SIGNED ANNUALLY BY EACH MEMBER. MEMBERS WHO HAVE A CONFLICT OF INTEREST ARE REQUIRED TO REPORT IT ON A SPECIFIED FORM WHEN THE CONFLICT HAS ARISEN, IN ADDITION TO THE ANNUAL DISCLOSURE REQUIREMENT. THE CONFLICT OF INTEREST FORMS ARE REVIEWED BY VOLUNTEERS AND COMPARED WITH PUBLICLY AVAILABLE INFORMATION TO DETERMINE ACCURACY. THE PROFESSIONAL STANDARDS COMMITTEE (PSC) WILL WORK WITH STAFF TO ENSURE THAT CONFLICTS ARE MANAGED APPROPRIATELY. |
| FORM 990, PART VI, SECTION B, LINE 15  | THE COMPENSATION COMMITTEE ANNUALLY EVALUATES AND MAKES RECOMMENDATIONS TO THE BOARD OF DIRECTORS REGARDING THE TOTAL COMPENSATION, INCLUDING INCENTIVES AND BENEFITS, PAID TO THE CEO; REVIEW THE AGGREGATE COMPENSATION, INCLUDING INCENTIVES AND BENEFITS, PAID TO ALL AACE EMPLOYEES; EVALUATE STIPENDS, AND OTHER COMPENSATION, PAID TO AACE OFFICERS; REVIEW AACE HONORARIUM POLICY AND MAKE RECOMMENDATIONS REGARDING CHANGES TO EXISTING POLICIES AND COMPENSATION LEVELS.                                                                                                                                                                                                                                                                                                                                                                   |
| FORM 990, PART VI, SECTION C, LINE 19  | GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE MADE AVAILABLE UPON REQUEST.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| FORM 990, PART IX, LINE 11G            | ANNUAL MEETING SERVICES 921,186. BOARD DESIGNATED SERVICES 797,219. CME SERVICES 662,554. NON-CME SERVICES 77,696. ALL OTHER FEES FOR SERVICES 338,249.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |

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Form 990 (2019)

Page 8

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Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees *(continued)*

Page 8

| (A)<br>Name and title | (B)<br>Average hours per week (list any hours for related organizations below dotted line) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|-----------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-----------------------|---------|--------------|------------------------------|--------|----------------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
|                       |                                                                                            | Individual trustee or director                                                                            | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former |                                                                      |                                                                           |                                                                                               |
|                       |                                                                                            |                                                                                                           |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |

| efile Public Visual Render                                         |  | ObjectID: 202023049349300242 - Submission: 2020-10-30                                                                                                      |   |  |           |  |  |  |  |   |    | TIN: 59-3063956                |         |
|--------------------------------------------------------------------|--|------------------------------------------------------------------------------------------------------------------------------------------------------------|---|--|-----------|--|--|--|--|---|----|--------------------------------|---------|
| <b>SCHEDULE R</b><br><b>(Form 990)</b>                             |  | <b>Related Organizations and Unrelated Partnerships</b>                                                                                                    |   |  |           |  |  |  |  |   |    | OMB No. 1545-0047              |         |
|                                                                    |  | Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.                                                             |   |  |           |  |  |  |  |   |    | <b>2019</b>                    |         |
|                                                                    |  | Go to <a href="http://www.irs.gov/Form990">www.irs.gov/Form990</a> for instructions and the latest information.                                            |   |  |           |  |  |  |  |   |    | Open to Public Inspection      |         |
| Name of the organization                                           |  | 2.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    | Employer identification number |         |
| AMERICAN ASSOCIATION OF CLINICAL ENDOCRINOLOGISTS INC              |  | 1.50                                                                                                                                                       | X |  | X         |  |  |  |  | 0 | 0  | 59-3063956                     |         |
| VICE PRESIDENT                                                     |  | 2.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| Name of the organization                                           |  | 2.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    | Employer identification number |         |
| AMERICAN ASSOCIATION OF CLINICAL ENDOCRINOLOGISTS INC              |  | 1.50                                                                                                                                                       | X |  | X         |  |  |  |  | 0 | 0  | 59-3063956                     |         |
| VICE PRESIDENT                                                     |  | 2.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| <b>Part I Identification of Disregarded Entities.</b>              |  | Complete if the organization answered "Yes" on Form 990, Part IV, line 33.                                                                                 |   |  |           |  |  |  |  |   |    |                                |         |
| (23) JONATHAN NEFFERT MD                                           |  | 1.50                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| Name, address, and EIN (if applicable) of disregarded entity       |  | 2.00                                                                                                                                                       | X |  | X         |  |  |  |  | 0 | 0  |                                |         |
| CHANCELLOR                                                         |  | 1.50                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (24) S SETHU REDDY MD                                              |  | 2.00                                                                                                                                                       | X |  | X         |  |  |  |  | 0 | 0  |                                |         |
| TREASURER                                                          |  | 1.50                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (25) DAVID S H BELL MB                                             |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| DIRECTOR                                                           |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (26) SPANDANA BROWN MD                                             |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| FELLOW-IN-TRAINING (FROM JUL '19)                                  |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (27) MICHAEL A BUSH MD                                             |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| DIRECTOR (TO APR '19)                                              |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (28) GARY W EDELSON MD                                             |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| DIRECTOR                                                           |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (29) LESLIE S ELDEIRY MD                                           |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| DIRECTOR                                                           |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| <b>Part II Identification of Related Tax-Exempt Organizations.</b> |  | Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year. |   |  |           |  |  |  |  |   |    |                                |         |
| (31) VED V GOSSAIN MD                                              |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| Name, address, and EIN of related organization                     |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| DIRECTOR (TO MAY '19)                                              |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (32) CHRIS K GUERIN MD                                             |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| (1) AMERICAN COLLEGE OF ENDOCRINOLOGY                              |  | 1.00                                                                                                                                                       |   |  | EDUCATION |  |  |  |  | 0 | FL | 501(C)(3)                      | LINE 10 |
| ONE EIGHT SEVEN SIDE AVE STE 200                                   |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (33) ELIZABETH H HOLT MD                                           |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| JACKSONVILLE, FL 32202                                             |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (34) SCOTT D ISAACS MD                                             |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| DIRECTOR                                                           |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (35) ARMAND KRIKORIAN MD                                           |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| DIRECTOR (FROM APRIL '19)                                          |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (36) JANET B MCGILL MD                                             |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| DIRECTOR (TO MAY '19)                                              |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (37) RONG MEI ZHANG MD                                             |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| FELLOW IN TRAINING REP (TO APR '19)                                |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (38) RACHEL PESSAH-POLLACK MD                                      |  | 1.00                                                                                                                                                       | X |  |           |  |  |  |  | 0 | 0  |                                |         |
| DIRECTOR                                                           |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |
| (39) CHEVRI B ROSENFELD MD                                         |  | 1.00                                                                                                                                                       |   |  |           |  |  |  |  |   |    |                                |         |

|                                                                                                                                                                                                                                                                      |                             |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|-----------------------------------------------|-----------------------------------------------|------------------------------------------------------------------------------------------|---------------------------------|---------------------------------|-------------------------------------------|-------------------------------------------------------------|----------------------------------|--------------------------|--|--|--|--|
| (39) CHESTER ROSENFIELD DO                                                                                                                                                                                                                                           | 1.00                        | X                                             |                                               |                                                                                          |                                 |                                 |                                           | 0                                                           | 0                                | 0                        |  |  |  |  |
| DIRECTOR (FROM APRIL '19)                                                                                                                                                                                                                                            | 1.00                        |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| For Paperwork Reduction Act Notice, see the Instructions for Form 990.                                                                                                                                                                                               |                             |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| (40) CHRISTINE L. TRUONG MD                                                                                                                                                                                                                                          | 1.00                        | X                                             |                                               |                                                                                          |                                 |                                 |                                           | 0                                                           | 0                                | 0                        |  |  |  |  |
| DIRECTOR                                                                                                                                                                                                                                                             | 1.00                        |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| (41) GUILLERMO E. UMPIERREZ MD                                                                                                                                                                                                                                       | 1.00                        | X                                             |                                               |                                                                                          |                                 |                                 |                                           | 0                                                           | 0                                | 0                        |  |  |  |  |
| DIRECTOR                                                                                                                                                                                                                                                             | 1.00                        |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| Schedule R (Form 990) 2019                                                                                                                                                                                                                                           |                             |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| (42) AARON I. VINIK MD PhD                                                                                                                                                                                                                                           | 1.00                        |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| DIRECTOR                                                                                                                                                                                                                                                             | 1.00                        |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| (43) WILLIAM D. ZIGRANG MD                                                                                                                                                                                                                                           | 1.00                        | X                                             |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| DIRECTOR                                                                                                                                                                                                                                                             | 1.00                        |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.                 |                             |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| (a) Name, address, and EIN of related organization                                                                                                                                                                                                                   | (b) Primary activity        | (c) Legal domicile (state or foreign country) | (d) Direct or indirect ownership              | (e) Predominant income (related, unrelated, or excluded from tax under sections 512-514) | (f) Share of total income       | (g) Share of end-of-year assets | (h) Disproportionate allocations?         | (i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | (j) General or managing partner? | (k) Percentage ownership |  |  |  |  |
| 1b Sub-Total                                                                                                                                                                                                                                                         |                             |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| 1c Total from continuation sheets to Part VII, Section A                                                                                                                                                                                                             |                             |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| 1d Total (add lines 1b and 1c)                                                                                                                                                                                                                                       |                             |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization                                                                                                    | 14                          |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual                                                                                     | 3                           |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual                                       | 4                           |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person                                                             | 5                           |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| Section B. Independent Contractors                                                                                                                                                                                                                                   |                             |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.                |                             |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| (A) Name and business address                                                                                                                                                                                                                                        | (B) Description of services | (C) Compensation                              |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year. |                             |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| (a) Name, address, and EIN of related organization                                                                                                                                                                                                                   | (b) Primary activity        | (c) Legal domicile (state or foreign country) | (d) Type of entity (C corp, S corp, or trust) | (e) Share of total income                                                                | (f) Share of end-of-year assets | (g) Percentage ownership        | (h) Section 512(b)(13) controlled entity? |                                                             |                                  |                          |  |  |  |  |
| PRECISION MEDICAL SERVICES<br>210 N UNION ST STE 210<br>ALEXANDRIA, VA 22314                                                                                                                                                                                         | PUBLISHING                  | FL                                            | CONFERENCE SERVICES/ACCOMMODATIONS            | C                                                                                        | 562,123                         | 225,300                         | 366,302                                   | 100.000 %                                                   | Yes                              |                          |  |  |  |  |
| 1040 RIVERWOOD RD<br>BACHSPOWILL, IL 60012                                                                                                                                                                                                                           |                             |                                               | NFP CONSULTING                                |                                                                                          | 373,684                         |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| 251 LASALLE ST<br>VERNON HILLS, IL 60061                                                                                                                                                                                                                             |                             |                                               | MEDICAL INFORMATION PROVIDOR                  |                                                                                          | 288,412                         |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| 395 HUDSON ST 3RD FLOOR<br>NEW YORK, NY 10014                                                                                                                                                                                                                        |                             |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| 2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization                                                                                                   | 13                          |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |
| Form 990 (2019)                                                                                                                                                                                                                                                      |                             |                                               |                                               |                                                                                          |                                 |                                 |                                           |                                                             |                                  |                          |  |  |  |  |



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## Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII ☐

Schedule R (Form 990) 2019

| (A)<br>Revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from<br>tax under sections<br>512 - 514 |
|----------------|----------------------------------------------------|-----------------------------------------|--------------------------------------------------------------------|
|----------------|----------------------------------------------------|-----------------------------------------|--------------------------------------------------------------------|

Schedule R (Form 990) 2019

Page 3

## Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

|                                                                                                                        | Yes | No |
|------------------------------------------------------------------------------------------------------------------------|-----|----|
| <b>1a</b> Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity . . . . .    |     | No |
| <b>1b</b> Fundraising events . . . . .                                                                                 |     | No |
| <b>1c</b> Gift, grant, or capital contribution to related organization(s) . . . . .                                    |     | No |
| <b>1d</b> Gift, grant, or capital contribution from related organization(s) . . . . .                                  |     | No |
| <b>1e</b> Loans or loan guarantees to or for related organization(s) . . . . .                                         |     | No |
| <b>1f</b> Loans or loan guarantees by related organization(s) . . . . .                                                |     | No |
| <b>1g</b> Dividends from related organization(s) . . . . .                                                             |     | No |
| <b>1h</b> Purchase of assets from related organization(s) . . . . .                                                    |     | No |
| <b>1i</b> Exchange of assets with related organization(s) . . . . .                                                    |     | No |
| <b>1j</b> Lease of facilities, equipment, or other assets to related organization(s) . . . . .                         |     | No |
| <b>1k</b> Lease of facilities, equipment, or other assets from related organization(s) . . . . .                       |     | No |
| <b>1l</b> Total of all other services or membership or fundraising solicitations for related organization(s) . . . . . |     | No |
| <b>1m</b> Performance of services or membership or fundraising solicitations by related organization(s) . . . . .      |     | No |
| <b>1n</b> Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) . . . . .      | Yes |    |
| <b>1o</b> Sharing of paid employees with related organization(s) . . . . .                                             | Yes |    |
| <b>1p</b> MEMBER DUES . . . . .                                                                                        |     | No |
| <b>1q</b> Reimbursement paid to related organization(s) for expenses . . . . .                                         | Yes |    |
| <b>1r</b> Reimbursement paid by related organization(s) for expenses . . . . .                                         |     | No |
| <b>1s</b> Other transfer of cash or property to related organization(s) . . . . .                                      |     | No |

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

| (a)<br>Name of related organization                                                             | (b)<br>Transaction type (a-s) | (c)<br>Amount involved | (d)<br>Method of determining amount involved |
|-------------------------------------------------------------------------------------------------|-------------------------------|------------------------|----------------------------------------------|
| <b>1</b> All other program service revenue                                                      |                               |                        |                                              |
| (1) AMERICAN SOCIETY OF TECHNOLOGY . . . . .                                                    | Q                             | 843,376                | FMV                                          |
| <b>3</b> Investment income (including dividends, interest, and other similar amounts) . . . . . |                               | 184,760                |                                              |
| <b>4</b> Income from investment of tax-exempt bond proceeds . . . . .                           |                               |                        |                                              |
| <b>5</b> Royalties . . . . .                                                                    |                               | 250,995                |                                              |

(i) Real (ii) Personal

https://pp-990-rendered.s3.us-east-1.amazonaws.com/202023049349300242\_full\_0.html?X-Amz-Algorithm=AWS4-HMAC-SHA256&X-Amz-Credential=AKIA266MJEJYTM5WAG5Y%2F20230324%2Fus-east-1%2F... 15/19

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## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☒

Schedule R (Form 990) 2019

**Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

Schedule R (Form 990) 2019

Page 5

(A)  
Total expenses(B)  
Program service  
expenses(C)  
Management and  
general expenses(D)  
Fundraising  
expenses

Page 5

## Part VII Supplemental Information

Did other assistance to domestic organizations and domestic governments. See Part IV, line 21.

Provide additional information for responses to questions on Schedule R. (see instructions).

2 Grants and other assistance to domestic individuals. See

## Return Reference

## Explanation

**3** Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.

Schedule R (Form 990) 2019

**4** Benefits paid to or for members**5** Compensation of current officers, directors, trustees, and key

## Additional Data

1,803,256

**6** Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)

Software ID:

Software Version:

**7** Other salaries and wages

1,526,566

**8** Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)

56,751

**9** Other employee benefits

355,863

**10** Payroll taxes

280,238

**11** Fees for services (non-employees):**a** Management**b** Legal

3,593

**c** Accounting

35,533

**d** Lobbying

65,082

**e** Professional fundraising services. See Part IV, line 17**f** Investment management fees

36,669

**g** Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)

2,796,904

**12** Advertising and promotion

27,653

**13** Office expenses

328,631

**14** Information technology

287,499

**15** Royalties**16** Occupancy

374,323

**17** Travel

920,016

**18** Payments of travel or entertainment expenses for any federal, state, or local public officials**19** Conferences, conventions, and meetings

1,626,455

**20** Interest

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|                                                                                                                                                                                                                                                      |            |  |  |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|--|--|--|
| <b>21</b> Payments to affiliates . . . . .                                                                                                                                                                                                           |            |  |  |  |
| <b>22</b> Depreciation, depletion, and amortization . . . . .                                                                                                                                                                                        | 64,754     |  |  |  |
| <b>23</b> Insurance . . . . .                                                                                                                                                                                                                        | 73,908     |  |  |  |
| <b>24</b> Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)                                          |            |  |  |  |
| <b>a</b> MEDICAL WRITING                                                                                                                                                                                                                             | 190,759    |  |  |  |
| <b>b</b> HONORARIA                                                                                                                                                                                                                                   | 118,800    |  |  |  |
| <b>c</b> DUES & SUBSCRIPTIONS                                                                                                                                                                                                                        | 50,187     |  |  |  |
| <b>d</b> EMPLOYEE RECRUITMENT                                                                                                                                                                                                                        | 8,797      |  |  |  |
| <b>e</b> All other expenses                                                                                                                                                                                                                          | 5,335      |  |  |  |
| <b>25 Total functional expenses.</b> Add lines 1 through 24e                                                                                                                                                                                         | 11,037,572 |  |  |  |
| <b>26 Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.<br>Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720). |            |  |  |  |

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Page **11**Part X **Balance Sheet**Check if Schedule O contains a response or note to any line in this Part IX ☐

|                                                             |                                                                                                                                                                                                                               | (A)<br>Beginning of year |           | (B)<br>End of year |
|-------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-----------|--------------------|
| Assets                                                      | <b>1</b> Cash—non-interest-bearing . . . . .                                                                                                                                                                                  | 1,165,523                | <b>1</b>  | 760,094            |
|                                                             | <b>2</b> Savings and temporary cash investments . . . . .                                                                                                                                                                     | 1,678,216                | <b>2</b>  | 839,577            |
|                                                             | <b>3</b> Pledges and grants receivable, net . . . . .                                                                                                                                                                         |                          | <b>3</b>  |                    |
|                                                             | <b>4</b> Accounts receivable, net . . . . .                                                                                                                                                                                   | 306,234                  | <b>4</b>  | 75,598             |
|                                                             | <b>5</b> Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons . . . . . |                          | <b>5</b>  |                    |
|                                                             | <b>6</b> Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) . . . . .                                                          |                          | <b>6</b>  |                    |
|                                                             | <b>7</b> Notes and loans receivable, net . . . . .                                                                                                                                                                            |                          | <b>7</b>  |                    |
|                                                             | <b>8</b> Inventories for sale or use . . . . .                                                                                                                                                                                |                          | <b>8</b>  |                    |
|                                                             | <b>9</b> Prepaid expenses and deferred charges . . . . .                                                                                                                                                                      | 333,890                  | <b>9</b>  | 93,618             |
|                                                             | <b>10a</b> Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D                                                                                                                                | 936,466                  |           |                    |
|                                                             | <b>b</b> Less: accumulated depreciation                                                                                                                                                                                       | 737,843                  | 78,898    | 198,623            |
|                                                             | <b>11</b> Investments—publicly traded securities . . . . .                                                                                                                                                                    | 6,963,918                | <b>11</b> | 5,300,507          |
|                                                             | <b>12</b> Investments—other securities. See Part IV, line 11 . . . . .                                                                                                                                                        | 1,000                    | <b>12</b> | 1,000              |
| <b>13</b> Investments—program-related. See Part IV, line 11 |                                                                                                                                                                                                                               | <b>13</b>                |           |                    |

|                             |                                                                                                                                      |                                                                                                                                                                                                                      |            |           |           |
|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------|-----------|
|                             | 14                                                                                                                                   | Intangible assets . . . . .                                                                                                                                                                                          |            | 14        |           |
|                             | 15                                                                                                                                   | Other assets. See Part IV, line 11 . . . . .                                                                                                                                                                         | 1,530,876  | 15        | 1,599,053 |
|                             | 16                                                                                                                                   | <b>Total assets.</b> Add lines 1 through 15 (must equal line 33) . . . . .                                                                                                                                           | 12,058,555 | 16        | 8,868,070 |
|                             |                                                                                                                                      |                                                                                                                                                                                                                      |            |           |           |
| Liabilities                 | 17                                                                                                                                   | Accounts payable and accrued expenses . . . . .                                                                                                                                                                      | 1,945,062  | 17        | 1,653,916 |
|                             | 18                                                                                                                                   | Grants payable . . . . .                                                                                                                                                                                             |            | 18        |           |
|                             | 19                                                                                                                                   | Deferred revenue . . . . .                                                                                                                                                                                           | 2,130,921  | 19        | 2,307,278 |
|                             | 20                                                                                                                                   | Tax-exempt bond liabilities . . . . .                                                                                                                                                                                |            | 20        |           |
|                             | 21                                                                                                                                   | Escrow or custodial account liability. Complete Part IV of Schedule D                                                                                                                                                |            | 21        |           |
|                             | 22                                                                                                                                   | Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons . . . . . |            | 22        |           |
|                             | 23                                                                                                                                   | Secured mortgages and notes payable to unrelated third parties . . . . .                                                                                                                                             |            | 23        |           |
|                             | 24                                                                                                                                   | Unsecured notes and loans payable to unrelated third parties . . . . .                                                                                                                                               |            | 24        |           |
|                             | 25                                                                                                                                   | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24). Complete Part X of Schedule D                                              | 336,639    | 25        | 25,897    |
| 26                          | <b>Total liabilities.</b> Add lines 17 through 25 . . . . .                                                                          | 4,412,622                                                                                                                                                                                                            | 26         | 3,987,091 |           |
| Net Assets or Fund Balances | <b>Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.</b> |                                                                                                                                                                                                                      |            |           |           |
|                             | 27                                                                                                                                   | Net assets without donor restrictions . . . . .                                                                                                                                                                      | 7,645,933  | 27        | 4,880,979 |
|                             | 28                                                                                                                                   | Net assets with donor restrictions . . . . .                                                                                                                                                                         |            | 28        |           |
|                             | <b>Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.</b>          |                                                                                                                                                                                                                      |            |           |           |
|                             | 29                                                                                                                                   | Capital stock or trust principal, or current funds . . . . .                                                                                                                                                         |            | 29        |           |
|                             | 30                                                                                                                                   | Paid-in or capital surplus, or land, building or equipment fund . . . . .                                                                                                                                            |            | 30        |           |
|                             | 31                                                                                                                                   | Retained earnings, endowment, accumulated income, or other funds                                                                                                                                                     |            | 31        |           |
|                             | 32                                                                                                                                   | <b>Total net assets or fund balances</b> . . . . .                                                                                                                                                                   | 7,645,933  | 32        | 4,880,979 |
| 33                          | <b>Total liabilities and net assets/fund balances</b> . . . . .                                                                      | 12,058,555                                                                                                                                                                                                           | 33         | 8,868,070 |           |

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Part XI **Reconciliation of Net Assets**Check if Schedule O contains a response or note to any line in this Part XI ☐

|   |                                                                                                     |   |            |
|---|-----------------------------------------------------------------------------------------------------|---|------------|
| 1 | Total revenue (must equal Part VIII, column (A), line 12) . . . . .                                 | 1 | 7,812,835  |
| 2 | Total expenses (must equal Part IX, column (A), line 25) . . . . .                                  | 2 | 11,037,572 |
| 3 | Revenue less expenses. Subtract line 2 from line 1 . . . . .                                        | 3 | -3,224,737 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) . . . . . | 4 | 7,645,933  |
| 5 | Net unrealized gains (losses) on investments . . . . .                                              | 5 | 459,783    |
| 6 | Donated services and use of facilities . . . . .                                                    | 6 |            |
| 7 | Investment expenses . . . . .                                                                       | 7 |            |
| 8 | Prior period adjustments . . . . .                                                                  | 8 |            |



|    |                                                                                                                |    |           |
|----|----------------------------------------------------------------------------------------------------------------|----|-----------|
| 9  | Other changes in net assets or fund balances (explain in Schedule O)                                           | 9  | 0         |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) | 10 | 4,880,979 |

Part XII **Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII ☐

|    |                                                                                                                                                                                                                                                                                                                                                                                                                           |     |    |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
|    |                                                                                                                                                                                                                                                                                                                                                                                                                           | Yes | No |
| 1  | Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.                                                                                                                                       |     |    |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?<br>If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:<br><input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis |     | No |
| 2b | Were the organization's financial statements audited by an independent accountant?<br>If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:<br><input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis                | Yes |    |
| 2c | If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.                                                                    | Yes |    |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?                                                                                                                                                                                                                                                                  |     | No |
| 3b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.                                                                                                                                                                                                     |     |    |

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Additional Data

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Software ID:

Software Version:

Form 990, Special Condition Description:

Special Condition Description